

MRTTM
MOBILE RADIO TECHNOLOGY®

Technical information for paging, trunking and private wireless networks.

MARCH 1999

INTERFERENCE

CONFLICTS OF PUBLIC INTEREST

Vertex--For Business, Industry, and Public Safety.

Vertex Radio Communications, the land mobile division of Yaesu, has been at the forefront of high-tech engineering and quality manufacturing for over 40 years. Always keeping customer satisfaction as their goal, the Vertex line meets the ever-growing demands of private sector, public safety, and governmental organizations.

The Vertex full line of wireless radio equipment is compatible with commercial specifications worldwide, and includes a wide variety of portable, compact/mobile base stations, HF/SSB transceivers,

repeaters, and trunking systems.

Incorporating constant customer feedback with break-through design in synthesized radio communication technology has resulted in innovative products like the FTH-2070 32 Channel 5W Dual Band VHF/UHF Portable radio introduced in 1988. This unequalled radio gained immediate acceptance for its ability to link public safety organizations in time of crisis, and remains unique to Vertex today.

Now, with its expanded line--including the ultra-compact VX-10, 40 and 102 Channel

VHF/UHF Portables -- Vertex Radio Communications provides solutions to communication needs for business, industry, and public safety.

For more information about the complete line of Vertex Radio Communications products, see your authorized Vertex dealer, or call:

562-404-2700



vertex

RADIO COMMUNICATIONS
Land Mobile Division of Yaesu U.S.A.



United States & Canada: Yaesu U.S.A., (562)404-2700. Mexico, Central & So. America, (305)593-2500

©1998 Yaesu USA. Specifications subject to change without notice.

Circle (1) on Fast Fact Card

Redundancy - Essential system modules ensure that a single point of failure does not result in a complete system failure.

Easy Integration Without Painful Migration - Existing LTR radios and new LTR-Net radios communicate at the system switch and over-the-air on any LTR or LTR-Net RF channel.



Order Now!
Call for Details

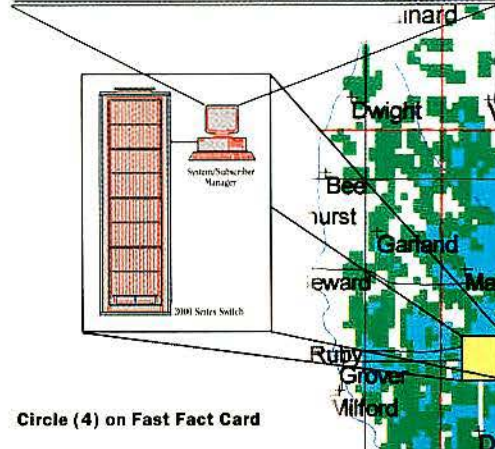
1-800-388-1912



EFJohnson®

ETJohnson and LTR are registered trademarks of Transcrypt International, Inc.
LTR-Net is a trademark of Transcrypt International, Inc.
©1998 Transcrypt International, Inc.

Single-Site Solutions - Stand-alone single site LTR-Net systems provide enhanced two-way communication. Additional sites can be added when coverage needs to be expanded.

[illegible]

Circle (4) on Fast Fact Card



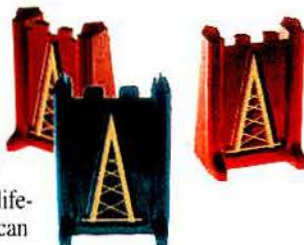
On the cover: Mapping the origins of interference harmful to public safety communications requires strategy and a methodical approach. The exercise may discover an unexpected EMI source—commercial mobile radio. See cover story on page 16. Cover design by Scott Dolash, associate art director. Photography by D.A. Keckler.

features

16 IM/EMI issues: A conflict of public interest

Joe Kuran

Conflicts between 800MHz commercial mobile radio service and public safety communications have cropped up across the country. When does nuisance interference become *harmful*, life-threatening, interference. How can it be identified and resolved?



31 Computing in Connecticut

Amy Kusiak

Connecticut public safety agencies pool their efforts to create a regional mobile data system that accomplishes goals set for the individual patrol unit, reporting requirements, and links to state and national databases.

37 Linking up to the Behemoth

Howard MacIntyre

Satellite telecommunications provides voice and data for the world's largest ocean-based drilling platform and for deep-sea oil exploration.

40 Fundamentals of fiber-optic communications

Donald E. Koehler

Part I—An explanation of the basics of how fiber-optic cable works and a description of the common types of fibers, connectors and transmitters.

departments

4 Editorial

Don Bishop

Rising above the noise.

8 Calendar

Editorial index

10 Editorial forum

Nikki Chandler

It came from Washington.

14 In the public interest

Robert H. Schwaninger Jr.

The waiting game.

44 Technically speaking

Harold Kinley C.E.T.

Receiver front-end characteristics

46 News

Eastern states APCO meets in South Carolina.

51 Product focus

Mobile antennas.

52 Products

Readers' choice: Racal Communications

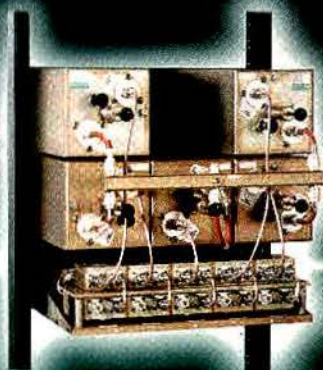
56 Media

57 People

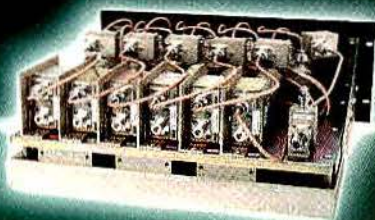
66 Classified

80 Ad index

BUILDING BLOCKS FOR 19" RACK SYSTEMS



For over 20 years, TXRX Systems has built a reputation for quality, innovation, and reliability in mobile radio, personal communication, transportation, public safety, and other services in the 100MHz to 1GHz range. From below-ground to tower-top, TXRX components and systems offer cost-effective, superior performance.



800 & 900 MHz Airline Combiners

- Broadband Design
- 175 watts
- Modular Expansion



Progressive Hybrid Combiners

- Lower Insertion Loss
- Modular Expansion
- Compact Design



Receiver Multicouplers

- Low Profile
- Expandable to 16 Ports
- Low Noise Figure
- High 3rd OIP

VHF/UHF Cavity Multicouplers

- Broadband T-Pass® Design
- Easily Expanded

Call 1-800-866-TXRX to discuss your application.

8625 Industrial Parkway
Angola, NY 14006

Tel: 716-549-4700

Fax: 716-549-4772

E-mail: sales@txrx.com

Internet: <http://www.txrx.com>

A Member of Bird Technologies Group



DUPLEXERS • CAVITY FILTERS • MULTICOUPLER SYSTEMS • SIGNAL BOOSTER SYSTEMS • RF SYSTEM PRODUCTS

Circle (5) on Fast Fact Card



Getting attention for private mobile radio's spectrum and regulatory problems requires constant effort. Regulators come and go, including FCC commissioners, their advisers, and the commission managers and staff. (The same applies to members of Congress and their staffs.)

It helps to have part of the FCC organization dedicated to a particular service. This example could be argued, but if commercial mobile radio services (CMRS), including wireless telephone, paging and ESMR have been helped by auctions, then some of the thanks would go to the part of the FCC dedicated to running auctions. Moreover, another part of the FCC is dedicated to regulating CMRS.

Public safety radio communications has benefited from special attention on the part of Congress. Also, it has benefited from having a part of the FCC dedicated to its regulation, the Public Safety and Private Wireless Division within the Wireless Telecommunications Bureau. Look within that division, and you'll find people with specific responsibility for public safety radio regulation.

It is more difficult to find a part of the FCC devoted to private mobile radio (also known as "business and industrial" or "private wireless"), even though "private wireless" is part of the division's name. The division has a deputy chief for public safety, but not for private wireless. Sometimes people who answer the phone at the division even forget to say "private wireless."

If the needs of private wireless users are not on the minds of the lawmakers and the commissioners, it is unrealistic to expect to find division managers specifically assigned to serve those needs.

Check the main page of the Wireless Telecommunications Bureau (www.fcc.gov/wtb/) and you'll find a button for a public safety page (www.fcc.gov/wtb/publicsafety/), but you won't find one for private wireless. Private wireless has a page (www.fcc.gov/wtb/plmrs/), but you have to find it within the list of communications services.

Rising above the noise

The American Mobile Telecommunications Association has recommended that the FCC form a separate Business & Industrial Division, apart from a Consumer Division and a Public Safety Division. At least to the extent that a separate division would give business and industrial users the attention of a division chief, the idea has real merit. At present, business and industrial users don't even have a deputy chief assigned to them.

Among other trade associations, the Industrial Telecommunications Association keeps helping the voices of business and industrial users to rise above the noise of auctions and commercial service providers. At its urging, four U.S. senators and two U.S. representatives sent a letter to FCC Chairman William E. Kennard. The lawmakers reminded the chairman that legislation contained in the 1993 Omnibus Budget Reconciliation Act (OBRA) and the 1997 Balanced Budget Act (BBA) requires the FCC to use all available means other than auctions when it is faced with mutually exclusive private wireless applications. A pending FCC plan to auction private wireless spectrum is "inconsistent with the law and the intent of Congress," the letter reads.

The letter was signed by Senate Minority Leader Thomas A. Daschle (D-SD); Senate Commerce, Science and Transportation Committee members Slade Gordon (R-WA), Spencer Abraham (R-MI) and John B. Breaux (D-LA). Also signing was Rep. John D. Dingell (D-MI), the ranking minority member of the House Commerce Committee, and Rep. W.J. (Billy) Tauzin (R-LA), chairman of the Telecommunications, Trade and Consumer Protection Subcommittee of the House Commerce Committee. This kind of bipartisan support may deter the Wireless Telecommunications Bureau from going forward with private wireless spectrum auctions.

Instead, the lawmakers cited language from OBRA that requires the commission to use engineering solutions, negotiation, threshold qualifications, service regulations and other means to avoid mutual exclusivity in application and licensing proceedings. The ITA, several vendors and representatives of government agencies have been active in devising computer programs to resolve mutual exclusivity with engineering solutions. With encouragement from the lawmakers, the FCC might take another look at some of these alternatives.

The lawmakers reminded the FCC that Congress noticed that the commission had ignored the 1993 OBRA directive to avoid

mutual exclusivity, so it emphasized in the 1997 BBA that the commission is "obligated to consider ways to avoid mutual exclusivity among applicants before conducting an auction."

Step back, and take another look. The FCC's managers aren't likely to be pleased that private wireless users have enlisted the aid of senators and representatives in an effort to derail their plans to auction private wireless spectrum, plans that apparently were nearing completion. At the same time, it is unfortunate that it is necessary for private wireless users to appeal to Congress to put the commission on the track that already was clearly laid out.

Maybe some of this conflict could be minimized if business and industrial users had better representation within the commission itself. At least one of the commissioners' advisers has expressed some interest in private wireless since attending ITA's October 1998 meeting. Getting their advisers' attention can be key to getting attention from the commissioners themselves. Even more important could be the assignment of a unit within the FCC staff to regulate and, one hopes, advocate private wireless interests.

* * *

Changes at Intertec

Our company name has reverted to Intertec Publishing Corporation. The name has a 30-year history, and it seemed to retain its cachet even during the 18 months we were known as PRIMEDIA Intertec. PRIMEDIA is still our parent company.

Larry Lannon advances to vice president of the reconfigured Communications Division, which is composed of nine magazines including *MRT*. He previously was group vice president for five of our magazines. Lannon replaces Cameron Bishop, who was president of the 28-magazine Communications and Entertainment Division. Bishop moves up to become president and chief executive officer. Bishop replaces Raymond Maloney, who becomes company chairman. Promoted to the new post of chief operating officer is Ron Wall, who previously was president of the 23-magazine Technology & Transportation Division.

Within our editorial group, Nikki Chandler moves up from associate editor to senior associate editor of *MRT*, *RF Design* and *Site Management & Technology*.

Don Bishop

IFR. The Only Name You Need To Know.



Since 1968,
IFR has proven
itself in the most
demanding testing
environments.

Wireless Test Solutions For Any Application.

Over the years we've learned one important thing about wireless communications: it has to work every time, all the time. That's why when it comes to testing these systems, it makes sense to look to the leader. Whether it's trunking, analog/digital cellular, CDPD or paging applications, IFR is the premier provider of wireless test solutions.

RF Spectrum Analyzers With Performance & Value.

Widely known in the RF testing community for accuracy, dependability and reliability, IFR analyzers set the standard for feature-rich performance and

value. From the ultimate in high performance, to low cost solutions, IFR has an analyzer to fit your needs.

Your Total Testing Source. Making sure wireless systems function properly require solutions that work together. IFR's full line of signal generators, Counter Power Meters, and hand-held power meters are the perfect complement to our radio test sets and spectrum analyzers, and provide the industry's best total testing product line.

To find out more about IFR test solutions, contact your nearest IFR sales office or visit our web site.



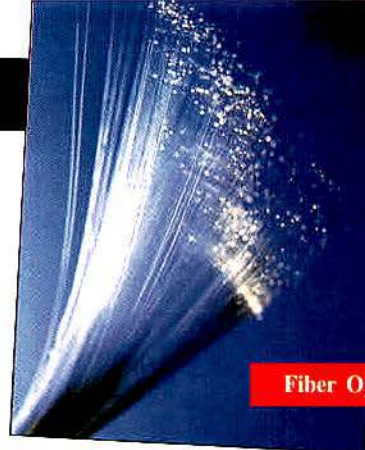
For more information call your local IFR office - USA Tel +1 (316) 522-4981 Toll Free 1-800-835-2352 (U.S. Only) Fax +1 (316) 522-1360
Latin America Tel +1 (817) 430-5842 Fax +1 (817) 430-5843 UK Tel +44 1438 742200 Free phone (UK only) 0800 282388 Fax +44 1438 727601
France Tel +33 1 60 79 96 00 Fax +33 1 60 77 69 22 Benelux Tel +31 13 463 95 40 Fax +31 13 463 96 63 Germany Tel +49 81 31 2926-0 Fax +49 81 31 2926-130
Spain Tel +34 1 640 11 34 Fax +34 1 640 06 40 Hong Kong Tel +852 2-832-7988 Fax +852 2-834-5364 Singapore Tel +65 281 8885 Fax +65 281 0113
E-mail: info@ifrsys.com

www.ifrinternational.com

FEATURES AND NEWS: Fundamentals of fiber-optic communications, part II; IWCE Preview and Guide; interoperability; UHF trunking.

PLUS: Robert H. Schwaninger's "In the Public Interest;" Don Bishop's editorial; product focus: coaxial cable.

AND IN THE MONTHS TO COME: 800MHz trunking; solving propagation problems; lightning protection; power systems; microphones; microwave links; CAD/dispatch; fire radio and data.



Fiber Optics



REGULATORY CONSULTANT

Robert H. Schwaninger Jr., *Schwaninger & Associates, Washington, DC*

EDITORIAL ADVISORY BOARD

John Abbey, *The Abbey Group*
 Gene A. Buzzzi, *Omnicom Telecommunications Engineering*
 Jack Daniel, *The Jack Daniel Company*
 Gary David Gray, P.E., *Orange County Communications*
 Frederick G. Griffin, P.E., *Frederick G. Griffin P.C.*
 Jim Hendershot, *Radio Design Group*
 Samuel J. Klein, *Cellular Design*
 S.R. McConoughey, P.E., *Mobile Communications Consulting*
 Art McDole, *Salinas, CA*
 Tony Sabino, *Regional Communications*
 Herb Sachs, *Herb Sachs Consulting*
 Robert C. Shapiro, P.E., *Strategic Telecommunications*
 Leon Spencer, *Exxon Computing Services Company*
 Gregory M. Stone, Ph.D., *Quantum Radionics*
 Raymond C. Trott, P.E., *Trott Communications Group*
 William A. Wickline, P.E., *Mentor, OH*

EDITORIAL

Don Bishop, *Editorial Director*
 David Keckler, *Features Editor*
 Nikki Chandler, *Senior Associate Editor*
 Emily Reid, *Editorial Assistant*
 Harold Kinley, C.E.T., *Contributing Editor*

DESIGN

Scott Dolash, *Associate Art Director*

BUSINESS

Cameron Bishop, *President, Communications & Entertainment Division*
 Mercy Contreras, *Group Publisher*
 Patricia Zahner, *Director of Marketing*
 Karen Clark, *Marketing Services Supervisor*
 Melissa Langstaff, *Advertising Production Coordinator*
 Nancy Hupp, *Director, Corporate Advertising Services*
 Patti Lee, *Classified Advertising Coordinator*
 Tom Cook, *Group Senior Managing Editor*
 Doug Coonrod, *Corporate Creative Director*
 Stephanie Hanaway, *Division Director of Marketing*
 Raymond E. Maloney, *President and CEO*
 Nick Cavnar, *Vice President of Circulation*
 Barbara Kummer, *Circulation Director*
 Julie Neely, *Senior Circulation Manager*
 Customer Service, 800-441-0294 or 913-341-0294
 PRIMEDIA Information Group
 Curtis Thompson, *President*
 PRIMEDIA Inc.
 William F. Reilly, *Chairman and CEO*
 Charles McCurdy, *President*
 Beverly C. Chell, *Vice Chairman*

CORRESPONDENCE: Editorial correspondence should be addressed to P.O. Box 12960, Overland Park, KS 66282-2960. tel. 913-341-1300; fax: 913-967-7250; mrt@intertec.com; www.mrtmag.com.

MOBILE RADIO TECHNOLOGY provides technical information to dealers; to private wireless, public safety, public service, community repeater, SMR, ESMR, paging, cellular and PCS system operators; mobile radio equipment manufacturers; manufacturers' representatives, distributors; engineering and consulting firms; national, state and local government and public safety agencies; transportation companies; petroleum and energy products companies; public utilities; and others allied to the field.

PHOTOCOPY RIGHTS: Authorization to photocopy items for internal or personal use, or the internal or personal use of specific clients, is granted by PRIMEDIA Intertec, provided that the base fee of US \$2.25 per copy, plus US \$00.00 per page is paid directly to Copyright Clearance Center, 222 Rosewood Dr., Danvers, MA 01923, USA. The fee code for users of the Transaction Reporting Service is 0745-7626/1999 \$2.25 + \$00.00. For those organizations that have been granted a photocopying license by CCC, a separate system of payment has been arranged. Prior to photocopying items for educational use, please contact CCC at 508-750-8400. Organizations or individuals with large quantity photocopy or reprint requirements should contact Jenny Eisele, 913-967-1966.

BACK ISSUES: Copies of most issues printed within the past two years are available for \$10 per issue; older issues are not. Call customer service at 800-441-0294.

ADVERTISING SALES OFFICES

OVERLAND PARK, KANSAS

Joyce Bollegar, 913-967-1840,
East Region (including Eastern Canada)
 Fax: 913-967-1901
 Email: joyce_bollegar@intertec.com
 Dawn Rhoden, *Classifieds*,
 913-967-1861, Fax: 913-967-1735
 Lori Christie, *List Rental Services Representative*,
 913-967-1875, Fax: 913-967-1897
 9800 Metcalf Avenue
 Overland Park, KS 66212-2215

SANTA ROSA, CALIFORNIA

Dennis Hegg, *West region (including Alaska, Hawaii and Western Canada)*
 Phone: 707-541-3763, Fax: 707-541-3721
 Email: dennis_hegg@intertec.com
 3428 Mendocino Ave.
 Santa Rosa, CA 95403

ENGLEWOOD, COLORADO

Mercy Contreras, *Group Publisher*
 Phone: 720-489-3199
 Fax: 720-489-3253
 5680 Greenwood Plaza Blvd., Suite 100
 Englewood, CO 80111

OXFORD, ENGLAND

Stephen Bell, *International*
 Phone: +44 181 286 8889
 Fax: +44 181 286 8898
 P.O. Box 98
 Worcestor Park, Surrey, KT4 8WB
 United Kingdom



This publication is available in paper or electronic format from Information Express, 3221 Porter Drive, Palo Alto, California 94304-1225. Contact Information Express at 650-494-8787, or visit IE online at www.express.com. This publication is also available via microform and/or electronic databases from UMI, a Bell & Howell company, 300 N. Zeeb Road, P.O. Box 1346, Ann Arbor, MI 48106-1346. Contact UMI at 800-521-0600 (734-761-4700 outside North America) or check UMI's Web site (www.umi.com) for additional information on format availability.

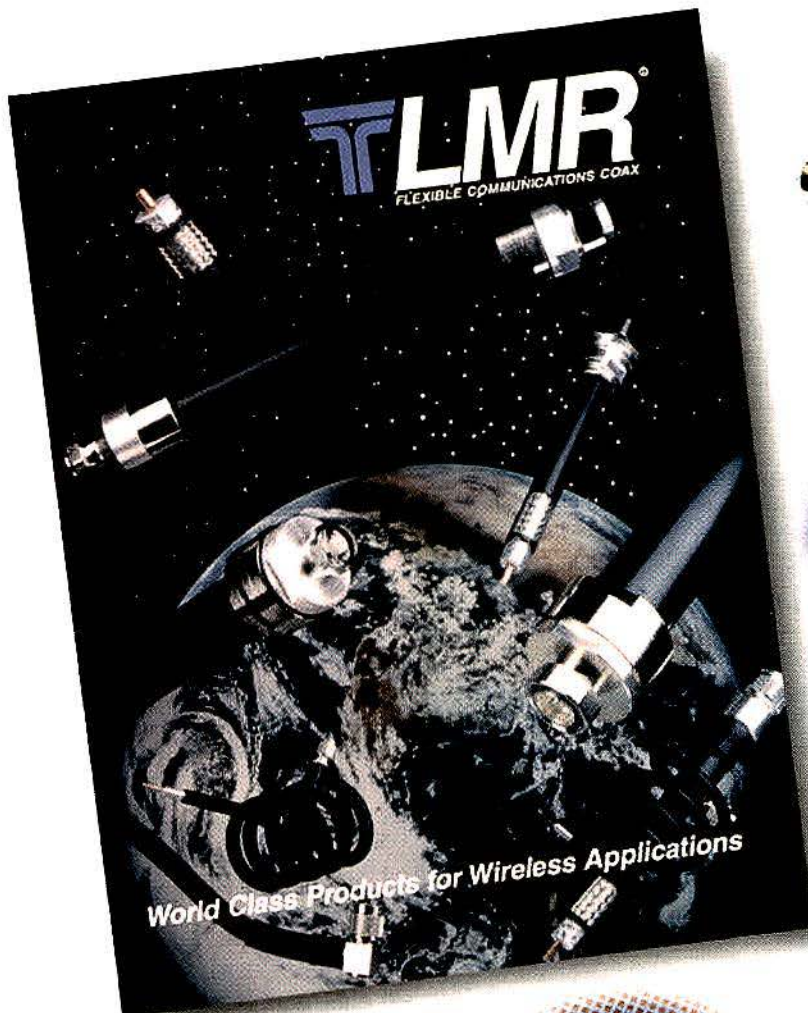
INTERTEC PUBLISHING
 A PRIMEDIA COMPANY



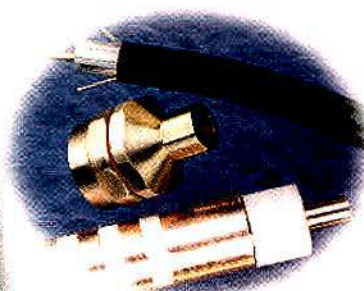
Audited circulation.

© 1999 by Intertec Publishing, a PRIMEDIA company. All rights reserved.

Flexible Coax Solutions . . . They're All Right Here



*LMR®- DB Flexible
Watertight Coaxial Cables*



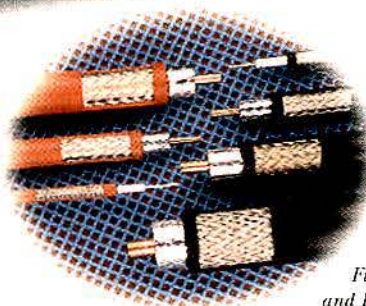
*nu-TRAC® and Nu-RAD
Radiating Cables*



*A Complete Family of Hardware
Accessories and Installation Tools*



*A Comprehensive Line
of Connectors*



*Fire-Retardant LMR®- LLPL Plenum
and LMR®- FR Riser Coaxial Cables*

*A Full Line of Coaxial Cables, Connectors, Hardware Accessories and Tools
Plus 50 Years of Experience. Visit our web site for your free catalog today!*

TIMES MICROWAVE SYSTEMS
A Smiths Industries company



World Headquarters: 358 Hall Avenue, Wallingford, CT 06492 ■ 203-949-8400, 1-800-867-2629 FAX: 203-949-8423
International Sales: 4 School Brae, Dysart, Kirkcaldy, Fife, Scotland KY1 2XB UK ■ +44(0)1592655428 FAX: +44(0)1592653162
www.timesmicrowave.com

Circle (16) on Fast Fact Card

calendar

March

8-9—Specialized Wireless Communications Management Conference, sponsored by AMTA, San Diego Hilton Beach and Tennis Resort, San Diego. Contact: 202-331-7773.

15-17—Association of Public-Safety Communications Officials—International (APCO) Western states regional meeting, San Diego Concourse, San Diego. Contact: 562-940-3362.

28-31—ENTELEC, sponsored by the Energy Telecommunications and Electrical Association, George R. Brown Convention Center, Houston. Contact: 281-357-8700.

April

28-30—International Wireless Communications Expo, co-sponsored by *Mobile Radio Technology*, Las Vegas Convention Center, Las Vegas. Contact: 800-288-8606.

May

10-13—Telecommunications Resellers Association Spring Conference and Exposition, San Diego Marriott. Contact: 202-835-9898.

June

1-3—Canadian Wireless, sponsored by the Canadian Wireless Telecommunications Association, Vancouver, Canada. Contact: 613-233-4888, ext. 102.

6-10—Supercomm, sponsored by the TIA and

USTA, Georgia World Congress Center, Atlanta. Contact: 800-278-7372.

27-July 1—UTC Telecom '99, sponsored by UTC, Nashville, TN. Contact: 202-857-1881.

28-29—Leadership Conference & Annual Meeting, sponsored by AMTA, ANA Hotel, Washington, DC. Contact: 202-337-7773.

July

14-16—Communications Expo/Show of the Americas, Miami Beach Convention Center, Miami. Contact: Jackie Gonzales, 305-412-9000.

26-28—Telecommunications Resellers Association Summer Carrier Forum, Westin Harbor Castle, Toronto, Ontario Canada. Contact: 202-835-9898.

August

8-12—Association of Public-Safety Communications Officials—International (APCO) National Conference, Minneapolis. Contact: 904-322-2500.

September

23-25—Personal Communication Showcase, sponsored by Personal Communications Industry Association, New Orleans. Contact: 703-739-0300.

October

2-4—Wireless I.T. '99, sponsored by the Cellular Telecommunications Industry Association, Santa

Clara, CA. Contact: 202-785-2842.

18-21—Annual APCO Canada Conference, sponsored by APCO, New Brunswick Canada. Contact: Jim Flanagan 888-CANAPCO.

November

10-14—Communications Marketing Conference, sponsored by the Communications Marketing Association, Harvey Hotel, Dallas. Contact: Jack Armstrong, 410-628-9300.

15-16—AMTEX, sponsored by the American Mobile Telecommunications Association, Hilton, Walt Disney World Village, Lake Buena Vista, FL. Contact: 202-331-7773.

15-16—Fourth International Congress on Commercial Trunked Radio, sponsored by the International Mobile Telecommunications Association, Hilton, Walt Disney World Village, Lake Buena Vista, FL. Contact: 202-331-7773.

17-19—TelecomLatina, co-sponsored by *Mobile Radio Technology*, Miami Beach Convention Center, Miami. Contact: 800-288-8606.

19—Radio Club of America Communications Symposium, 91st Anniversary Dinner and Awards Presentation, New York Athletic Club, New York. Contact: Gerri Hopkins, 732-842-5070.

February

28-March 1—Wireless, sponsored by the Cellular Telecommunications Industry Association, Ernest Morial Convention Center, New Orleans. Contact: 202-785-0081.

editorial index

A.W. Enterprises	56	Harris	48	Newmar	52
Aerotron-Repco Systems	56	Hibernia Management and Development	37,38,39	Nextel Communications	14,17,18,20, 24,28,30
American Tower	48	Husky	39	Norsk Hydro	38
Amoco Canada	39	IBM	35	Northpoint Communications Products	51
Anritsu	52,57	ICT	55	Optoelectronics	55
Antenex	51,52	In-Touch Management Systems	50	Pathnet	48
Applied Technology Group	46	Jeanne d'Arc Basin Operations Group	38,39	Petro Canada	38
AT&T	12	John Fluke Co.	43	Powertel	57
Bechtel Enterprises	46	Johnson Controls	50	Racal Communications	52
Berkeley Varitronics Systems	57	Kenwood Communications	50	Radiofrequency Safety International	48
C&D Technologies	50	Larsen	51	RF Industries	52
CavCom 2000	52	Larus	56	Ritron	55
Celwave	50,52	Madera RadioDispatch	46	Schlumberger	39
Cenex Harvest States	50	Maxrad	51,52	Schwaninger & Associates	12, 46
Cerulean Technology	34	MDSI	50	Sierra Wireless	35
Chevron Canada	38	Metawave Communications	57	SmarTrunk Systems	55
Citel	55	Microsoft	35	Southern	47
Clear Communications Group	48	Mobex Communications	46	Southern Connecticut Gas	50
Corning Glass	43	Mobil Oil	38	STI-CO Industries	51
Cumulous Communications	46	MODAC	31,33,35,36	Stratos	37,39
Dinet	52	Motorola Commercial, Government and Industrial Solutions Sector	52	Survey Technologies	22,25,26
Eaton Fleet Advisor	50	Motorola Service Station Dealers	57	Telepartner International	31,35,36
EDX Engineering	48	Motorola	16,24,28,30,46	Terra Nova	39
Fresno Mobile Radio	46	MSI	48	Triton PCS	48
Gamber-Johnson	55	National Dispatch Center	57	TSR Wireless	50
The Genesis Group	56	NEC America	22,48	Wavetek	52
Glenayre Technologies	57	New Jersey Natural Gas	50	World Access	57
Glenayre Western Multiplex	57			Z-Technology	22,24
Global Marine Drilling (Glomar)	38,39				

Full Spectrum. Fully Analyzed.

WITH EXTERNAL MIXERS
Up to 110 GHz



MS2668C
9kHz to 40GHz



MS2667C
9kHz to 30GHz

MS2665C
9kHz to 21GHz



MS2653B/63B/63C
9kHz to 8GHz



MS2651B/61B/61C
9kHz to 3GHz

Anritsu portable spectrum analyzers have you covered.

In range. Performance. Portability. And value.

Frequencies up to 40 GHz – 110 GHz with Anritsu external mixers – handle any need you have. So does performance. With dynamic range exceeding 105dB. Noise below -110dBm.

And a synthesized local oscillator that stops drift in its tracks. So whether you analyze AM/FM signals, digital mobile communications, CATV equipment or frequencies into the mm range, Anritsu delivers heavyweight performance in a small 22 pound package.

And you get something more. More for your money.

So when you analyze the need, you'll see there's no real option. There's a new standard in spectrum analyzers. Call 1-800-ANRITSU today.

Fully Featured.

- ☒ High selectivity or Gaussian filtering
- ☒ Ultra-sharp 5.7" color display
- ☒ Channel Power, Adjacent Channel Power, Occupied Bandwidth, Burst Power, Noise Power measurement functions and Frequency counter
- ☒ PCMCIA memory card interface*

* Compatible with up to 2MB memory cards. Free 256kB memory card with each analyzer purchased.

Anritsu MS2650/60 Series Spectrum Analyzers

Anritsu

One world. One name. Anritsu.



© 1998 Anritsu Company. Sales Offices: United States and Canada: 1-800-ANRITSU. Europe: 44(0)1582(4)3200. Japan: 81(0)3(3446)1111. Asia-Pacific: 65-2622400. South America: 55(21)286-9141. <http://www.anritsu.com>

Circle (17) on Fast Fact Card



It came from Washington

The FCC has taken up another cause—one that is valiant and noble—but a waste of precious time. FCC Chairman William Kennard has released a study and has conducted a forum on the impact of advertising practices on minority-owned and minority-formatted broadcast stations. The FCC said that the study revealed a tale of two systems: Broadcasters who are serving the minority community earn less per listener. The study recommends adopting a Code of Conduct to oppose unfair ad placement and payment, to encourage diversity

in hiring and training and to enforce laws against unfair business practices.

The cause for civil rights is a legitimate cause, an important cause, but the FCC has enough to do. It doesn't interfere with actual programming yet (Howard Stern is still on the air), so why does it think it can tell *who* to advertise *where*?

When I first saw this study, I assumed that the Small Business Administration or the ACLU had orchestrated it. It would be a great project for *Advertising Age* magazine.

The question is: Why is the FCC worrying about minority broadcasters getting a fair rap? Well, under Section 257 of the 1996 Telecommunications Act, the commission is *justified* "in identifying and eliminating market entry barriers for small businesses." It seems fatally optimistic, however, that the FCC is going to magically take out any barriers to small entrepreneurs trying to enter the broadcast radio market. Would adopting a Code of Conduct actually *remove* barriers?

The FCC is more like the Blob than like Merlin the Wizard. A slimy, shapeless goop that sucks up responsibilities and projects; it eats whatever Congress (and complainants and applicants) throw at it, and it doesn't spit them back out. The more that is thrown at it, the bigger it gets.

The FCC has a backlog of about 50,000 pending matters (see "In the Public Interest," p. 12), so why is it spending time and money on dictating to broadcast advertisers? What about licensing issues, technological issues, enforcement issues...? Last July, Senate Commerce Committee Chairman John McCain (R-AZ) said that the FCC was running a "do-nothing wireless bureau." He was the one who demanded the compilation of all the matters pending for one year or longer.

Is the FCC is going to dictate to advertisers where they should advertise, regardless of whether the audience is buying their products? *MRT* would like to have Honda, Sony or Absolut Vodka advertise in the magazine, but those companies do not sell specifically to mobile radio dealers, so they probably wouldn't want to advertise in *MRT*.

The latest news coming from the FCC, ideally, would not be about a study and forum on where companies should advertise. It should be that the FCC has resolved the Goodman/Chan specialized mobile radio case, or that it has repealed mandatory resale laws in the paging and wireless carrier industry or that it is taking care of antenna-siting moratoria and taxes.

Sadly, however, that is not the case. The FCC continues to engulf everything in its path.

—Nikki Chandler

Vega's Model C-6124

Get out of the heat with Vega's model C-6124, with its cool touch-screen and independent line selection. The C-6124 offers up to 24-line control, instant PTT, and loads of additional features.

Any line can be configured as a dedicated 2/4 wire radiocircuit, dial-up access or full duplex conventional PSTN telephone circuit, (simply plug in the appropriate module). Any combination of lines can be set-up in a crosspatch mode. C-6124 with its future expandability will keep you out of the inferno.



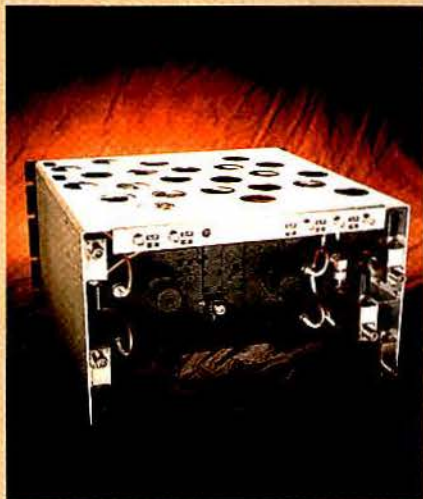
9900 East Baldwin Place
El Monte, California 91731-2294

Telephone: (626) 442-0782
Toll-Free: 800-877-1771
Fax: (626) 444-1342 • FaxBack:
(626) 444-2017 / 800-274-2017
email: vega_signal@earthlink.net
www.vega-signaling.com

MORE LESS?



The New Celwave Integrated-Technology Combiner. Smaller Size, Lower Cost



What's light, compact, extremely versatile, and perfect for the 851-869 MHz trunking band? Celwave's new WJD Series integrated technology combiners, in five- and six-channel models. Based on the operating characteristics and patented temperature-compensation technology of the previous WJD Series, these remarkable WJD units are smaller ... lighter ... and easily expanded in the field.

Rigorously tested, the WJD combiners permit any channel arrangement and give you low insertion loss and high isolation between transmitters, even down to 150 kHz channel spacing.

Want more? The WJD combiners excel in minimizing transmitter IM. They have higher Q than others. And they are temperature-compensated to ± 0.45 ppm, with power dissipation up to 150 watts efficiently delivering your transmitter power to the antenna system.

In brief, Celwave's new integrated technology combiners bring you great performance in less space at lower cost.

Check them out. Call 1-800-CELWAVE to request free specification sheets. And see how these remarkable units can boost the performance of your trunking system.

VISIT US AT BOOTH 4040 • PCS show September 23-25 in Orlando
Hot New Products • Free Phone Cards • Grand Prize Drawing: Rolex Watch

CELWAVE®
DIVISION OF RADIO FREQUENCY SYSTEMS INC.

2 Ryan Road, Marlboro, NJ 07746-1899

Phone: 1-800-CELWAVE • Outside U.S.: (602) 252-8058 • Fax (602) 417-2124 • www.celwave.com

Circle (19) on Fast Fact Card

©1996 Radio Frequency Systems, Inc.

The waiting game

By Robert H. Schwaninger Jr.

It's that time of year when we are all thinking of spring. It isn't here yet, but we're thinking about it, nevertheless. Green leaves, budding flowers—a time of hope. If you're like me, you have already started thinking about the IWCE show April 28–30 in Las Vegas. I think about the show because it seems to kick off the warm season for me—the growing season. What I'm growing is impatient.

Is it just me, or do you feel as though you've been placed "on hold" by the FCC? "All our lines are busy. Please stay on hold for our next-available political agenda. Your petition is important to us..." This of course is followed by a Muzak arrangement of Tony Orlando singing the reformatting order song, "Tie a long red tape around the F-C-C...."

A few months back, a member of my office got a letter from the FCC that began "In response to your letter of April 4, 1990...." Huh? He was amused and mystified by this correspondence regarding a "dead-letter petition" that has obviously been entangled in a sorting machine at the agency for eight years. This would be far more amusing if it were an anomaly.

The truth is that the agency is sitting on a stack of pending petitions, mutually exclusive applications and complaints—a plethora of work that could keep a team of dedicated government workers cashing COLA raises for the next five years. The Wireless Telecommunications Bureau alone faces an estimated 50,000 pending matters, rotting into mulch beneath and around bureaucratic desks. Why?

Do I gotta?

With few exceptions, the FCC has no set time period for responding to a petition or to an application. "So, if you file something on Thursday, it may not get a response until the following Monday?" you ask. Ha-ha! *That's* a good one! What I mean is that if you had

filed it during the Roosevelt administration, it might not get a response until Saddam Hussein gets his Nobel Peace Prize.

Now, we could pound the table and grouse about the fact that only government has no deadlines, while the rest of the world owns a watch, but *that* isn't going to change. (Not as long as the government can manipulate its performance numbers by pointing to its claimed efficiency in processing routine work, while covering up its abysmal record on the harder stuff.)

The agency's penchant for procrastina-

What the agency deems appropriate is furthering pet projects, such as auctions, universal licensing systems and HDTV. What the agency *doesn't* deem as important are the problems of mere licensees.

So, even if well-meaning desk workers and branch chiefs understand the desire for resolution of your particular matter, their time is used up forwarding some grand vision of a handful of politically appointed folks who wouldn't know a yagi from yogurt. And the law lets this happen because there is no remedy for those of us left waiting for years to get a response to a petition. The truth is, they don't *gotta* do nothin'.

When it gets ugly

The situation goes from farce to tragedy when the agency fails to act on pending matters that directly affect the ability of businesses to plan, grow and survive. One paging company in Southern California was left in limbo for five years, awaiting the FCC's decision that its 900MHz paging applications were eligible for grant. This small business had already begun building out a system. Then the FCC froze the processing of competing 900MHz paging licenses—for years—while the industry waited for the agency to sort out its little application snafu. The company nearly failed while waiting.

Perhaps the worst example is the collection of matters pending about SMR licenses. Off the top of my head, I know that the agency has petitions filed before it that challenge

the licensing of more than 30,000 channels across the nation. Although finder's preference matters are no longer accepted, existing ones are still pending. Petitions that have sat around without action for more than five years are occupying some pigeonhole in Gettysburg, PA. Having prepared some of these petitions, I can tell you that if and when the agency gets around to deciding these matters, the status of SMR licensing will change.

Schwaninger, MRT's regulatory consultant, is the principal in the law firm of Schwaninger & Associates, Washington. He is a member of the Radio Club of America.

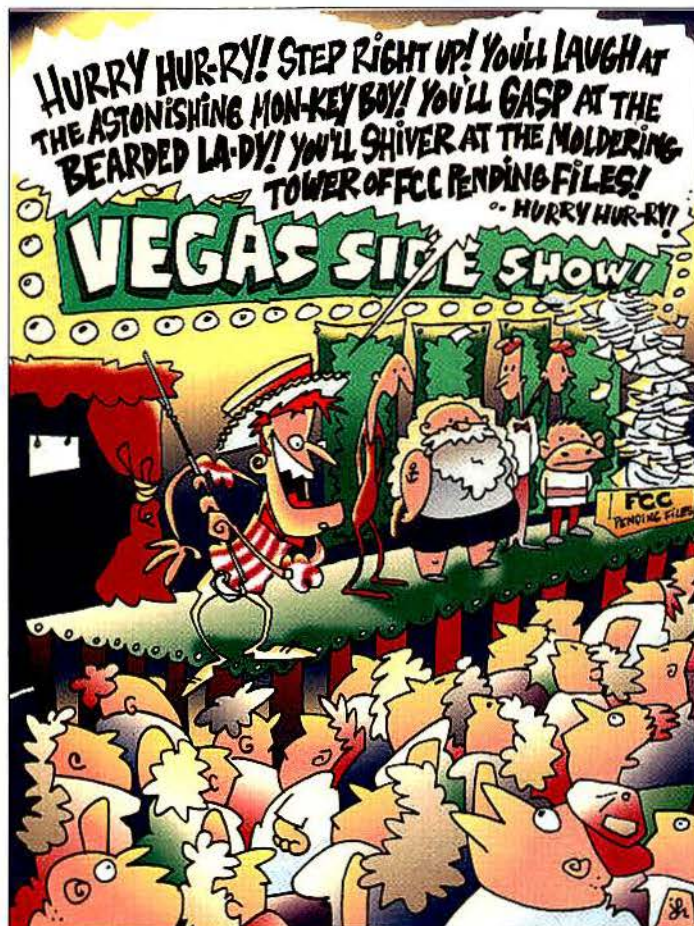


Illustration by John Hayes

tion has always caused me, as an attorney (you can tell by my scales), problems. Clients are forever calling and asking "What ever happened to ...?" We explain that after a petition has been filed, the FCC moves at the same pace as continental drift, and there is little (short of changing your company name to "AT&T") that will get the darn thing off center. Then the client ends the conversation with "Well, see what you can do about it."

The fact is, unless you are willing to be the pest-from-hell (and not always even then), the FCC is going to use its manpower in the way that *it* deems proper for *its* needs.

We've been down this road before.



You'd be surprised what Motorola Communications System Analyzers can be subjected to – and still perform like champs.

Nothing seems to faze these mighty work-horses when it comes to testing conventional and trunked radios, pagers and cellular phones with optimum precision. Not only are our Analyzers built Motorola-tough, they're easy to use. And they're portable, besides.

For more information, we invite you to call us today. Ask about our easy leasing plan – or charging your purchase to your Visa®/ MasterCard® charge card. When it comes to rugged dependability, all roads lead to Motorola.

800-505-TEST

818-365-5742 Dept. 439 FAX

www.mot.com/test



™ and Motorola are registered trademarks of Motorola, Inc. "The Test You Can Trust" and "What you never thought possible" are trademarks of Motorola, Inc. All other marks and trademarks are the property of their respective companies.
© 1997, Motorola, Inc.



MOTOROLA

What you never thought possible.™

Circle (6) on Fast Fact Card

For example, the agency has a series of petitions filed by more than a half-dozen operators in California that challenge a 175-channel ESMR footprint across the state. These petitions were filed in 1994 and clearly show that the applicant failed to take into account existing licensees when the applications were filed. Maybe the fact that the applications lacked any engineering exhibits is a clue as to how the problem arose.

What isn't so clear is why the FCC hasn't acted on the petitions, dismissed the applications and bombed any later application that relied on the original, bogus ESMR filing. Instead, the FCC tried to supply its own engineering to fix the problem, which begs the question, "Since when does the agency supply free engineering services to applicants?" The matter is still pending before the FCC.

Since those petitions were filed, the FCC has pushed through a rulemaking on geographic licensing of SMR systems, held an auction, gone to court over its methods and issued wide-area licenses to auction

winners. So why didn't it pause long enough to clean up its licensing, including this pending matter, prior to going to auction?

Stuthio camelus gubernmentum

The FCC has long had the character of an ostrich. When the going gets tough, it buries its head in the sand. There are no tough choices, only those that are out-of-sight above ground level. Because, if you pull your head out, you might discover that *you're* the problem.

One matter before the agency is a long-standing dispute between a couple of common carriers. The first one complained to the FCC that it was receiving harmful interference. The second one noted that the only reason carrier number one was getting interference was because it was operating its station illegally. The FCC lawyer in charge of this one called both

parties and asked them to settle the matter. Problem: How do private parties "settle" a violation of the FCC rules? It's like asking the victim to "settle" with the mugger. The settlement didn't occur, so the matter has

been left pending for more than five years.

The FCC files are filled with these kinds of problems. As the agency auctions off spectrum, these problems are magnified. One takes no comfort in the agency's "buyer beware" admonition to bidders, referring to the hidden sea of problems that can greatly affect the value of spectrum. Nor is the agency doing anything about auction participants who leverage bad licenses to gain an advantage in auctions, knowing that the records make the spectrum appear more encumbered than it truly is.

What can we do?

Because this problem is as pervasive as sore throats at a hog-calling contest, here's what I want us to do about it. I want you to bring to the IWCE show a copy of every petition, application, motion and complaint that you've got that has been pending before the FCC for more than two years. Please make sure of the following:

- ☐ First, the matter still has to be "alive" before the FCC, awaiting some darn decision to move it along.
- ☐ Second, the documents have to be dated *before* 1997.
- ☐ Third, bring *copies*. Don't give up your originals because you aren't getting them back.

Drop off all your "entries" at the *MRT* [Intertec Publishing] booth on the exhibition floor. The person who brings the oldest outstanding matter will receive a prize (to be announced after *MRT* figures out what it can afford to give the poor sucker). *All entrants* will have the copies of their matter placed before Congress with a request, to be prepared by yours truly, asking that the Senate Commerce Committee direct the FCC to forward the matters to resolution. The oldest, most interesting or just plain *bizarre* case will be featured in a future column. My clients are eligible, but in the spirit of fair play, I won't help them remember their stuff (particularly because I can't remember what I wrote two weeks ago).

So, dust off your files, and get that old application that was prepared by Mark Fowler before he became chairman. Grab that pleading that's addressed to Private Radio Bureau Chief McKinney. Take a walk down memory lane with the likes of FCC officials Robert Foosner, Morgan O'Brien and Robert McNamara before there was a Nextel. Unearth that old complaint addressed to the Field Operations Bureau at one of its closed regional offices. See why your father passed on to you a yellowing stack of FCC forms 10 years ago, saying, "They're all we've saved. All we have left."

If we can't get service, together, maybe we can make a point. ■

The FCC has long had the character of an ostrich. When the going gets tough, it buries its head in the sand.



Modular Radio Systems (29 - 960 MHz)

- Low Standby Current
- High Reliability
- Small Size
- Synthesized or Crystal
- Narrow banding available
- AM and FM modules
- Simple Upgrades
- Custom Configured Systems

Repeaters

Paging

Base Stations

Cross Band

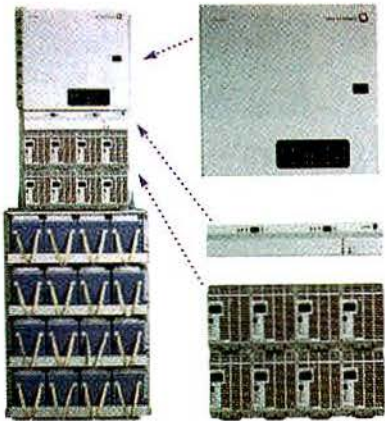
Trunking

Data

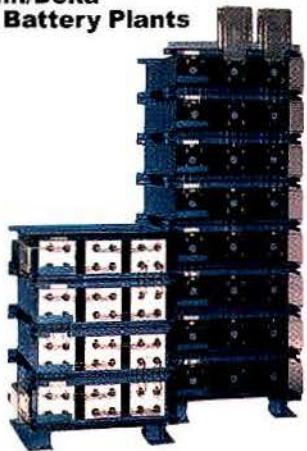
DE DANIELS®
ELECTRONICS LTD.

Phone: 1-800-664-4066 or (250) 382-8268
Email: sales@danelec.com Web: www.danelec.com

**East Penn/Deka
Unigy II Battery Plants**



**Lucent GPS2400 &
4800 Series Power Systems**



Do you need reliable primary, remote or backup power at your communications sites? Hutton Communications distributes a wide-range of power products, integrated power systems, power protection equipment, and solar electric systems for every power application.

Our dedicated staff of power systems specialists can help you design power systems and specify the equipment for powering your sites.

LET HUTTON PROVIDE THE POWER BEHIND YOUR SYSTEM!

Need a special battery to provide backup power? Give us a call and we'll provide it. Do you have a remote site with no power? Hutton has an extensive background in designing remote power solutions. And with products from such leading manufacturers as Lucent Technologies, East Penn/Deka, Trace Engineering, Joslyn Electronic Systems, Northern Power Systems, and Siemens Solar, you can be assured of the quality and dependability of the power products and systems you purchase from Hutton.

Call Hutton today to learn how we can provide the power behind your system.



The
First
Choice
in
Wireless
Distribution™

Circle (8) on Fast Fact Card

888-348-8866

www.huttoncom.com



IM/EMI ISSUES

A CONFLICT OF PUBLIC INTEREST

Conflicts between 800MHz commercial mobile radio service and public safety communications have cropped up across the country. When does nuisance interference become harmful--life threatening--interference, and how can it be identified and solved?

By Joe Kuran

Police, fire and emergency medical services agencies depend on radio communications to protect people and property. Any type of interference to the operation of dedicated public safety frequencies diminishes an agency's ability to provide service, and it endangers the public. A situation we encountered in Northwest Oregon in 1998 demonstrated that commercial mobile radio services (CMRS), particularly enhanced specialized mobile radio (EMSR), through frequency use, site placement and output power, can seriously interfere with nearby public service communications.

Operational overview

Washington County includes the Tualatin River Valley and mountainous terrain on the western outskirts of the Portland metropolitan area in Northwest Or-

egon. The Washington County Consolidated Communications Agency (WCCCA) provides emergency dispatch radio communications for 21 public safety agencies in Washington County, as shown in Figure 1, below right. Washington County covers 842 square miles, with a population of 350,000. In 1991, voters approved a levy to construct a new 9-1-1 system that included a Motorola Smartnet trunking system.

Because of limited resources and limited available frequencies, a 10-channel trunked simulcast system was chosen. This system would give WCCCA maximum area coverage with a minimum number of frequencies. WCCCA constructed four simulcast sites with 10 frequencies each. Given the large area that had to be covered, four sites were strategically chosen and, as with traditional radio systems, the repeater sites were installed on mountaintops for maximum coverage. (See Figure 2 on page 18.) With this design, WCCCA can provide radio service for more than 2,000 users, covering about 63% of Washington County. This system gives WCCCA good mobile coverage and fair portable coverage on the valley floor, which contains the bulk of the population.

The one big limitation of WCCCA's system is good portable radio coverage inside certain buildings. To overcome this building penetration problem, WCCCA has installed bi-directional amplifiers in many buildings, such as the county jail. Some high-traffic buildings, such as the Washington Square shopping mall, had to be excluded from in-building coverage. Due to the extreme expense and difficulty in establishing who would be the responsible party, no bi-directional amplifiers were ever installed, so presently there is marginal public safety coverage in this commercial area.

Defining interference

There are several types of radio interference. *Co-channel interference* occurs between similar frequency channels used in the same geographic area. *Adjacent-channel interference* can be caused by a transmitter operating on a channel bordering either side of the channel in question. The transmitter sidebands mix with the carrier being received on the desired channel, creating noise or "splatter." Interference can also be caused by electromagnetic interruptions. *Harmful*

Kuran is technical systems manager for the Washington County Consolidated Communications Agency, Beaverton, OR. He is the frequency coordinator for the state of Oregon for the Association of Public-Safety Communications Officials—International.



interference has a specific connotation. As defined by the *Communications Standard Dictionary*, it is

"...any emission, radiation or induction that endangers the functioning or seriously degrades obstructs, or repeatedly interrupts a communication service, such as a radio navigation service, a search and rescue communications, or a weather service. It is assumed that these services are operating in accordance with approved standards, regulations and procedures. Harmful interference causes circuit outages and message losses, as opposed to interference that is merely a nuisance or annoyance that can be overcome by appropriate measures. In order to be harmful interference, it must seriously degrade the performance of the communications, radar, or other electrical or electronic system."

Interference with public safety communications from properly operated commercial radio services has traditionally not been a problem in our operating area. As with our own system, land mobile repeater sites were located on mountaintops and end users were on the valley floor. When the 800MHz (824MHz–849MHz and 869MHz–894MHz bands) cellular service was introduced, with cell sites located on the valley floor, there were still few problems. Public safety 800MHz bands (806MHz–821MHz and 851MHz–866MHz) enjoyed adequate separation from cellular,

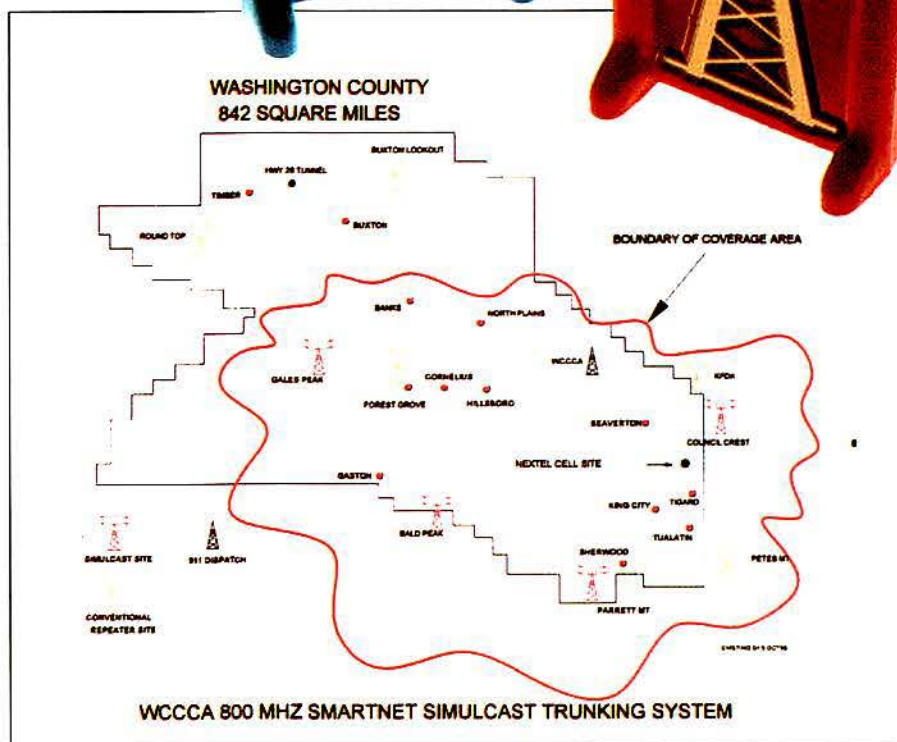


Figure 1. This map of Washington County, OR, shows the general area of WCCCA's 800MHz service area. Using simulcast trunking, WCCCA covers a large area, using only 10 frequencies, and supports more than 2,000 users. All simulcast sites are on mountaintops for maximum coverage. A Nextel site (center) is on the valley floor.

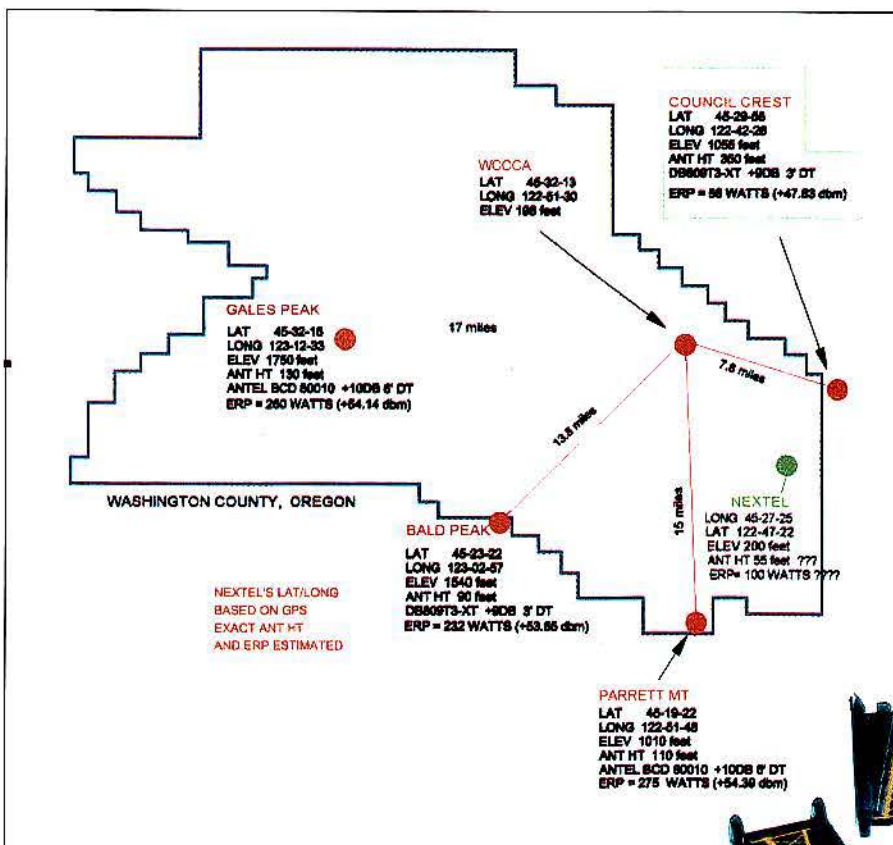
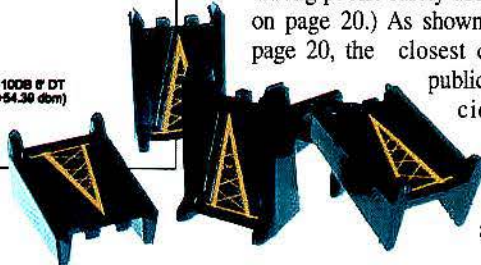


Figure 2. Technical details of WCCCA's 800MHz repeater sites. Elevation comparisons are made between the WCCCA sites and the Nextel site under study.

which was also grouped in one bandpass, while public safety was grouped in another. This situation changed with the introduction of 800MHz ESMR into the valley.

Enter ESMR

The FCC band plan for the 1998 800MHz SMR auctions divided the band into three pools: a public safety, industrial/land transportation and business pool, a general category pool, and an SMR category pool. The pools are interspersed from 810.25MHz to 816MHz and from 855.25MHz to 861MHz. In the FCC's 800MHz auction that closed in December 1997, McLean, VA-based Nextel Communications was the high bidder for the Portland-Salem, OR, economic area, which at that time encompassed an estimated 2,310,060 pops. The operator began service in 1998, placing 800MHz (806MHz-821MHz and 851MHz-866MHz bands) cell sites on the valley floor, among public safety users. (See Figure 3 on page 20.) As shown in Figure 4 on page 20, the closest commercial and public safety frequencies come to each other is four 25kHz channels away, so there is no



Applied Power is an Authorized Distributor for high-quality Siemens Solar Products

Siemens Solar
PowerPro™
PARTNER

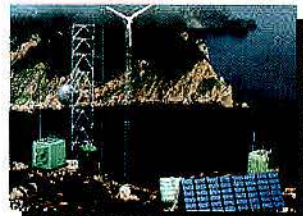
The Power You Need Wherever You Need It

From remote mountaintops to desert plains, Applied Power Corporation has the right power solution for you. APC is the leader in providing reliable, cost effective photovoltaic/hybrid power solutions, offering the only complete solar power systems in the industry that are FM Approved and UL Certified to meet the highest safety performance standards. Ideal for:

- Cellular and Two-Way Sites
- Microwave Relay
- SCADA/Telemetry
- Street/Area/Sign Lighting
- Navigational Aids
- UHF Telephone
- Emergency Back-Up Power



It's Within Your Power™
www.appliedpower.com



1210 Homann Dr., SE
Lacey, WA. 98503
Toll Free: 800.777.7075
Voice: 360.438.2110
Fax: 360.438.2115
sales@appliedpower.com

APC
APPLIED POWER
CORPORATION

...POWER ON WITH ASTRON SWITCHING POWER SUPPLIES...



SPECIAL FEATURES:

- HIGH EFFICIENCY SWITCHING TECHNOLOGY SPECIFICALLY FILTERED FOR USE WITH COMMUNICATIONS EQUIPMENT, FOR ALL FREQUENCIES INCLUDING HF.

- HEAVY DUTY DESIGN
- LOW PROFILE
- LIGHT WEIGHT PACKAGE
- EMI FILTER
- MEETS FCC CLASS B

PROTECTION FEATURES:

- CURRENT LIMITING
- OVERVOLTAGE PROTECTION
- FUSE PROTECTION
- OVER TEMPERATURE SHUTDOWN

SPECIFICATIONS:

INPUT VOLTAGE: 90-132 VAC 50/60 Hz OR
180-264 VAC 50/60 Hz
SWITCH SELECTABLE
OUTPUT VOLTAGE: 13.8 VDC

MODEL	CONT. AMP	ICS	SIZE (inches)	WT.(lbs.)
SS-10	7	10	2.3 x 6 x 9	3.2
SS-12	10	12	2.3 x 6 x 9	3.4
SS-18	15	18	2.3 x 6 x 9	3.6
SS-25	20	25	2 7/8 x 7 x 9 3/8	4.2
SS-30	25	30	3 3/4 x 7 x 9 5/8	5
SS-25M*	20	25	2 7/8 x 7 x 9 3/8	4.2
SS-30M*	25	30	3 3/4 x 7 x 9 5/8	5

- * with separate volt and amp meters
- All SS power supplies are available in a RACK MOUNT VERSION (3.5 x 19 x 9 3/8)
- To order Rack Mount Version change SS to SRM (example: SRM-10)



9 Autry, Irvine, California 92618
949-458-7277 Fax 949-458-0826
www.astroncorp.com

Circle (10) on Fast Fact Card

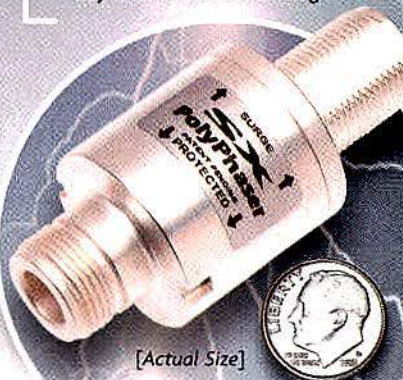
CELLULAR, PCS & WIRELESS LOCAL LOOP MICRO FILTER PROTECTION

THE
INDUSTRY'S
FINEST
LIGHTNING
PROTECTION
PRODUCTS



SX SERIES

- Low VSWR and Insertion Loss
- dc Blocked
- Multi-Strike Capability
- Cellular, PCS & Wireless Local Loop Frequency Ranges Available
- Industry's Best RF Performance
- Maintenance Free
- Fully Weatherized Housing



PolyPhaser®
A SMITHS INDUSTRIES COMPANY

P.O. Box 9000, Minden • NV 89423-9000 USA

Tel (800) 325-7170 (775) 782-2511

Fax (775) 782-4476 • www.polyphaser.com

ISO 9001 CERTIFIED

Circle (11) on Fast Fact Card

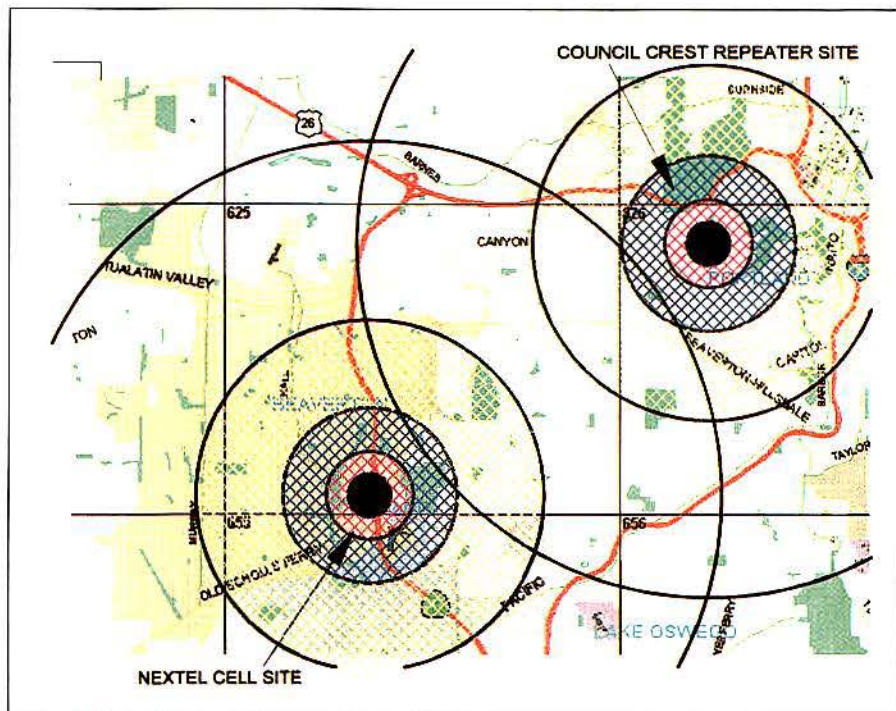
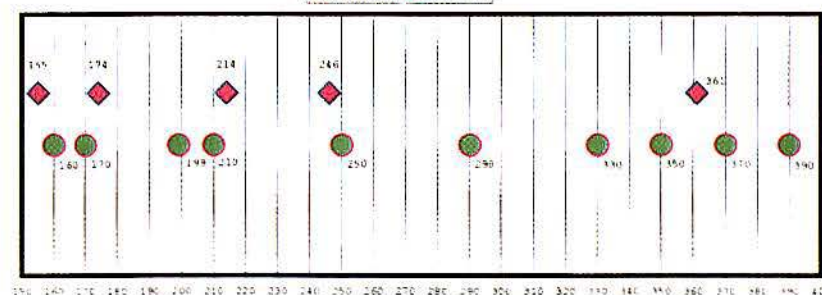


Figure 3. The relationship between Nextel and WCCCA's closest 800MHz trunking site. The color bands show the relative field strength from the two sites. WCCCA's Council Crest site is located on a mountaintop to provide wide-area coverage. Nextel's site is on the valley floor, in the heart of WCCCA's core radio service coverage area.

800 MHZ CHANNEL ALLOCATION

◆ NEXTEL ● WCCCA



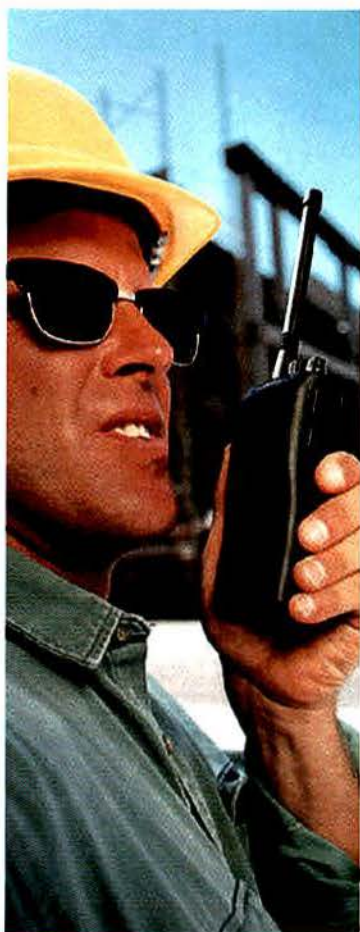
FCC CHANNEL NUMBER

FCC CHANNEL NUMBER	FREQUENCY (MHz)	CHANNEL USER	SPACING TO CLOSEST FREQUENCY (kHz)
155	854.8625	NEXTEL CH. 309	
160	854.9875	WCCCA CH. 10	100
170	855.2375	WCCCA CH. 9	75
174	855.3375	NEXTEL CH. 347	
199	855.9625	WCCCA CH. 8	600
210	856.2375	WCCCA CH. 7	75
214	856.3375	NEXTEL CH. 427	
246	857.1375	NEXTEL CH. 491	
250	857.2375	WCCCA CH. 6	75
290	858.2375	WCCCA CH. 5	1075
330	859.2375	WCCCA CH. 4	750
350	859.7375	WCCCA CH. 3	250
361	860.0125	NEXTEL CH. 721	
370	860.2375	WCCCA CH. 2	200
390	860.7375	WCCCA CH. 1	700

Figure 4. The relationship between the commercial frequencies and Washington County's 800MHz frequencies. The closest commercial frequency is at least four 25kHz channels away. Therefore, the interference is not adjacent-channel interference.

Built To

Perform.

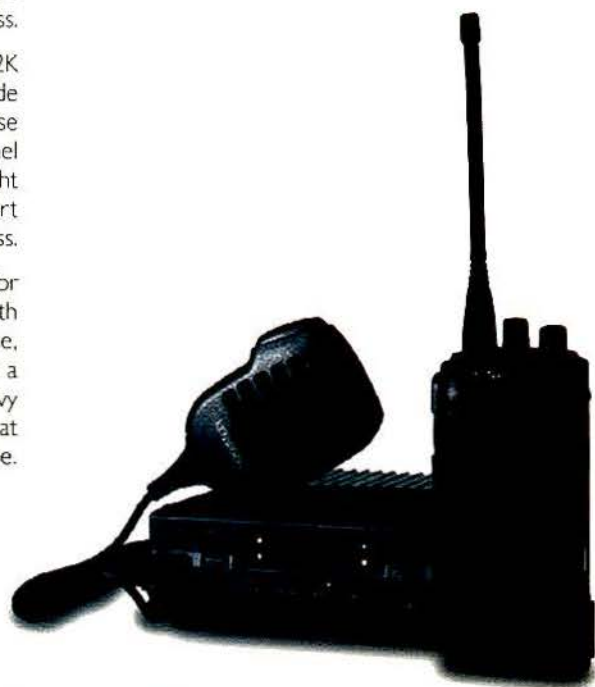


RUGGED, COMPACT
RADIOS WITH THE
LOUD, CLEAR AUDIO
AND EASY USE YOU
NEED FOR JOB SITE
COMMUNICATIONS.

Kenwood designed the
tough TK-260/360
portables to be simple to
operate and lightweight.
The durability of these new
four-channel, VHF/UHF
handhelds is enhanced by
long battery life and unique
features for the price class.

The new TK-762K/862K
mobiles are only 5 1/2" wide
to fit in most vehicles. These
heavy-duty two-channel
mobiles have a bright
display and offer horn alert
and public address.

Call Kenwood for
affordable radios with
solid performance,
easy-to-use, with a
complete range of heavy
duty accessories. All at
the right price.



KENWOOD

ALWAYS COMES THROUGH



ISO 9001
JQA-1205

KENWOOD COMMUNICATIONS CORPORATION • FAX (310) 761-8246 • <http://www.kenwood.net>

CALL FOR YOUR FREE PRODUCT GUIDE: 1-800-950-5005

Circle (20) on Fast Fact Card

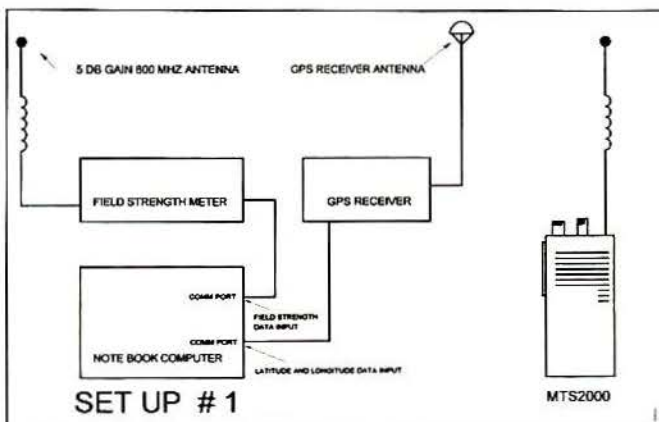


Figure 5. Field strength meter test measurement setup. A Z-Technology model R-505 meter was used. The GPS receiver provides location information to the notebook computer, an NEC Versa 5080X, running STI-9400 Mobile Signal Analysis System software from Survey Technologies.

possibility of adjacent-channel interference. However, because the band plan for 800MHz intermixes commercial frequencies with public safety frequencies, there is no chance of any group bandpass filters, as in the case of cellular. A problem was brewing, as we soon found out.

When we get behind closed doors—only

The first incident to bring an interference issue to the attention of WCCCA was a radio service complaint from one of the fire departments. This fire station, one of 33 in the county, is designated Fire Station 253. It serves one of the busiest areas of the county because it is next to a major freeway and next to the Washington Square

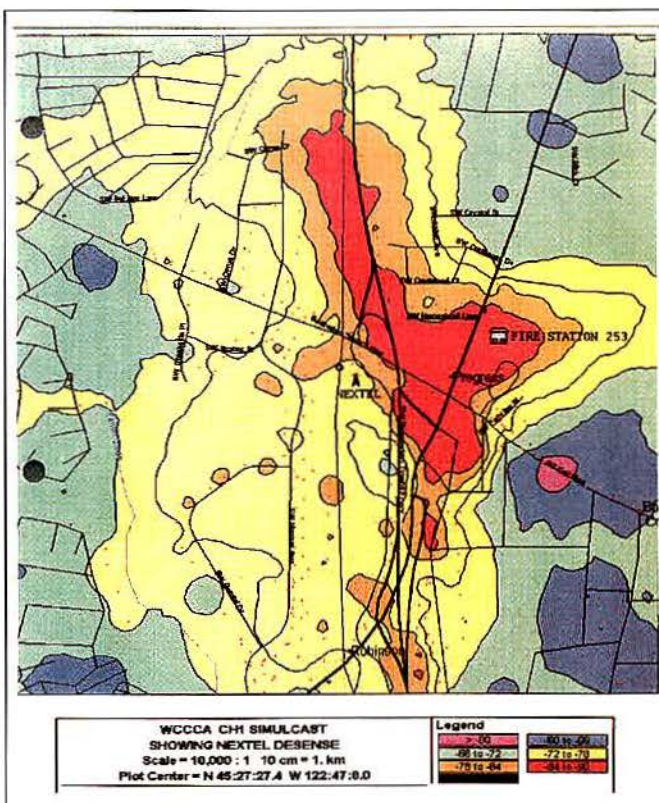


Figure 6. This signal strength contour map depicts the 800MHz coverage of WCCCA's system. The red area indicates what the agency first thought was a 'hole' in its radio system. Later, the area was found to match closely to the signal contour from the commercial site. The red area shows where the portable radios stopped receiving.

AF CommSupply

YOUR WIRELESS WAREHOUSE

ANDREW

Accept No Substitute

- HELIAX® Coaxial Cable
- RADIAX® Radiating Cable
- Cable Connectors
- Installation Accessories
- Jumper Assemblies

Call or fax to receive our catalog

800-255-6222 • FAX 800-282-3266

Circle (21) on Fast Fact Card

tone AND VOICE SCEPTAR

Providing Tone and Voice Pagers
for over twenty years

Features:

- Synthesized, PC Programmable
- 2-Channel Operation
- Multi-Address Format
- Channel Monitoring Capability
- Vibrate Option
- Small Size—3-1/8" x 2-7/16" x 3/4"
- Single "AA" Battery
- 2-3 Year Limited Warranty Available

Shinwa Communications of America Inc.
P.O. Box 26407
Oklahoma City, OK 73126

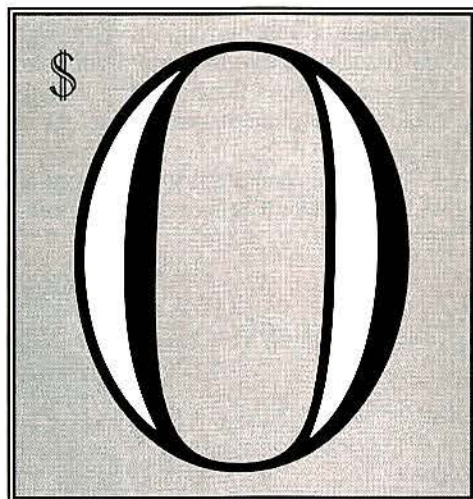
ORDER TOLL FREE: 1-800-627-4722
FAX TOLL FREE 1-800-759-1722

Circle (22) on Fast Fact Card

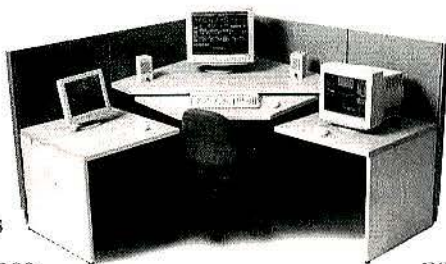
OUR RADIO DISPATCH CONSOLE COMES WITH A NICE ROUND NUMBER FOR UPGRADES, PROGRAMMING AND SUPPORT.

Only the new UltraCom NT™ Radio Dispatch Console System dramatically cuts costs for upgrades, system programming and support. We spent over one million dollars developing a totally digital 32-bit Windows NT state-of-the-art system. Fully programmable touch screens, system customizer and diagnostics built in so you never pay for system changes or trouble shooting. And even upgrades are free for the life of the system.

Our 20 years of experience went into developing the new Screenmaker. It's today's most flexible and fully programmable way to set up screens. When changes occur your technicians,



instead of costly factory software engineers, easily do the job.



Our revolutionary Customizer program helps you deal with future system changes by eliminating expensive and time consuming back-to-the-factory programming. The new MEDIC diagnostic application not only spots trouble, it recommends immediate corrective

action thus saving time and minimizing support costs.

Did we mention free upgrades? These are not only system upgrades they're also expanded capabilities and all new features. They're quickly and easily downloaded from the web.

Watch for our new 9-1-1 product available in mid '99 and ask about our desktop systems and console furniture.

Don't pay the price of inflexibility. Zero in on the system that's built for the future.

Modular Communication Systems, Inc. 13309 Saticoy St. North Hollywood, CA 91605.
E-mail: moducom@ix.netcom.com



**COST EFFECTIVE NOW.
MORE COST EFFECTIVE OVER TIME.**

FREE DEMO SOFTWARE SYSTEM AT WWW.MODUCOM.COM OR 818-764-1333

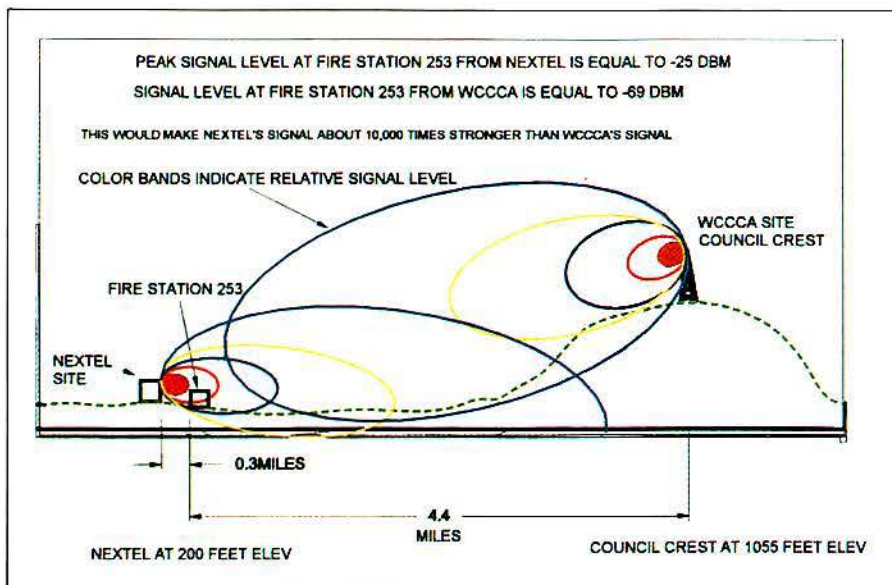


Figure 7. The geographic relationship between the Nextel site and the Washington County 800MHz repeater site. Usually, 800MHz trunked simulcast systems are located in high places (mountaintops) for maximum radio coverage. The commercial site's situation on the valley floor greatly increases the chances for creating interference.

shopping mall, where, as mentioned before, we have no in-building coverage.

The engine company is equipped with an 800MHz Motorola Spectra radio, an 800MHz Motorola VRM 600/DATA 911 mobile data terminal (MDT) and several 800MHz Motorola MTS2000 portable radios. The station is also equipped with an

800MHz base radio used for "tapping out" the station. ("Tapping out," a carry-over term from the old days of alerting stations by Morse telegraph, is the emergency alerting system that rings the station bells and turns on the lights.)

The engine company first complained to WCCCA Technical Services about poor ra-

dio communications. Its main complaint was that it was difficult to hear what fire dispatch was saying. This created a life-threatening situation because Station 253 was not always getting tapped out. The base radio was not always responding to the alerting signal.

WCCCA's technical staff began troubleshooting the problem. The usual procedures, such as checking antenna and receiver performance, revealed no evidence of a problem. Attention was then directed to the trunking system itself. At first, the WCCCA technicians thought there might be a simulcast phasing error. This, too, proved to be a dead end. The next area of investigation was determining the signal strength at, and around, Station 253.

The expected signal strength level should be about -65dBm at Station 253. This is based on calculations for ideal conditions (our closest trunking site is only 4.4 miles away), with an average of 58W ERP and with 9dB antenna gain and 3° antenna downtilt. As shown in Figure 5 on page 22, a Z-Technology R-505 field strength meter (range, 0dBuV to +110dBuV; accuracy ± 2 dB), a GPS receiver and a notebook computer were mounted in a jeep to log field strength readings of WCCCA's control channel #1 (860.7375MHz). (See Figure 6 on page 22) Computer analysis and mapping of signals

...and the award for Lifetime Achievement goes to...



Since the debut of our patented "On-Glass"™ and DURA-FLEX® technologies, our full line of fixed station and vehicular products has made **Antenna Specialists** a leader in antenna engineering and development for LMR, Cellular, SMR and PCS applications.

Our legacy continues with the most advanced, cutting edge antenna solutions for emerging markets, including wireless data, mobile satellite, ISM, Wireless Local Loop and GPS technologies.

As always, look to **Antenna Specialists** for the performance of a lifetime.



30500 Bruce Industrial Pkwy
Cleveland, Ohio 44139-3996
440-349-8400
FAX: 440-349-8407

800-664-5274

www.allentele.com



Circle (24) on Fast Fact Card

We're **talkin'** add-on **Sales**

new

With only one guard, this place is easy.



1

Take Any Switch Or Sensor

Dry Contact Closure Or Analog Signal

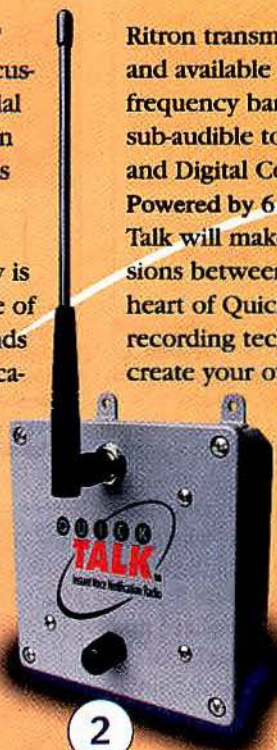
Now for under \$300* you can put your customer's essential personnel in two places at once.

Security is just one of thousands of applications—

Quick Talk works in every industry.

Quick Talk instant voice notification radio responds to any contact closure or analog signal, playing a voice message you record. Quick Talk watches a door, a thermostat, a tank level—anything you put a switch or sensor on. When the switch changes state Quick Talk responds by broadcasting a message to radio users on the customer's system. Put as many Quick Talk units on the system as you'd like; each one will provide 24 hour a day, 7 day a week coverage and make every one of your customer's security, maintenance, or other radio-carrying staff even more productive.

Quick Talk's extensive feature set is completely field programmable using a simple pulse dialing telephone. The rugged



2

Connect It To Quick Talk

Record Any Voice Message

Ritron transmitter is programmable and available in either VHF or UHF frequency bands and supports both sub-audible tone squelch (Quiet Call) and Digital Coded Squelch (DCS).

Powered by 6 AA alkaline cells, Quick Talk will make up to 7,000 transmissions between battery changes. The heart of Quick Talk is its digital voice recording technology. Because you create your own message, Quick Talk

speaks any language you'd like. Quick Talk will find uses in every existing radio system from security, to agriculture, to warehousing, to the factory floor.

Quick Talk will keep personnel

up to date on the status of critical access

points, machines, and storage facilities. With Quick Talk add-on sales are as easy as 1,2,3.

For complete information, including industry specific application notes, call Ritron at 1-800-USA-1-USA (1-800-872-1872) or visit our web site at www.ritron.com.

WARNING!
SECURITY DOOR
#5 OPEN



3

Get Instant Voice Notification

Over Any Radio System

QUICK TALK
Instant Voice Notification Radio

RITRON
Wireless Communication Systems

Copyright ©1999 Ritron Inc., 505 West Carmel Drive, P.O. Box 1998, Carmel, IN 46032, Phone: 317-846-1201 or 1-800-872-1872, Fax: 317-846-4978, www.ritron.com. This device has not been authorized as required by the rules of the Federal Communications Commission. The device is not, and may not be, offered for sale or lease, or sold or leased, until authorization is obtained. Quick Talk is a registered trademark of Ritron, Inc.

made in
USA

Circle (25) on Fast Fact Card

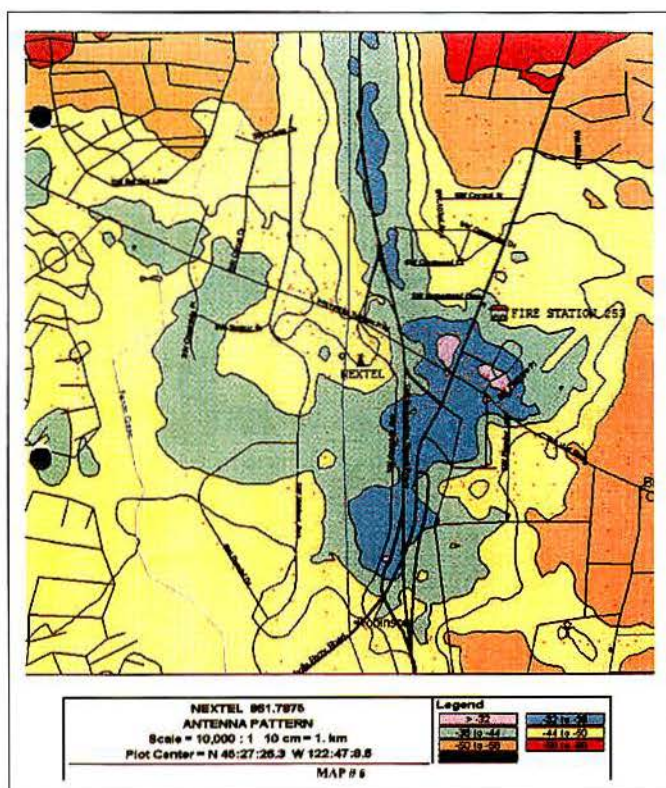


Figure 8. A signal-strength contour of the Nextel site. The blue and magenta plots show where Nextel's signal level is -38dBm or greater. Our tests demonstrated that in an area of greater than -38dBm , our portable radios stopped receiving any signals.

was performed with the STI-9000 Mobile Signal Analysis System from Survey Technologies. At first, the field strength reading around the station did not make a lot of sense. Some areas had the expected field strength level, and then there were areas where the signal dropped off to nothing. At first, WCCCA thought there was a signal hole in the simulcast system coverage. Because Station 253 has a relatively low elevation, WCCCA came to believe that this might be normal. However, because this involved public safety communications, WCCCA felt that it needed a more definitive explanation.

Two key issues led WCCCA to start suspecting an "outside" interference problem. First, it was discovered that the portable radios worked better inside the engine bay with the bay door closed. Second, the base radio got a more intelligible signal from fire dispatch using an inside antenna than when it was connected to the main outside antenna.

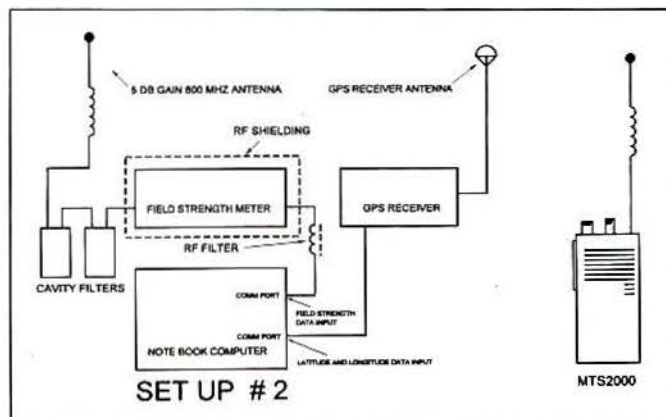


Figure 9. The same test measurement setup as shown in Figure 2, with the addition of cavity filters and RF shielding to overcome the massive commercial RF signal.

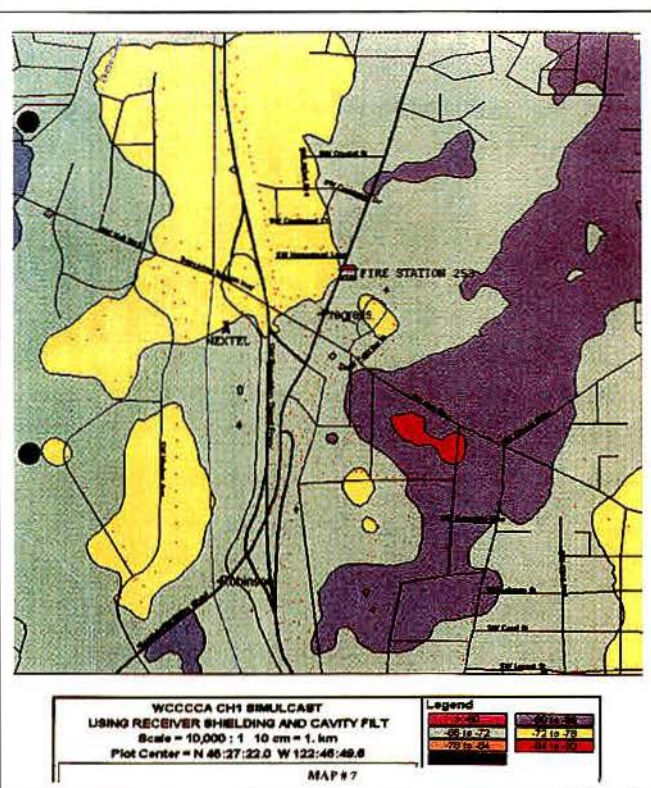


Figure 10. This contour map was generated to verify that WCCCA's 800MHz system actually had some radio coverage in this area. (Refer to the second test setup shown in Figure 3 on page 20.) By using extensive RF shielding and filtering, WCCCA was able to acquire enough readings in this area to demonstrate there was not a 'hole' in the coverage.

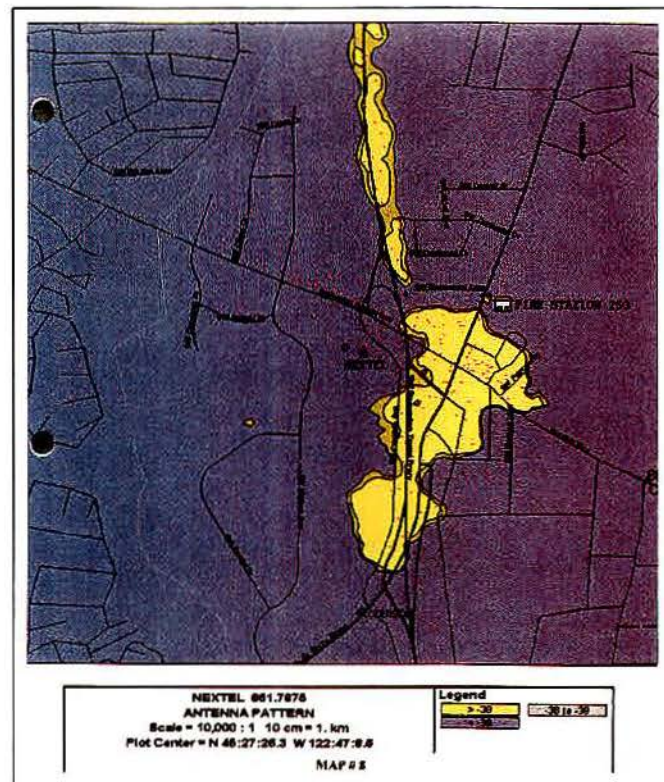
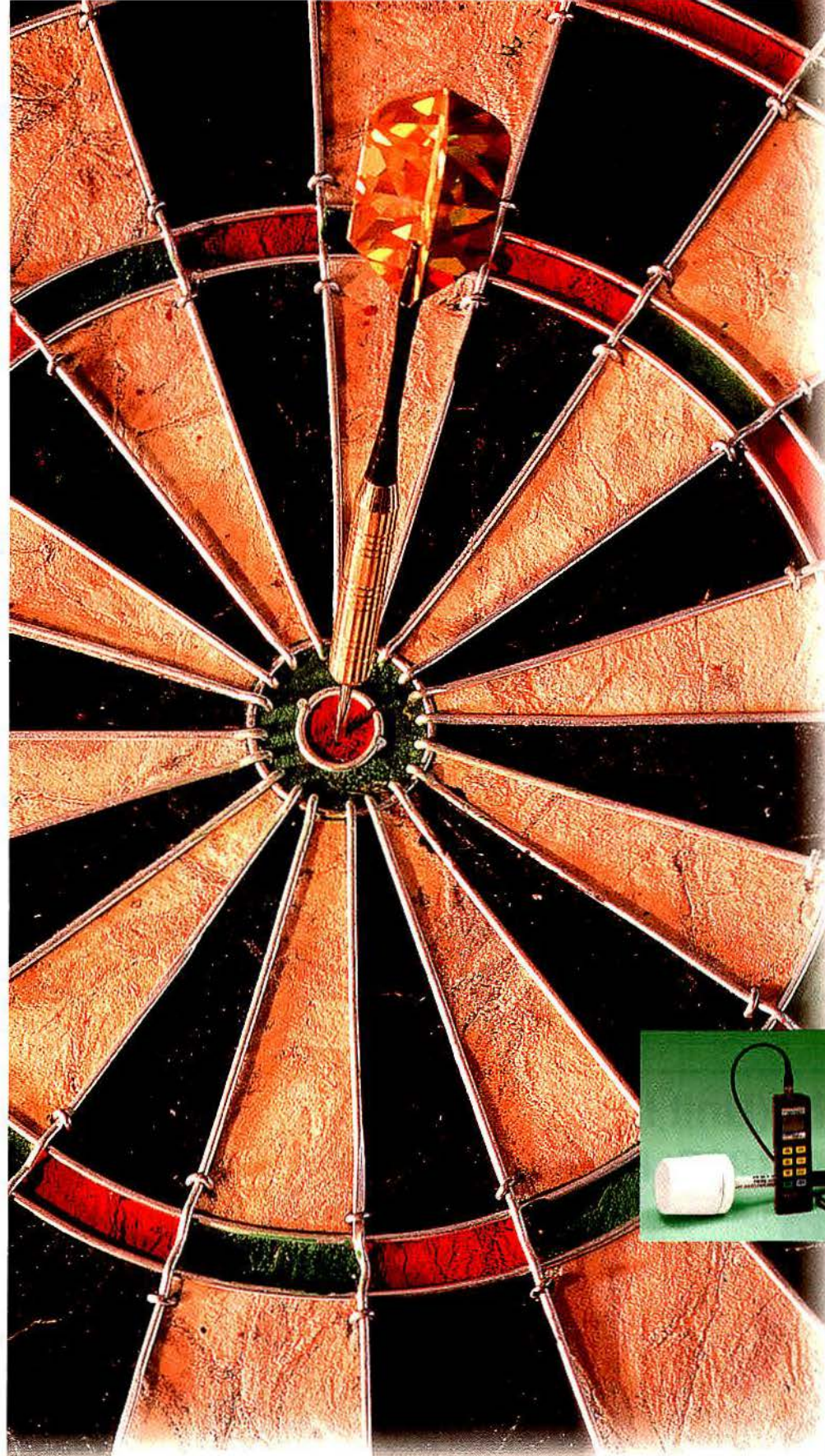


Figure 11. This contour map is a composite of those shown in Figures 9 and 10. The yellow area indicates where the WCCCA's radios stopped receiving. This area is where Nextel's signal strength is greater than -38dBm —roughly the same area where the radios encountered problems. ('Greater than -38dBm ' can be much greater. Readings as high as -25dBm were sampled in this area, then averaged with the others.)



Our instruments offer
something you rarely
find when measuring
complex RF radiation
emissions.

Accuracy.

In today's complex signal environments, conventional probes can overestimate emissions by a whopping 1,000%. Gross errors like that can lead to costly corrections for problems that don't exist.

Let Narda help you hit the mark every time. Our specially compensated diode probes give you true RMS emission readings no matter what the signal conditions.

More than that, only Narda's "shaped" frequency response probes tell you whether a multi-signal emission level is compliant with a given exposure standard. How? Emissions are weighted according to a frequency and displayed as a percent of a given standard. Instantly, you know whether you're within threshold limits.

When you team Narda's sensitive probes with our advanced numeric-display meters incorporating data logging and spatial averaging, you've got the world's most on-target RF survey systems.

So contact the company that holds 90% of the world's patents for RF radiation equipment. Call Narda today at 516-231-1700.



narda
microwave-east

an  communications company

It's Narda to be precise.



© 1999 L-3 Communications, Inc.

Circle (26) on Fast Fact Card



Noisy neighbors
WCCCA's investigation of other radio systems

radio systems in the area discovered that a Nextel Communications site was located about ¼ mile to the west of Station 253, as shown in Figure 7 on page 24. The site uses Motorola integrated digital enhanced network (IDEN) technology and 12 repeaters that constantly transmit data. The measured field strength at Station 253 from the Nextel site peaked out at about -25dBm. The signal level from WCCCA's simulcast system averages about -69dBm at Station 253. During the signal strength tests as shown in Figure 6, the meter would not function properly in close proximity to the constantly keyed commercial repeaters.

During the testing, a Motorola MTS2000 portable radio was also tuned to monitor WCCCA's control channel. When the field strength meter would cease to function, the portable radio would also cease to function. (The red area in Figure 6 indicates those areas.) That is why the portable radios worked better in the engine bay with the bay door

closed. The metal bay door actually provided enough RF shielding to let the radio barely receive Fire Dispatch. With the bay door open, the radios lost all reception. When Engine 253 had to respond to an accident, the call was sent to the MDT, but as soon as the bay door was opened, mobile data experienced a high error rate, and the message was scrambled.

Also, because of the RF overload from the commercial repeater signal, the mobile radio on Engine 253 was unable to receive a clear signal from Fire Dispatch.

To verify the condition, Nextel agreed to a WCCCA request to shut down its site for a brief period. A portable radio was immediately able to receive Fire Dispatch loud and clear in the open air in front of the station. A receiver desense test conducted at the station indicated that the Spectra receiver was being desensed 20dB or more by the commercial site transmitters. We now faced a situation of harmful interference from a commercial source operating within FCC guidelines.

Mapping the effect

To map out the exact area of harmful interference being generated from the commercial site, The test procedure was repeated. This time, the field strength meter was tuned to one of Nextel's frequencies (861.7875MHz). Figure 8 on page 26 shows the antenna pattern from the commercial site. The blue area, which indicates an average signal level greater than -38dBm, corresponds roughly to the red area in Figure 6. This is the same area in which the portable

radios would stop receiving.

To verify that WCCCA's trunking system actually provided coverage in the area of interference from the commercial site, some extra measures had to be taken. With the assistance of a local Motorola engineer, the measuring equipment was modified, as shown in Figure 9 on page 26.

The field strength meter was surrounded with an aluminum shield. RF filtering was added to all power sources and to data cables that were connected to the meter. Dual-cavity filters were also added to the antenna input. The field strength meter and cavity filters were tuned to WCCCA's control channel #1. Again, the entire area was driven to collect an entirely new set of data points, as shown in Figure 10 on page 26. The RF shielding and filter allowed the field strength meter to operate 90%-95% of the time in close proximity to the Nextel site. This verified that WCCCA's system was actually providing signal in that area. Figure 11 on page 26 is a composite of maps from the three-part measurement procedure. The yellow area shows the area where public safety's portable radios stopped receiving and where mobile radios received substantial interference and had difficulty receiving emergency broadcasts from Fire Dispatch.

Motorola review

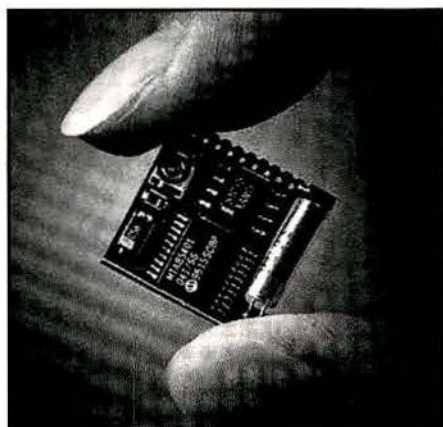
An engineering review by Motorola concluded that it was "evident that Nextel's IDEN sites in Washington County are serious communications 'holes' in key urban areas for public safety communications."

The report determined that the initial commercial activation of the first six channels presented heightened interference, but the expansion to 12 channels created the RF environment in which WCCCA's radios ceased to function.

The report also noted that following the short-duration system shutdown that Nextel made at WCCCA's request, Nextel used an HP spectrum analyzer to check the purity of its signals. The tests showed that the site was within specification and that spurious emissions or noise were below the noise floor of the analyzer (-118dBm). Measurements indicated that the 12-channel site produced 600W ERP composite total, using 2° downtilted omnidirectional antennas, also within specifications.

Bench tests by Motorola to duplicate the problem found that control channel reception was negligibly affected by high levels of interference (+13dBm and more) as long as the interfering frequencies were spaced 1.5MHz or more from the control channel frequency. Spacing tighter than 1.5MHz caused the control channel to blank in a symmetrical bell curve. Within just a few hundred kilohertz of the control channel, a

Digital ANI (Unit ID) Motorola® MDC-1200® Format



Micro-Miniature ID-12

Manufactured by Control Signal®, the ID-12 ANI encoder is a cost-effective way to upgrade all the radios in your fleet with ANI that is compatible with Motorola MDC-1200. Works in all radios, and its tiny size (.59" x .65" x .12") allows it to fit in virtually all hand-holds. Has leading and trailing IDs, emergency, and time-out timer. Fleet price (100 qty) \$89 ea. Dealers: Call for pricing.

Call 800-521-2203

CSC CONTROL SIGNAL

1985 S. Depew, #7, Denver, CO 80227
(303) 989-8000 FAX 303-989-8003
WWW.CONTROLSIGNAL.COM

Motorola and MDC-1200 are registered trademarks of Motorola Inc.

Circle (27) on Fast Fact Card

A Product Line You Can Bank On!

LTR® Controllers

For all UHF/800/900 LTR systems.

LT-4200 For LTR® dispatch operation. Also serves as validator for other brands of controllers on the LTR® bus.

LT-4900 For LTR® dispatch & interconnect operation. Comes standard with EE, DID, E&M; compandor; CSIBASE and more.



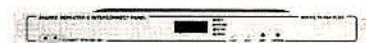
Repeater Tone Panels

Worlds leading supplier!

TP-163 Brings you more tones/codes and features than any other shared dispatch panel. DTMF and computer programmable. Low cost.

TP-154 154 tones/codes for shared dispatch. Loaded with features. DTMF programmable. Low cost.

TP-154-PLUS 154 tones/codes for shared dispatch & interconnect. Comes with Speed dialer; Three digit over dial of CTCSS, DCS, DTMF, 2 Tone and 5/6 Tone signalling codes, and more.



Interconnects

We've led the way for 16 years!

8300 Repeater, Duplex Interconnect & Dial Access Paging for private systems. Comes with Speed dialer; Three digit over dial of CTCSS, DCS, DTMF, 2 Tone and 5/6 Tone signalling codes, and operates on any one of 154 tones/codes.

CS-900 Control Station Interconnect. Has Digital voice delay, Speed-dialer and more. Export version available. Low cost.

CS-800 Duplex interconnect with built-in repeater maker. Speed dialer and more. Low cost.

9800 Provides selectable interconnect mode; Control Station, Half Duplex or Sampling. Has built-in Repeater maker; DTMF, CTCSS, 2 Tone, and 5/6 Tone signalling; Speed dialer and more.



Rural Telephone

RT8 System Allows an ordinary tone/pulse telephone set to operate wireless at a remote location. (RF equipment not included).



Communications Decoders

CD-2 Decodes and displays; 51 CTCSS, 112 DCS and 16 DTMF's. Has serial port and optional data management software for your PC.

LT-2 Decodes all LTR® data. Displays User ID, home channel and DTMF. Has serial port and optional data management software for your PC.



Phone/Radio Remote

6800 Allows use of base control station (even trunked) from all in-plant keyset or PBX telephones.



To learn more about our line call
Ray Dashner toll free **800-545-1349**



Connect Systems Inc.
2259 Portola Rd.
Ventura, CA. 93003

Phone
FAX
Email
Website

(805) 642-7184
(805) 642-7271
sales@connectsystems.com
www.connectsystems.com
(product info online)

Congress calls on FCC to address interference problems

UTC, the Telecommunications Association, has been educating congressional representatives on the dangerous interference problems that many utilities and pipelines currently face. The UTC has described cases in which utilities couldn't dispatch crews in critical emergencies because of interference.

The threat to public safety, therefore, prompted UTC to seek a regulatory solution that would protect the critical communications systems of utilities and pipelines from harmful interference. In December 1998, 11 members of Congress wrote a bipartisan letter to the Federal Communi-

cations Commission calling for swift action.

The letter read that "Interference from non-public safety-related radio users put at risk the lives and safety of utility and pipeline maintenance and emergency response crews," and threaten public safety. The letter stated that "in one particular case, a utility mobile dispatcher was unable to contact its field crews to shut off gas to a burning building because of continuous interference from a limousine paging service."

The number of cases of harmful interference continues to grow, and reportedly, 12 states have reported interference cases.

H.R. 4813, the "Critical Infrastructure Radio Systems Protection Action of 1998," has been introduced, directing the FCC to adopt rules to "ensure the on-going protection from harmful interference of private land mobile frequencies used by utilities and pipelines to protect life, health and property," according to the letter to Kennard.

The 11 Congressional representatives, including nine members currently serving on the influential House Commerce Committee, warned that should the FCC not move to address the problem, "Congress will be certain to take appropriate action when we reconvene." ■

varying number of interfering frequencies could blank the receiver with as little as -24dBm.

The engineering report concluded that "although the interference-handling capability of Motorola radio receivers is good, the sheer brute strength of the continuous-duty IDEN site transmitters planted in the same immediate vicinity and on the same sub-band as local public safety communications systems will spell problems for communications reliability in those areas. The issue is

further aggravated by installation of IDEN sites in the same heavily populated areas (where) public safety also needs heightened communications reliability."

Moving toward resolution

This was the only site on which WCCCA performed extensive tests. Several other ESMR sites are located in Washington County, and spot-checking has found the same harmful interference. As commercial sites are added to improve coverage, public

safety coverage will deteriorate.

Since the testing phase, Nextel has cooperated by cutting its ERP at the site back by half, and reducing the number of active channels from 12 to eight. Some frequencies were also relocated. This has decreased the zone of interference from 1/4 mile to 1/8 mile at the local level.

In January, Motorola contacted WCCCA to arrange to send an engineering team assembled from its IDEN and RF design groups. After analyzing the problem in the lab, this team will follow up with real-world field tests.

A wake up call to the industry

The commercial mobile radio service in this case, Nextel, cooperated with local public safety in working toward a resolution of the interference issue. However, the same technical conflict is probably taking place all across the country. The national office of APCO has taken an interest in the problem, and Oregon's congressional delegation has expressed concern.

The FCC has looked at the problem, but concluded that because both parties in this case have valid FCC licenses and are operating within engineering specifications, there is nothing the agency can do. No one mentioned the band plan that contributed to the problem in the first place.

It's analogous to a shipping channel that is used for critical cargo. The government allows some contractor to build an underwater structure in the middle of the channel, just below the surface, and then does not tell the shippers that it is there.

The FCC, manufacturers, commercial service providers and public safety agencies need to examine the consequences to public safety, particularly in populous areas, resulting from certain band plans, power levels and site locations. Improved frequency coordination and RF design are essential to dealing with interference. ■

Need Remotes?



Call us.



- DC Remotes
- DC Termination Panels
- Tone Remotes
- Tone Termination Panels
- Local Extensions
- Multi-Channel Remotes



941 Hensley Lane • Wylie, TX 75098
Voice (800) 869-9128 • Fax (888) 437-5360

Circle (13) on Fast Fact Card

Computing in Connecticut

Connecticut public safety agencies pool their efforts to create a regional mobile data system that accomplishes goals set for the individual patrol unit, reporting requirements and links to state and national databases.

By Amy Kusiak

The Hartford, CT-based Capital Region Public Safety Council selected a challenging task for one of its inaugural projects in Connecticut, a state with a relatively small geographical area comprising 169 towns in just 5,000 square miles. The council initiated a program that will bring 39 traditional, independent-thinking, Yankee communities together to implement a truly regional mobile data system for the police departments in the Hartford area and potentially the entire state.

The council, because it is a member-run organization with no staff, entered into an arrangement whereby the Capital Region Council of Governments (CROC) actually provides operation management of the project.

From the project's inception, the Capital Region Chiefs of Police Association identified two overriding goals. First, the system had to be a definite step forward in the process of fully automating a mobile public safety unit. "Fully automated" was defined as providing the same information processing tools regardless of whether an officer was in the mobile unit or the police station. Second, and equally important, the system had to address several critical regional needs. (See Table 1, above.) These needs included capabilities to report to and integrate with an ever-expanding group of national, state, regional and local public safety information systems. This article first examines the project as a classic mobile data system and then reexamines it in light of the broader implications

Table 1. A regional system adds broader goals.

<u>CLASSIC MOBILE DATA GOALS</u>	<u>REGIONAL SYSTEM GOALS</u>
1. Redundant message-switch hardware and automatic error recovery.	1. Regional database for shared access to member data.
2. Field incident and accident reporting with supervisor review.	2. Partitioned security by member organization.
3. Unattended wireless software updates for mobile computers.	3. Incorporation of state-developed public safety software.
4. NCIC, NLETS and Connecticut COLLECT inquiries.	4. Support for more than 1,000 simultaneous users/message switch.
5. SNMP management interface.	5. Common table data definitions.
6. Single interface to multiple CAD and RMS systems.	6. Common format for key printed reports.

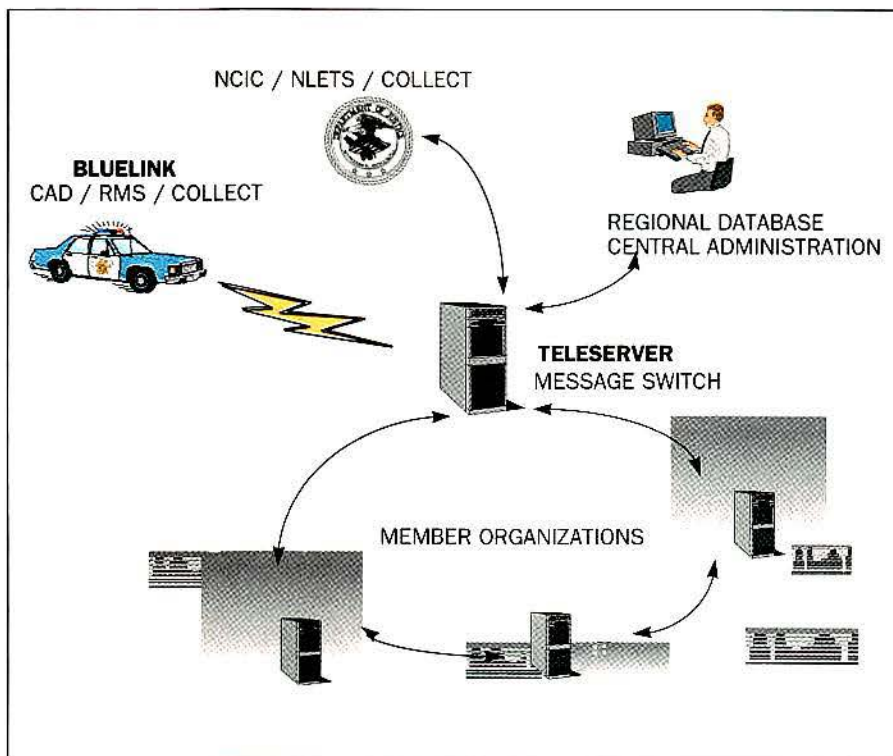


Figure 1. Regional system components.

Kusiak is a marketing specialist for Telepartner International, Wallingford, CT. Teleserver is a trademark of Telepartner International. Bluelink is a trademark of MODAC.

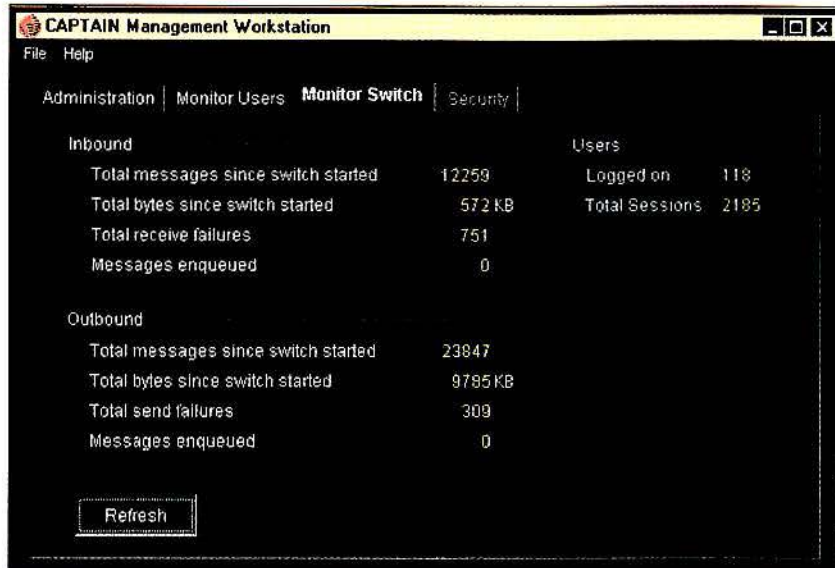


Figure 2. System status screen. This screen was captured at a busy time of day, most likely at the start of second shift when many patrol cars are typically on the road, and automobile traffic in the region is typically heavy. The remaining statistics are updated in real-time and serve to indicate general system load, typical message sizes and message failures. This information keeps the system administrator up-to-date on workload. When used in conjunction with the real-time alert messages, the Capital Region can deliver high service levels. In addition, should it ever be necessary to bring the message switch down for routine maintenance, this can be done without affecting active users.

of a regional information system.

Mobile data system

Computers are not new to the police departments in and around Hartford. Public safety organizations have been using them successfully for many years. However, most systems in use were designed primarily to manage the information needs of a single organization. Access was limited to local, National Crime Information Center (NCIC) and National Law Enforcement Teletype System (NLETS) data. Furthermore, most systems had few mobile capabilities. From a regional perspective, each town was essentially an island, unable to share information electronically with neighboring communities.

Without mobile data systems, officers often complete more than one paper report for an incident, often duplicating many data entries among the multiple reports. In many cases, reporting requirements reduce the amount of time an officer can actually spend on patrol, which makes the process not only time-consuming but inefficient. Manual form completion also tends to be error-prone and difficult to manage.

Additionally, voice calls to department dispatchers were taking a significant time to process and were becoming an

Geographic Signal Coverage At Your Fingertips.

The STI-9100 Mobile Signal Measurement and Analysis System

From measurement to report, the STI-9100 is the most cost-effective and easy-to-use signal measurement and analysis platform on the market.

A versatile receiver interface allows for connection to the instrument or application specific receiver of your choice ensuring a long and useful system life.

From Mobile Radio to Cellular, Broadcast to Paging, NPS to PCS, the STI-9100 is the GPS based data acquisition and analysis platform of choice for measuring communication system coverage and performance.

The first step toward improving system coverage is to understand current system performance.

STI Survey Technologies Incorporated

"Geographic Signal Coverage At Your Fingertips."

503-848-8500

Fax: 503-848-8534

<http://www.surveytch.com>

Email: marketing@surveytch.com

17980 S.W. Shadypeak • Beaverton, OR 97007

CAPTAIN Management Workstation

File Help

Administration Monitor Users Monitor Switch Security

Show active users in: All towns

Town	UserID	IP Address	Total In	Total Out	Bytes In	Bytes Out	Time On	Last In
Hartford	HPD051	198.228.6.145	23	45	1077	14118	09:19	00:59
Hartford	HPD064	198.228.6.188	1	2	47	304	01:38	00:22
Hartford	HPD162	198.228.6.156	0	0	0	0	01:36	01:36
Manchester	HSM5020	198.228.4.198	1	2	47	649	03:50	01:59
Manchester	JAL4281	198.228.4.184	1	2	47	1258	01:33	00:28
Berlin	JBM0397	198.228.4.44	2	4	98	1327	02:52	02:12
South Windsor	JCL0142	198.228.4.237	0	0	0	0	00:02	00:02
Glastonbury	JDL0291	198.228.4.161	0	0	0	0	00:19	00:19
West Hartford	JDR0203	198.228.6.24	5	9	234	4693	00:51	00:19
Wethersfield	JED0838	198.228.6.59	0	0	0	0	00:11	00:11
Newington	JFD0125	198.228.5.129	0	0	0	0	00:57	00:57
West Hartford	JLS0141	198.228.6.9	1	3	51	1487	01:27	00:39
West Hartford	JMR0225	198.228.6.14	8	16	384	5382	08:17	02:56
Newington	JPH0115	198.228.5.138	0	0	0	0	00:22	00:22
West Hartford	JPS0163	198.228.6.27	0	0	0	0	00:17	00:17
Wethersfield	JPS0480	198.228.6.56	1	2	47	649	00:05	00:05
Manchester	JRS1321	198.228.4.198	3	6	142	1979	01:30	01:05
Granby	JSA0226	198.228.4.178	1	2	47	532	01:32	01:32
Windsor	JXB0190	198.228.6.70	0	0	0	0	00:15	00:15
Newington	JDC0149	198.228.5.137	0	0	0	0	00:20	00:20
East Hartford	KER0196	198.228.5.25	5	10	245	3192	02:04	01:02
Vernon	KMF0005	198.228.5.251	5	9	233	2758	01:11	00:05
West Hartford	HMM0248	198.228.6.13	28	57	1329	17672	09:02	01:48
Manchester	KWD5049	198.228.4.200	16	31	794	7655	07:53	01:30

Refresh Force Off

Figure 3. Display of active users in the region. This screen is a partial list of the users currently active on the system. The message switch tracks the key statistics for each user starting from the time each logged into the system. For example, the first user above, HPD051, has been active for 9 hours and 19 minutes. During this time, this user generated 23 inbound messages, which resulted in 45 responses. A response typically includes state and NCIC information. The IP addresses displayed are used for network diagnostic activities.

increasing part of the daily work. The new system had to not only shorten the access time, but it also had to provide more accurate data in an environment where the number of users and the rate of data access were rapidly growing. The planned system, using MODAC's Bluelink software, is designed to collect the data in a way that maximizes the computer's capability to assist the officer in the collection of information. Screens are controlled by the officer, table data is presented wherever possible, and duplicate data entry is eliminated. Most importantly, data entry is being redesigned to optimize the field officer's time, rather than simply making an electronic copy of an existing form for the mobile unit. Dispatchers already have noticed a reduction in traffic now that vehicle and person inquiries are being done electronically, and member organizations anticipate further time savings when the CAD system is activated.

Regional information system

The benefits to the individual cities and towns are enormous. CRCOG expects the total cost per town to be significantly lower than if each community purchased its own system. The council also expects significant reductions in total training costs because of efficiencies of scale. By



There Is No Competition

When you need
RF Power Amplifiers

Leadership by tradition.

TPL
COMMUNICATIONS

Visit our Booth 221 at IWCE and
get moving in the right direction.

3370 San Fernando Road, #206 • Los Angeles, CA 90065-1437 • USA
(323) 256-3000 • (800) HI POWER • FAX (323) 254-3210
Email: electronic@compuserve.com

selecting a single system, each town avoids the lengthy process of selecting, testing and installing its own system. Prosecutors will see data presented in a uniform way and, as a result, will be encouraged to share more data regionally. The ultimate result is a less expensive network that provides more effective criminal justice information. (See Figure 1 on page 31.)

Before this implementation, a law enforcement officer in Hartford had no way of knowing that the same car he was about to stop was stopped moments earlier in Glastonbury or had been seen leaving the scene of a crime in East Hartford days earlier. CROCOG wanted the mobile system to give officers access to a regional database that would identify people involved in region-wide incidents. Ideally, better information might eventually help officers to prevent crimes from occurring. As one of the most important components of the design, this project will have a regional database designed to encourage sharing of certain data among members. As data are entered in the field, approved, and ultimately transferred to the member's record system, a copy of key information items will be added to the regional database.

Coordinating 39 member organizations during the specification, selection and implementation of the project was

Town	UserID	IP Address	Total In	Total Out	Bytes In	Bytes Out	Time On	Last In
East Hartford	TRB0240	198.228.5.9	4	8	195	2878	00:36	00:17
East Hartford	RAB0155	198.228.5.6	1	2	51	1029	00:29	00:07
East Hartford	RSJ0245	198.228.5.3	2	4	94	1323	01:10	00:06
East Hartford	MDA0239	198.228.5.26	0	0	0	0	00:56	00:56
East Hartford	KER0196	198.228.5.25	5	10	245	3192	02:12	01:10
East Hartford	FJM0244	198.228.5.2	0	0	0	0	01:01	01:01
East Hartford	CAC0232	198.228.5.14	3	6	141	1931	00:37	00:02
East Hartford	TPG0241	198.228.5.13	1	2	46	636	00:45	00:20
East Hartford	JER0177	198.228.5.12	1	2	47	647	00:03	00:00

Figure 4. Summary of active users from a single municipality. While the Captain Project is a regional system shared by 40 organizations, there are many occasions when an organization wants to deal exclusively with its own use of the system. Because of the regional system design, each member organization controls and manages its own user community. This screen displays only the currently active users in East Hartford. Using this screen, and others, the local administrator tracks usage and manages security.

Mobile data deployment boosts MA warrant arrests

SPRINGFIELD, MA — The police department members of the Western Massachusetts Law Enforcement Council (WMLEC) have attributed increased warrant arrests and vehicle violation citations to mobile data terminal software that accesses a central system.

Installations began in March 1998 under the \$2 million software contract, awarded to Marlborough, MA-based Cerulean Technology. Its Packetcluster Patrol software operates over Bell Atlantic Mobile's Airbridge wireless data network, which connects the patrol car laptops to the WMLEC landline network. The software is an open-architecture, standards-based product that can be used over both conventional VHF/UHF radio networks and CDPD networks.

WMLEC is a consortium of 27 police departments in Hampden and Hampshire Counties. Its member agencies cover about 608 square miles from the Vermont to the Connecticut borders with about 134 police vehicles. The departments range in size from a few officers to several hundred. With each police

department within the WMLEC area at different stages of automation, council leaders said that they wanted to integrate a variety of CAD and RMS technologies.

Each member department now has its own system and can share information among the other agencies. Member agencies and dispatchers can access crime-fighting information from the field and communicate with each other through secure, real-time messages to assist in pursuits and investigations and to improve interagency coordination.

A public presentation and demonstration of the completed system was held in Springfield, MA, in October.

Longmeadow, MA, Police Chief and WMLEC Chairman Richard A. Marchese said "Armed with timely, accurate information, police officers can solve crimes faster and use their time more efficiently. Ensuring officer safety is a top priority with all police departments."

Marchese said the new software puts necessary information at an officer's fingertips within the security of the mobile unit, so officers are less likely to "walk

into potentially dangerous situations."

The Springfield Police department reported that use of the new system has created a "dramatic increase" in the number of traffic citations issued, service of arrest warrants, and fines for uninsured and unregistered vehicles.

"With Packetcluster Patrol, our officers can run at least twice as many queries as they could using our voice dispatch system," said Springfield communications manager Carl Prairie.

Before the new system was installed, WMLEC member agency patrol officers had to wait as long as 20 minutes while dispatchers gathered background information from a headquarters-based terminal connected to the state criminal justice information system. The on-air downtime reduced the number of investigations and arrests officers could make because it limited them to fewer queries.

In addition to providing officers with real-time information, the mobile computer software allows them to file reports from their vehicles without having to return to the police station. ■

expected to be one of the most challenging tasks faced by the council. Early in the project, the members made a decision that went a long way toward creating and maintaining strong project support from every member. The group agreed that decisions would be made by representatives of the members, not by a small number of designated staff. While this often increased the work and delayed the decisions, it became one of the strongest aspects of the project. Because the members stayed involved with the process and made the decision themselves, support for the project started strong and remained strong.

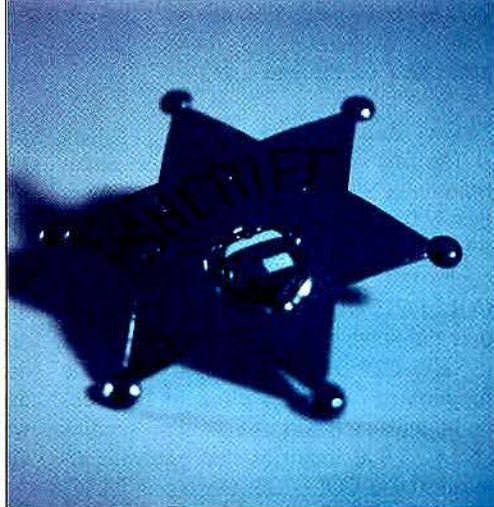
Funding a regional project presented both great benefits and challenges. Because the population of the member communities represents a significant part of Connecticut, the state government agreed to provide funding by paying for network access, software and part of the hardware costs. However, the process of gaining this support lengthened the approval process at times. In the fall of 1994, Connecticut Gov. John Rowland included the provision for laptop computers in all police cruisers as part of his 10-point crime prevention program. Subsequently, in December 1995, the State Bonding Commission approved the initial \$900,000 of their share of the program. In parallel, many individual organizations applied for, and received, "Cops More" program grants to acquire laptop computers. The process of building support for this funding added almost an entire year to the project.

Each member organization faces an ever-growing obligation to share data as a consequence of the National Incident-based Reporting System (NIBRS), and a series of legislated requirements for specific topics such as gang-related activities, family violence and drugs. Additionally, members are being mandated to provide data to state and national agencies in standard formats. This project tackled the reporting and data collecting tasks from the outset. The members decided to include a number of standard reporting forms in the project scope. These data collection needs were addressed by the software in the mobile unit, in conjunction with a significant amount of back-end reporting. (See Figure 2, page 32; Figure 3, page 33; and Figure 4, page 34.)

Regional design

Each of the 600-plus vehicles has vehicle-mounted IBM Thinkpad computers with Sierra Wireless modems and MODAC's Bluelink Windows 95 software. Telepartner International's Teleserver message switch, located in the Hartford Police Department's data center, runs under Microsoft NT on fully

redundant hardware. All communications are Internet protocol (IP)-capable, including access to COLLECT and the mobile units. COLLECT is Connecticut's centralized public safety system, which accesses state, NCIC and NLETS information. A planned frame-relay network will connect member organizations to the system by year-end, and will also use the IP protocol. The system uses Windows NT security and is designed to recover all communications sessions in the event of any system failure without

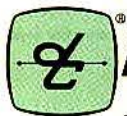


WHY KEEP REPEATING YOURSELF?

Two-way communication in high noise environments is difficult and possibly hazardous. Now you can communicate clearly and protect your hearing in high noise areas with a simple communication system from David Clark. Just add our Noise Attenuating Headsets and Radio Adapter Cords to enhance the performance of your two-way radios. Our high quality headsets feature rugged construction and a certified Noise Reduction Rating (NRR) of 24 dB. They're available in Over-The-Head or Behind-The-Head styles for use with safety caps and helmets. Boom mounted or throat microphones enable hands-free performance. Choose Voice-Activated (VOX) or Push-To-Talk (PTT) systems with adapter cords for over 300 two-way radios. For clear two-way communication in high noise, there's only one name worth repeating — David Clark.

For more information and a FREE demonstration, call toll-free:

1-800-900-3434



David Clark COMPANY
INCORPORATED

360 Franklin Street, Box 15054, Worcester, MA 01615-0054 U.S.A.
TEL: (508)751-5800 E-Mail: sales@davidclark.com FAX: (508)753-5827
Visit our web site at www.davidclark.com



Your
Two-Way
Radio



Radio
Adapter
Cord



Noise
Attenuating
Headset



any effect on the end users.

Project status

The first of three phases of this ambitious project has been deployed to more than 600 police cruisers in the 39 member communities. As of early 1998, the system supported inquiries to Connecticut's COLLECT, NLETS and NCIC databases over the Southern New England Telephone (SNET) CDPD network. Response time for inquiries averages close to five seconds, and each day the system handles about 25,000 inquiries that generate almost 30,000 COLLECT, messaging NCIC,

and NLETS responses.

The project is closely following the planned schedule for the remaining phases. Planning for the database needed in later phases has been completed, and the Telepartner team has started development work on interfaces to the many CAD and RMS systems used by member organizations. Because all the hardware is now in place, subsequent updates will address software and training. Small updates and enhancements will be delivered wirelessly, while larger ones will be done via compact disc.

Other state agencies, interested in

eliminating paper reporting in favor of electronic filing and exchange of information, have made inquiries to the council. Several towns beyond the original membership have expressed interest in joining the project. As the result of an offer made to all towns in Connecticut, several are in the process of installing the system to test in their municipalities.

Initially, the organization was concerned that it might be difficult to appease group members for the duration of such a large project. This was especially a concern because member towns had a strong desire to get the systems as quickly as possible. They were convinced they could save money and time and possibly lives. Further, the project went at a slower pace because of the sheer size of the group.

Surprisingly, Richard Porth, Executive Director of CRCOG, observed that "Holding the group together really never became an issue." He attributed that to the fact that "Members were always in control of the project, and they were convinced that a

SAFETY!

The Bottom Line at Samlex

When comparing specifications for your next power supply purchase, don't overlook the bottom line. At Samlex we believe the specification on the bottom of our power supply is the most important.



If your power supply is not safety approved....Why Not?



The New Standard in Base Station Power Supplies



- UL Listed to U.S. and Canadian Safety Standards
- 3 Year Limited Warranty
- Comply with FCC Part 15 Class B Standards
- Switched Mode Design
- High Reliability
- High Efficiency
- For HF, UHF & VHF Transceivers
- 10 Amp & 23 Amp Models
- Optional Radio Enclosures
- Immediate Delivery
- Competitive Pricing

Custom designed radio cabinets integrate your mobile radio and power supply to create a functional and attractive desktop base station unit.

If safety, performance and value are important issues to you
Call Samlex America, Inc.
1-800-561-5885

Internet : <http://www.samlexamerica.com> ■ Email : samlex@samlexamerica.com

'Members were always in control of the project, and they were convinced that a regional system would cost less and deliver many more benefits over time than any system an individual town could implement.'

—Richard Porth, CRCOG

regional system would cost less and deliver many more benefits over time than any system an individual town could implement."

Initially, the plan called for end-user support to be provided by each of the member organization's staff, with some degree of high-level support being provided by the larger, more experienced information services staff of a few members. During the pilot period, it became apparent that the support requirements for a project of this size would require constant support. Thus the team decided to contract with Telepartner for support services. Telepartner's support staff, on a trial basis, is now handling all reported problems and coordinating service, network and hardware vendors in problem resolution.

Information concerning this project can be obtained by contacting Richard Porth, Executive Director, Capital Region Council of Governments at 860-522-2217; Telepartner International at 800-935-3270; or MODAC at 860-247-3333. ■



Energy production communications

Linking up the Behemoth

Satellite telecommunications provides voice and data for the world's largest ocean-based drilling platform and for deep-sea oil exploration.

By Howard MacIntyre

Production and exploration in the oil and gas marketplace has become increasingly dependent on satellite-based telecommunications between offshore platforms and land-based headquarters. Besides real-time data transfer of drilling information and hydrocarbon accumulations, the industry routinely makes use of

MacIntyre is manager of oil and gas projects for Stratos, in St. John's, Newfoundland, Canada. He can be reached at howard_macintyre@stratos.ca.

voice, fax and even video-conferencing applications.

Two oil operations off the coast of Canada have different broadband telecommunications needs. Mobile satellite technology fulfilled certain needs, while saving those operators money through cost sharing of shore-based hardware.

Energy production applications

An energy company's telecommunications requirements will vary, depending on whether

that company is engaged in oil and gas production or in exploration.

For production applications, an operator drills a constellation of oil wells, penetrating different producing zones. There are generally more industrial processes and more workers involved in production than in exploration. A typical example is the Hibernia drilling and production platform, operating about 200 miles off the coast of St. John's, Newfound-

land, in the Grand Banks.

The North Atlantic behemoth

The Hibernia platform, which began providing service in 1997, produces nearly 150,000 barrels of oil daily. Half as high as the Empire State Building (three times as heavy) and containing more reinforcing steel than the Eiffel Tower, Hibernia is home to about 280 workers, rotating in three-week shifts, who require both business and personal communications. Radio requirements include aircraft control for helicopter transport and marine band communications with a fleet of vessels that steer icebergs away from a possible intercept.

As a production enterprise, Hibernia currently uses 512kbps of bandwidth for telecommunications, made available by Stratos, a provider of multinetwork mobile satellite services. The platform has a complete offshore wide-area network (WAN) and a broadband digital satellite link connecting it to the corporate offices in St. John's. Voice, data and other applications are multiplexed onto the link.

Joe Arsenault, senior telecommunications systems engineer for Hibernia Management and Development, said that one of the greatest demands placed on the offshore telecom system was not data, but telephone service.

"With between 200 and 300 employees on the platform, we get a significant amount of telephone traffic back and forth to the platform," Arsenault said. "We also have a fairly liberal policy in regards to employee telephone access for personal and business use. We'd like to think we provide our offshore personnel with a good level of connection to the mainland."

Besides telephony, Hibernia uses satellite technology to deliver drilling and well-evaluation data, in addition to the necessary operations data require to run the world's largest offshore oil processing and production platform. Data are collected on each well as it is drilled, in real time, using a process called "logging while drilling" (LWD).

LWD involves sending sensors down each well to monitor conductivity and other related data. Drilling and well-service contractors provide Hibernia with custom software that provides specialized graphical and numerical displays on high-resolution monitors.

The collected data are mirrored across a satellite link to Hibernia's data interpretation center in St. John's. Well specialists and geologists at the center can access the data—including the depth and location of the well—in real time. This information is used to determine the geophysical and geological features

of the well and to anticipate the location of oil deposits.

Hibernia also boasts two full video-conferencing facilities offshore. One is used for day-to-day business communications; the other is a standby and can be used by medical technicians in case of medical emergencies on the platform.

Energy exploration applications

Exploration projects typically employ a single, semisubmersible drilling rig staffed by as many as 85 people. This rig drills one well at a time and may require only telephone and LAN connectivity to support its telecommunications needs.

Exploration projects typically use less bandwidth than production facilities. Commonly, these projects use 256kbps of bandwidth.

Searching for black gold

The Jeanne d'Arc Basin Operations Group is a consortium of oil companies including Mobil Oil, Petro Canada, Chevron Canada and Norsk Hydro. Named for an oil-rich geological structure off St. John's, the Jeanne d'Arc Basin Operations Group links local-area network (LAN) systems between offshore and shore-based facilities.

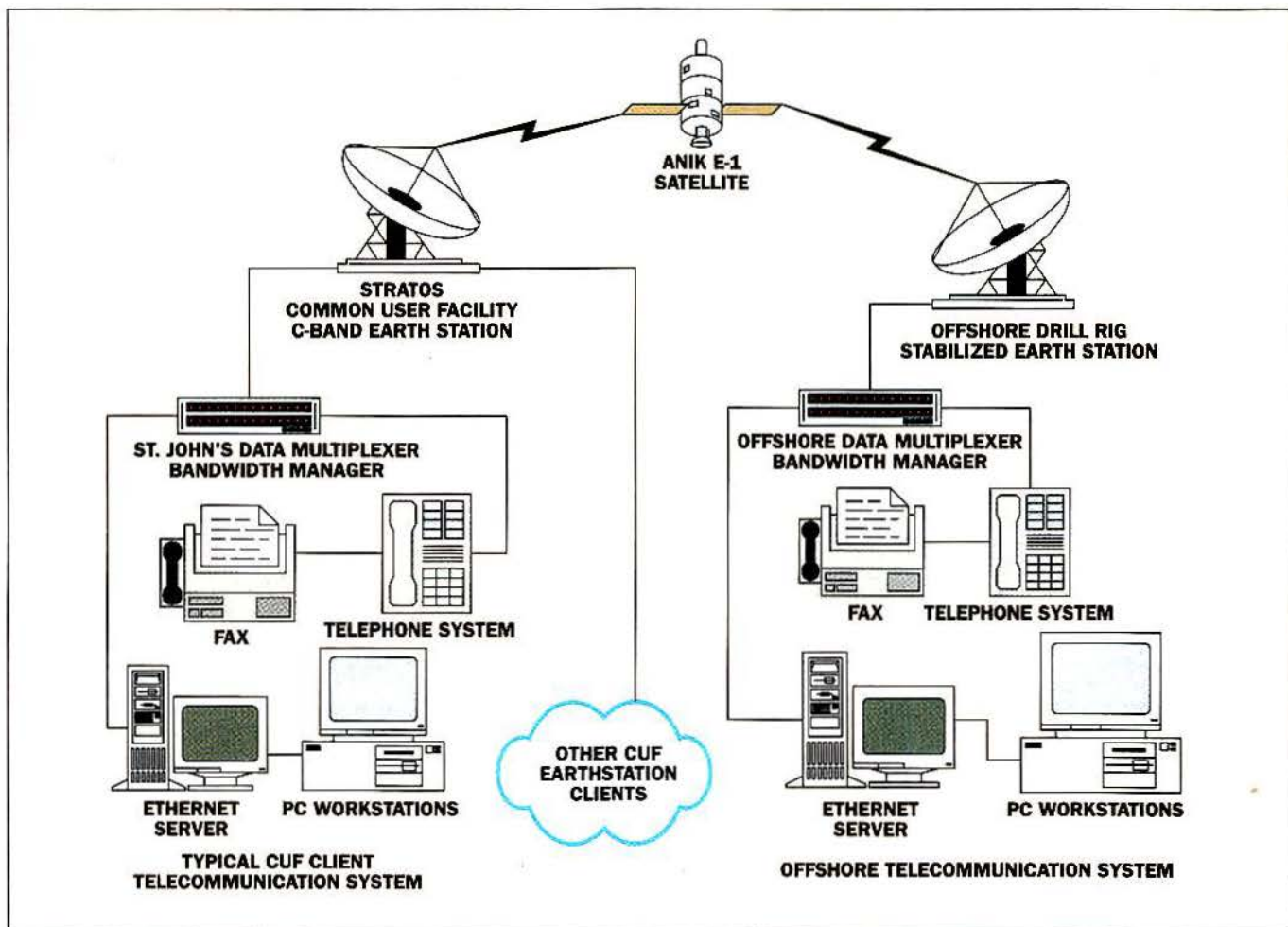


Figure 1. Offshore drilling rigs can be linked via a stabilized earth station to a shore-based common-user facility to provide a range of telecommunication services. Such applications can include voice, fax and even videoconferencing.

Roger Dugal, the lead well-operations engineer for the Jeanne d'Arc Basin group, said seven workstations on the offshore rig are connected with the LAN on shore, which includes another 15 workstations. The company's drilling contractor, Global Marine Drilling, Houston, has five shore-based LAN connections and six or seven stations offshore. These two separate LAN systems share bandwidth.

Like Hibernia, the Jeanne d'Arc group requires real-time data transfer on drilling and well parameters, such as depth and background gas readings. Using a wireline logging system developed by Schlumberger, as much as 1Gb of information can be transmitted at a time by Stratos, over its satellite link, to a shore-based facility. At that point, the data are analyzed and recommendations are forwarded to employees on the drilling platform.

In the Jeanne d'Arc case, 25% of the available bandwidth has been allocated to voice and fax service. The equivalent of six satellite voice lines (three to the operator, three to the drilling contractor) and one fax line use 64kbps of satellite space.

Alternatives

Offshore projects, by nature, are in remote locations, and terrestrial options, such as connecting to a cable, microwave or fiber optic network, generally are not workable. Alternatives are typically either mobile satellite services, such as Inmarsat, or a dedicated stabilized-base earth station on the offshore platform.

The cost for Inmarsat-B high-speed data can run as high as \$10 per minute. Even if an operator rents a channel, and gets the deepest possible discount for a 24-hour link, airtime expenses can still cost hundreds of thousands of dollars per month.

One alternative is a dedicated, stabilized earth station (as shown in Figure 1 on page 38), which is a point-to-point, VSAT-type application operating in the C-band or Ku-band. Although the installation cost on an offshore rig may be as much as a \$250,000, charges can run as low as \$10,000 to \$15,000 per month for airtime and access. The high upfront capital cost is offset quickly over a year, as compared to an Inmarsat solution. However, because Stratos provides multinetwork solutions, having Inmarsat terminals installed along with the C-band earth station ensures a low capital-cost solution for emergency backup communications.

A single Inmarsat terminal in the high-speed data mode can deliver a maximum throughput of 64kbps. On the other hand, VSAT applications allow for data rates of 1.554Mbps (comparable to T1 service). On an offshore platform, typical bandwidth requirements range from about 300kbps to 500kbps.

The compressed voice channel capabilities

of digital satellite links allow for 8kbps compressed-voice channels. At 500kbps of bandwidth, that means as many as 10 telephone calls can be terminated shoreside while retaining sufficient bandwidth to operate a reasonably high-speed LAN between the offshore platform and the shore-based headquarters.

Cost control

To service oil and gas industry customers, Stratos constructed a C-band teleport and operations center in St. John's. The company's \$1 million, 7.2m dish is capable of higher gain than smaller antennas. The C-band teleport provides service at lower airtime costs than its smaller L-band (e.g., Inmarsat) counterparts because the satellite requires lower power to transmit back to the offshore platform's C-band earth station, which in turn conserves overall satellite power.

Hibernia is equipped with its own multiplexing equipment, and the company manages its own dedicated satellite link. Stratos provides an aggregated 512kbps bandwidth through a T1 digital circuit directly to the Hibernia premises. At that point, Hibernia manages its own telephone circuits and LAN bandwidth allocation.

This process works for Hibernia, but for companies that do not employ their own staff telecommunications engineers, a different service model is more likely. In this case, customers make use of the engineering resources of a satellite service provider to operate and manage the satellite service, end-to-end.

Regardless of the operating preferences, oil and gas companies can realize significant operational cost savings by using a single C-band teleport for all their communications.

For example, in addition to the Jeanne d'Arc Basin Operations, Amoco Canada, Terra Nova and Husky are scheduling more oil and gas exploration and drilling in the Grand Banks area. As each customer is added to the common-user, earth-station facility, Stratos can discount service to its customers while maintaining profitability.

This strategy of cost sharing has already proved successful. An Amoco Canada drilling project, begun in May 1997, overlapped the Hibernia project. Hibernia received a discount for service right from the start. When the Amoco project ended in January 1998, Hibernia returned to paying the original, non-discounted price. Now, both Hibernia and Jeanne d'Arc's Glomar contractor will receive a discount. When the Husky project goes on line, all three companies will realize savings from joint use of the C-band teleport. That's significant, considering the six-figure cost of using fixed point-to-point satellite services. That savings translates into lower operational costs overall, which in turn means a lower cost per barrel for oil production, and therefore greater margins for the oil companies using the services.

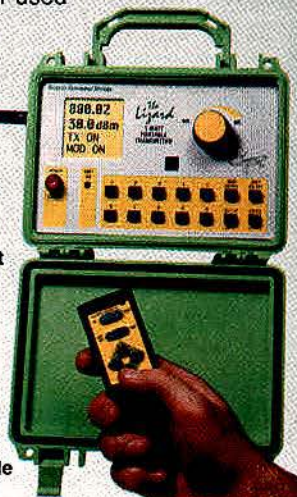
Berkeley's Newest Indoor Transmitter & Receiver

The Lizard
1 WATT

PORTABLE TRANSMITTER

A portable, battery-powered 1 watt transmitter used for indoor coverage testing.

- Self-contained module design
- 1 milliwatt to 1 watt output
- Remote control
- 128 x 128 graphic LCD with backlight
- Removable battery



13 STANDARD FREQUENCIES
IMMEDIATELY AVAILABLE!



MONGOOSE

HAND HELD RECEIVER

A light weight receiver that's ideal for quick indoor sweeps by propagators.

- Internal memory stores signal strength that can be output to a PC with a serial cable
- Large graphic EL backlit display allows user to view any 3 channels simultaneously
- Rechargeable Ni-Cad Battery
- Audio can be heard through headphone jack or an internal speaker
- Available in most popular frequency formats
- Weighs under 5 lbs. (including battery)



**BERKELEY
VARITRONICS SYSTEMS**

Call us today for more information:

732-548-3737 / Fax: (732) 548-3404

Internet: www.bvsystems.com

E-mail: info@bvsystems.com

Circle (37) on Fast Fact Card



Fundamentals of fiber-optic communications

Part 1—An explanation of the basics of how fiber-optic cable works and a description of the common types of fibers, connectors and transmitters.

By Donald E. Koehler

Many radio service providers are faced with increasingly congested sites, higher levels of RFI/EMI and co-channel interference. Many large building owners are also looking for "seamless" internal radio

Koehler is a long-time communications technician. He teaches at the University of Alaska, Anchorage. His email address is afdek1@uaa.alaska.edu.

communications for services such as SMR, PCS and cellular. Bringing the outside antenna and the inside service user together requires a wide range of technologies, with fiber-optic-based packages gaining increasing favor. This article, the first of two parts, examines fiber optic basics, including how fiber "works"; common types of fibers, connectors and transmitter/receivers; safety and testing considerations; and Web site addresses for further

study. Part 2 will focus on some specific applications and equipment, including carrier links and extended coverage.

Fiber-optic cable is the application of the physics of light in a medium, in this case a coaxial fiber made of transparent material. How is this cable able to carry light energy great distances with little, if any loss? Have you ever been outside on a sunny day and looked into a swimming pool? Do you recall that part of the floor of the pool

was visible and the light reflecting from the surface obscured the remainder of the floor? This is because light striking the pool surface had changed *media*—from air to water. A more technically correct explanation would be that the density of the media through which the light was traveling changed. The light striking the water at or below the critical angle was reflected to your eyes. Light striking at or above the critical angle was refracted to impinge on the pool floor. Moving around the pool, you can see a change in the amount of floor visible to you as the angle of the light changes relative to your position. Fiber optic cable works on similar principle of reflections of light caused by changes in media density.

Commercial, long-haul, fiber-optic cable is made of ultra-pure glass. Manufacturing pulls this glass into a hair-thin *core strand* that is then clad with an additional layer of glass. The outside layer, or cladding, has a different density or refractive index. As shown in Photo 1 at the right, the inner core of the glass fiber cable carries the photonic energy, and the cladding provides the difference in density that allows the light to reflect further down the cable. Light must strike at an angle within a defined numerical aperture (NA), sometimes called a "cone of acceptance," to propagate to the distant end. For all practical purposes, this angle has been engineered into the cable, cable connector, transmitter or receiving device used. (See the sidebar below for the math used to calculate the NA.)

Fiber-optic cable comes in several "sizes" and types, as shown in Photo 2 at the right. The most efficient cable is "single-mode" fiber. The core of single-mode fiber is about $5\mu\text{m}$ to $8\mu\text{m}$ in diameter, and the cladding is $125\mu\text{m}$ in diameter. This yields excellent characteristics: a small NA, wide bandwidth and low attenuation. Fed by a laser, this cable typi-

cally operates at wavelengths of 1,300nm or 1,550nm. The cable covering is usually yellow, a holdover from when the Bell system was the primary user of this type of cable.

Multimode fiber has a core diameter of $50\mu\text{m}$ to $62.5\mu\text{m}$ and a cladding diameter of $125\mu\text{m}$. This yields a larger NA, narrower bandwidth and higher losses within the cable. Fed by LED devices, this cable typically operates at wavelengths of 850nm or 1,300nm. It is usually orange. Finally, the lowest grade of fiber has a core diameter of $62.5\mu\text{m}$ to $100\mu\text{m}$ and a cladding diameter of $125\mu\text{m}$. It is usually gray. This type of cable is suitable only for jumper cables or short runs because it has high loss and narrow bandwidth. The fiber core and

cladding are engineered to the application and can be glass-over-glass, glass covered by plastic cladding or even plastic-over-plastic.

These glass fibers, coated with plastic for protection, are then placed into a buffer tube. The buffer tubes are laced into different types of cable. A "come-along," or pull member, of metal wire or stranded Kevlar is usually added. An outside PVC coating, colored for identification, completes the cable. These cables have at least two fibers, but some can have as many as 256 fibers, such as the larger cables used in CATV or data service applications. Fiber-optic cable can have many terminations or connectors.

The application or device supported by the fiber-optic cable will determine the

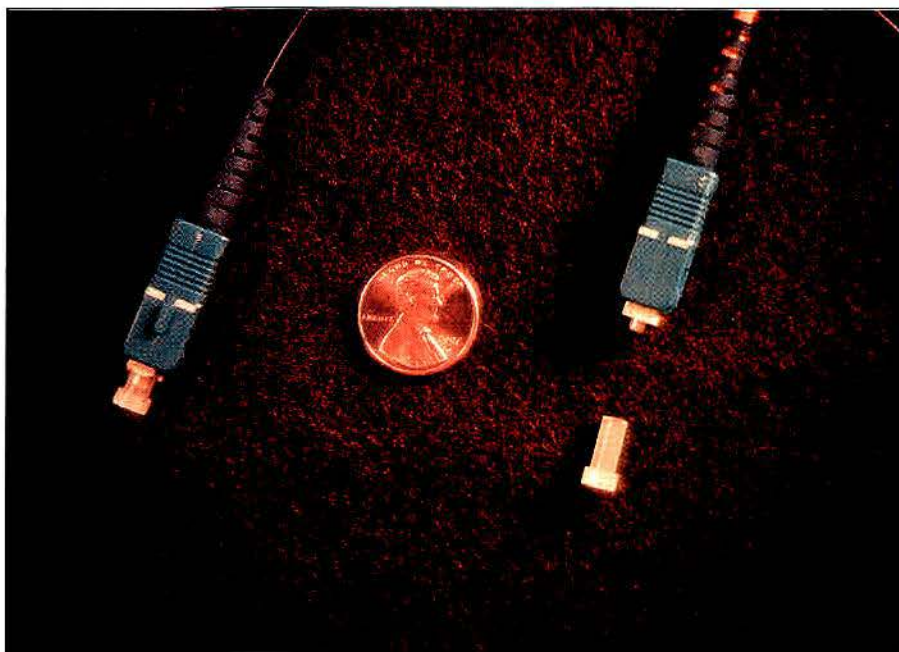


Photo 1. SC-type connector. Always cap the connectors when they are not in use, and always clean them before reattachment.



Photo 2. The identifying color of cable often denotes its use: single-mode, multimode or utility-grade fiber cable.

Fiber math

Bandwidth (BW) of a fiber cable is a function of the spectral width (SW) of the source, dispersion (DISP) inherent in the cable itself and length (L) of the cable run:

$$BW = 0.187 / (DISP)(SW)(L)$$

Numeric Aperture is a *unitless* measurement. It is found as a function of the refractive indices of the cable in question.

Find the square root of the sum [$n_1^2 - n_2^2$] where n is the refractive index. Then, find the cone of acceptance, with $\theta = \arcsin(NA)$. Thus, $NA = \sin(\theta)$. The answer is given in degrees.

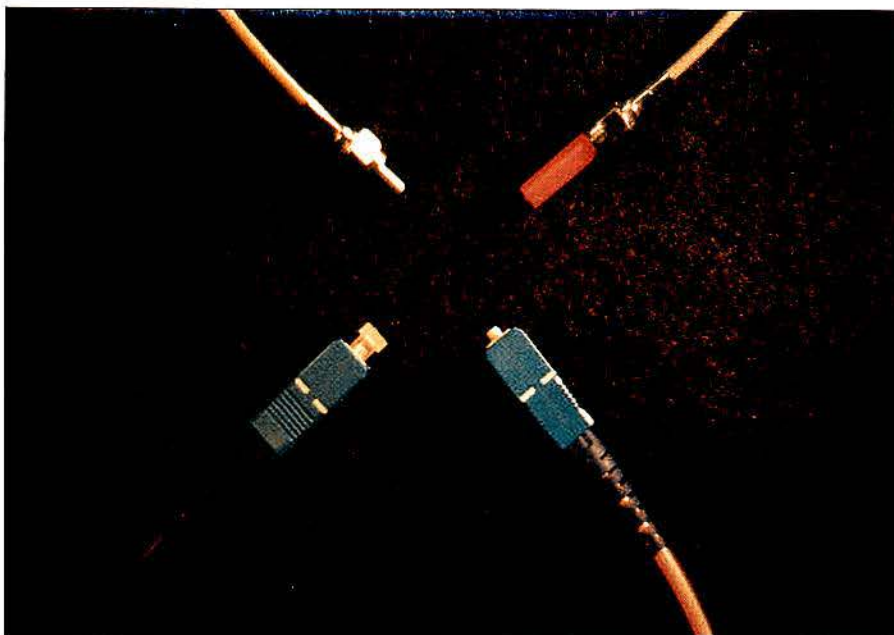


Photo 3. All connectors have ferrules to guide the fiber. Some are more pronounced.

type of connector used. The most common type of connectors a technician will see are based on a "ferrule," as shown in Photo 3, above. This component of the connector is the tip, or front, which holds the fiber in place and aids in the alignment of the fiber. Usually cylindrical in shape, the ferrule has a precision hole through the center. Type designa-

tions can be two-letter alpha designations, such as "ST" or "FC/PC," but they can also be longer, such as "SMC" or "biconic." The termination of the cable with a specific connector requires specialized equipment, training and a fair amount of craftsmanship.

To avoid expensive training for technicians, and to assure quality and to increase production, many companies purchase finished connectors that have a 6-inch to 12-inch "pigtail." This connector is then fusion-spliced onto the cable, ensuring constant splice-to-splice or splice-to-connector losses. Modern fusion-splicing machines are small, lightweight and semi-automated. Gone are the days of heat guns, UV lamps, smelly adhesives, portable microscopes and hand-lapping of connectors. For the technician in the field, this means increased productivity and fewer call backs related to "bad" connectors.

Now that the cable is completed, what devices are attached? Transmitters are ei-

ther LED or laser diodes. First, and probably most common, are the LED-based transmitters. Modulated directly by a signal, they offer low power and a broad spectral dispersion, which leads to low coupling of light energy into cable. On the plus side, they are uncomplicated, inexpensive, require no cooling and use little drive power. LED transmitters offer no hazard to the technician or user. I know of no LED-based amplifier systems.

Laser diode-based systems, modulated by several schemes, offer excellent (very low) spectral dispersion, and they couple large amounts of energy into a fiber cable. Laser systems are more complicated, may require cooling of the laser device and may pose a hazard to the technician or user. The advantage here is extreme long-distance propagation of signal, about 80km to 100km, before amplification is required. Several laser-pumped, erbium-doped amplifiers are on the market. Although these amplifiers are not something that the average LMR/SMR technician will use, they are exciting as a demonstration of applied advanced physics.

Safety considerations

Safety in fiber-optic systems is straightforward. The laser devices used by most communication products are classified under government standards as Class I devices because they are considered "an enclosed working device"; that is, the laser energy is contained within the fiber. The equipment should be labeled with any and all required warning placards, which clearly indicate where any laser energy may be present anytime the system is energized.

Safe maintenance practices on these systems are usually covered in the equipment technical manual. Safety rules covered in any manual are important, such as:

- ☐ technicians *shall not* re-energize any equipment with laser transmitter(s) until they have ensured all work on sys-

COMPLETE SURGE PROTECTION PACKAGE FOR:

- AC Power UL 1449
2nd Edition
- T1/ E1 lines.
- COAXIAL lines N, 7/16
DIN, TNC, SMA...

*Ideal
for Radio,
Wireless and
Cellular base
stations.*



1-800-CITEL-4U
1111 Park Centre Blvd., #340
Miami, FL 33169
(305) 621-0022 • Fax (305) 621-0766
Visit us on the internet at:
<http://www.citelprotection.com>
e mail: citel4u@ix.netcom.com

Laser safety regulations sources

Health regulations

U.S. Department of Health and Human Services, Title 21 *CFR*, Subchapter J. Part 1040.10, "Performance Standard for Laser Products," and Part 1040.11, "Special Purpose Laser Products." (Note: Most communication equipment falls under these rules.)

OSHA regulations

U.S. Department of Labor, *Guidelines for Laser Safety and Hazard Assessment*, OSHA Instructional PUB 8-1.7, Directorate of Technical Publications, Aug. 19, 1991.

OSHA Instruction CPL 2-2.20B CH-2, Chapter 17: "Laser Hazards," April 19, 1993, Directorate of Technical Support.

U.S. Department of Labor, Bureau of Labor Standards, *Safety and Health Regulations for Construction*, Section 518.54, "Non-ionizing Radiation," *CFR* 36 (75): p.7,348, April 17, 1971.

U.S. Department of Labor, *Laser Construction Standard (non-ionizing radiation)*, Occupational Safety & Health Administration (DOL/OSHA): 29 *CFR* 1926.54.

U.S. Department of Labor, *Laser Eyewear Standard*, Occupational Safety & Health Administration. (Note: These rules are for high-power, exposed laser systems.)

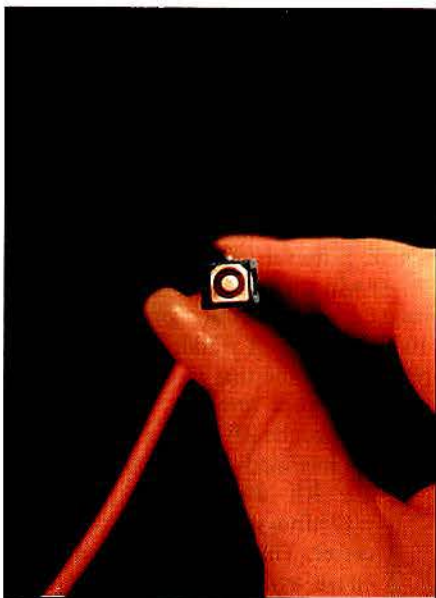


Photo 4. You can see the fiber in this connector, but never look in the cable end unless you know for sure that it is 'dark.'

tem is complete and all fiber cables are properly secured to equipment.

- ❑ technicians *shall not* look into fiber cables, equipment apertures or connectors unless the system or cable is *known* to be de-energized. (See Photo 1 above.)
- ❑ fiber-optic connectors and cable ends must be properly cleaned before attachment to system equipment.
- ❑ antistatic protective wrist straps must be worn when handling circuit packs or boards.

Certain other government and industry standards exist for worker protection. The sidebar references on page 42 are for employ-

ees who, while they may not perform direct maintenance on laser-based units, may be covered by federal "Right to Know" or "Hazard Communication" regulations.

Maintenance and testing

Testing in fiber-optic systems is limited to continuity checks and loss measurements. These tests are performed by using an optical time-domain reflectometer (OTDR) or a calibrated source and an optical power meter. Both are used to define losses in a fiber system caused by connectors, splices, cable defects and improper bends. The

source/power meter is the least expensive means of testing. Several vendors, such as the John Fluke Co., make optical power sensor attachments for their meter lines. OTDR testing systems start at \$20,000 or more, which is usually out of the reach of anyone not doing fiber installation or splicing as a primary business activity. For troubleshooting on larger systems, an OTDR can be rented or leased from several vendors. If you have a CATV system operator in your area, see if they use fiber-optic cable in their system. If so, they may be a source of low-cost assistance when performing fiber work. ■

PASSPORT[®] & NTS[®]

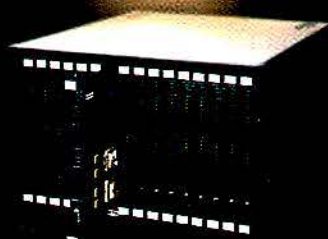
The world's
most
powerful
SMR
network solution.

PASSPORT[®] is Trident's enhanced trunked networking protocol. Now available in radios from leading radio manufacturers.

NTS[®] (Network Trunking System) from Trident Micro Systems is a build-as-you-go network infrastructure. The digital distributed network architecture provides maximum user capacity. **NTS[®]** provides a ready migration path to digital.

Features:

- 60,000 ID Codes Per System
- Automatic Roaming and Check-in
- Wide Area Dispatch Operation
- Unique ESN Per Radio
- 128 Sites Per Network
- Selective Calling Within a System
- HOT Swappable Plug-in Cards
- Exclusive CyberTime System Set-up



TRIDENT
MICRO SYSTEMS

Two Trident Drive, Arden, North Carolina, 28704
Phone (828) 684-7474 • (800) 798-7881 • Fax (828) 684-7874
www.tridentms.com • sales@tridentms.com

Web sites

www.fotec.com/Index.html

This site offers a "Lennie Lightwave" testing primer and an extensive line of fiber-optic test equipment. While biased toward FOTEC equipment, it does offer good primer material.

http://corning.com/prod_svcs/index.html

Select Fiber 101 to learn about the history of optic cable and how Corning glass is used to make the cable.

www.metrotek.com/test.htm

This is one source of affordable fiber-optic test equipment.

Further pursuit with a search engine using a keyword search for "fiber-optic," "optic cable," "fiber-optic test equipment" or "glass-fiber cable" will yield many more sites to visit—enjoy.

Circle (29) on Fast Fact Card

Receiver front-end characteristics

By Harold Kinley, C.E.T.

The old slogan, "It's what's up front that counts," certainly holds true in the design of radio receivers. Under ideal conditions—low site noise, moderate-to-strong desired signal and no strong off-channel signals—almost any receiver will perform well. However, under less-than-ideal conditions, the design of the receiver front end becomes critically important. Design of the RF amplifier as well as front-end selectivity determines much of the operating capabilities of the receiver.

Wideband receivers

Wideband receivers designed for mobile use can cause significant problems when used as a base station receiver. If you are forced to use a wideband receiver for a base station, be aware of the limitations and weaknesses of such an arrangement. Many wideband mobile receivers have "wide-open" front ends. That is, there is little selectivity up front. Some wideband receivers use electronically tuned resonant circuits that use a varactor diode tuned by a control voltage as the receiver operating frequency is changed. Other receivers might provide one of more front-end "windows" that are changed or shifted for certain frequency ranges.

Intermod rejection

If you are comparing the specifications of a receiver with a wide front end with those of a receiver with a narrow front end, you might be a little misled. The front-end

selectivity is critical to good intermodulation performance. The more tuned stages ahead of the first active component (RF amplifier), the better the intermodulation rejection capability of the receiver will be, as long as the mixing signals fall out of the passband of the front end. If you look at just the receiver specifications, you might interpret

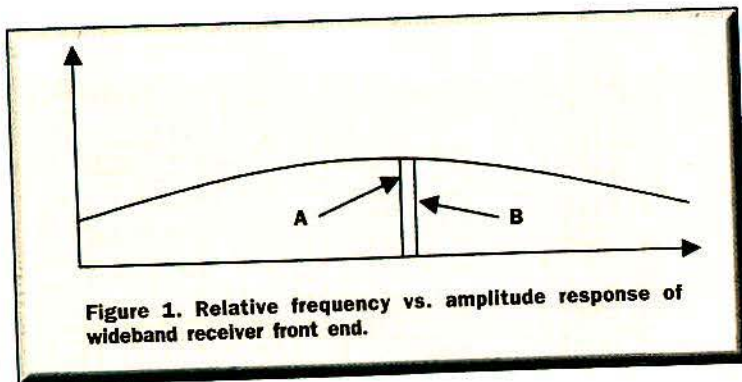


Figure 1. Relative frequency vs. amplitude response of wideband receiver front end.

that the intermodulation rejection figure of a specific wide front-end receiver is almost as good as another one with a relatively narrow front end. However, this doesn't tell the whole story. Suppose we are using a narrowband receiver and that the third-order intercept point for the RF amplifier is +10dBm. Further suppose that a signal at the first adjacent channel above the desired frequency is present at the amplifier input at a level of -20dBm. Let's call this signal A. (Refer to Figures 1-3.) Also present at the amplifier input is a signal (B) that is two channels up from the desired frequency at a level of -30dBm. Signals A and B will produce an intermod product ($2A - B$) at a level of -90dBm on the receiver frequency. When using the same signal inputs on a receiver with a wide front end, you might get similar results. However, a comparison of the receivers, using signal inputs far-removed from the center frequency, will show a significant difference in the results. Suppose for the narrow front-

will stay essentially the same, using the same signal levels at the input to the RF amplifier that were used in the previous example. However, the narrow front-end receiver will attenuate these out-of-band signals. Let's assume that signal A is down by 10dB to a level of -30dBm at the RF amplifier input and that signal B is down by 15dB to a level of -45dBm at the input to the RF amplifier. The level of the intermod signal at the output of the RF amplifier is down to -125dBm in the narrow front-end receiver. This intermod signal would cause much less trouble than the intermod signal of -90dBm in the wide front-end receiver. The bottom line is that receivers with wide-open front ends allow more signals to reach the input to the RF amplifier at a higher level. This increases the odds of intermodulation interference occurring.

Desensitization

Receiver desensitization occurs when a strong off-channel signal overloads a receiver front end and thus reduces the sensitivity to weaker on-channel signals. Receiver *desense* is usually measured by injecting an

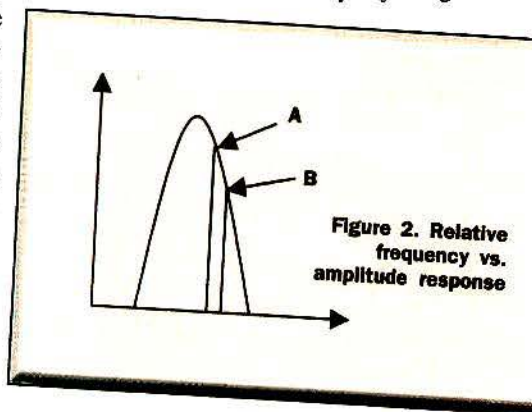


Figure 2. Relative frequency vs. amplitude response

on-channel signal to produce 12dB SINAD at the receiver output. This is the *reference sensitivity*. Then the signal generator is increased by 3dB to produce a better-than 12dB SINAD at the receiver output. Then an off-channel (one of the adjacent channels) signal at a

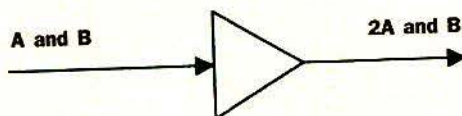


Figure 3. Signals A and B reach the input of the RF amplifier and produce the intermod signal $2A - B$ at the output.

receiver is tuned to 152MHz and that signal A is 154MHz and signal B is 156MHz. Then the third-order intermod signal, $2A - B$, is equal to the receiver's tuned frequency, 152MHz. The wide front-end receiver

Kinley, a certified electronics technician, is regional communications manager, South Carolina Forestry Commission, Spartanburg, SC. He is the author of *Standard Radio Communications Manual: With Instrumentation and Testing Techniques*, which is available for direct purchase. Write to 204 Tanglewylde Drive, Spartanburg, SC 29301. Kinley's email address is hkinley@aol.com.

different modulating frequency is applied through a combining network to the receiver input. The off-channel signal is increased in amplitude until the SINAD meter again indicates 12dB SINAD. The difference in the level of this *undesired* signal and the *reference sensitivity* is the *desense figure* or *adjacent channel selectivity*. In one sense, this could also be called *dynamic range*, although this term is used to refer to a number of things regarding a receiver.

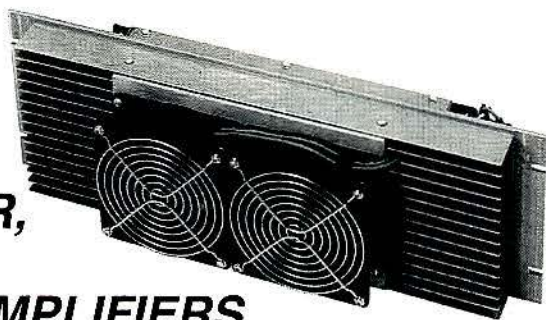
In a receiver with a wide front end, the undesired signal generator can be set several megahertz away from the on-channel (desired) signal generator and still cause desense. A practical example of this happened to one of the users of a repeater system. The repeater input was several megahertz down from the repeater output. While standing next to his mobile radio and using a walkie-talkie to "hit" the repeater, the user could not hear the repeater in the mobile radio until the walkie-talkie stopped transmitting. The walkie-talkie output was desensitizing the mobile receiver even though the receiver frequency was several megahertz away from the walkie-talkie output frequency.

Many times the phenomenon of receiver desense goes undetected. That is, the receiver never "hears" the desired signal and the operator might never be aware that there was a problem. In a mobile unit, the vehicle might have been near a powerful transmitter a few megahertz away from the receiver operating frequency, and the operator was never aware that desense was occurring in his receiver. When asked why he didn't respond to a call, he might answer that he didn't hear your call. This can create problems both from the personnel standpoint and technical standpoint. The technician is called to check his radio, and no problem is found. Is the receiver intermittent? Is the vehicle operator lying? Is the radio technician incompetent?

Parameters such as desense, intermodulation immunity and dynamic range all are interrelated.

The design of the receiver front end has a great bearing on all of these parameters. In receivers with a wide front-end design, users must be careful to reduce the possibility of overload from strong, off-channel signals. Avoid using a receiver with a wide front end as a base station—especially at a site with many local transmitters. If you must do so, then use a couple of bandpass cavities ahead of the receiver. If you are operating single-frequency simplex, it can help the site noise problem if you run the transmitter through the cavities also.

Until next time—*stay tuned!*



REPEATER, PAGING & BASE AMPLIFIERS

200 w. UHF Amps under \$1000!

250 w. VHF Amps under \$800!

Why Pay More?

For over 20 years, Henry Radio has been manufacturing low cost, reliable mobile amplifiers. All common brands, power ratings and configurations are available.

Call today for specifications and prices or visit our web site:

www.henryradio.com

1.800.877.7979



HENRY RADIO

2050 S. Bundy Drive, Los Angeles, CA 90025

Phone: 310.820.1234 FAX: 310.826.7790

www.henryradio.com

Circle (30) on Fast Fact Card

Fire Pager with Monitor (Reconditioned)

\$135



- ☒ Durable Motorola KeyNote® pager
 - ☒ Reconditioned to factory specifications
 - ☒ We add our unique Monitor Adaptor - Pager functions the same as a Minitor II® in Monitor mode
 - ☒ 90 Day Warranty with optional extended warranty
 - ☒ Price below is on **Your Frequency** and programmed to **Your Paging Tones**
- | | |
|--------------------------|---------------------------|
| 1 - 20 units \$135 each | 51 - 100 units \$122 each |
| 21 - 50 units \$128 each | over 100 units \$115 each |

800-822-2180

Fax: 561-683-0059

International: 561-683-0022

P & W Paging and Wireless
Service Center

1300 N FL Mango Rd #26
West Palm Beach, FL 33409

<http://www.pwservice.com>



Available options:

- *Vibrator add \$5
- *Voice Storage add \$10
- *New NiCad Batteries \$6
- *New chargers \$29.75
- *Extended Warranty:

1 year \$19 - 2 Years \$18 per year
3 Years \$17 per year

Dealer Prices (end users slightly more)

Minitor II Repair

- *Minitor II Repair just \$29.50
- *Price includes all Parts & Labor
- *Water/Physical Damage and housing parts not included

Minitor II and KeyNote are a reg. trademark of Motorola Inc

Circle (31) on Fast Fact Card

Eastern states APCO meets in South Carolina

The South Carolina APCO chapter presented the Eastern States Regional Conference at the Kingston Plantation Embassy Suites in Myrtle Beach, SC, January 18-20. Seventy-one vendors participated, and in addition to the 403 fully registered attendees, 200 to 250 participants attended with day passes. Thirty sessions were offered throughout the conference with topics ranging from stress management to TSB 88.

Conference Chairman Frank Brand said that he wanted to offer sessions multiple times to allow attendees the opportunity to see more sessions rather than having to choose between several offered at the same time.

"I think the sessions were well received. The 'stressed desserts' session had people bringing in more chairs to make room for everyone. We had about 40 people in the biggest session; the smallest had five," he said.

Attendees at the "Y2K Readiness" session, presented by Bill Fivick of Motorola, learned how to systematically assess Y2K compliance of all aspects of a public safety system to avoid any glitches that would lead to large complications and liability.

MRT's editorial board member, Fred Griffin, gave a presentation called "Dos and Don'ts of Communications Project Implementation," a step-by-step guide on the

phases of seeing a project through from the initial decision to implement to the final review based on the average day in the life of a public safety professional. As a bonus, Griffin included a quiz with monetary rewards and a brief sailing lesson.

He said that implementers needed to realize that projects will almost always cost more and be more demanding than originally anticipated. He also warned that implementers should not try to go it alone on their projects.

"You will need specialized help," he said, "You can't know all of the inside information that consultants do."

Mobex, Bechtel join to offer services to utilities

Mobex Communications, Lafayette, CA, and San Francisco-based Bechtel Enterprises have teamed up to offer advanced wireless telecommunications services and systems to utilities. This partnership also offers the potential for utilities to create new revenue with telecommunications assets.

Mobex is a national provider of systems integration and specialized mobile radio (SMR) services. Bechtel Enterprises is the project development, financing and ownership affiliate of The Bechtel Group, a global engineering and construction company. The combined resources of Mobex and Bechtel give utilities access to services

ranging from design of customer billing systems to the construction of massive telecommunications networks.

Deregulation and impending competition are forcing utilities to reduce costs, while pressure from stockholders is compelling publicly held utilities to increase profits. The Mobex-Bechtel alliance provides new, customizable strategies that enable utilities to use their telecommunications systems in ways that best meet their needs. These strategies include simple cost-savings recommendations, asset management recommendations and programs, lease-back programs and revenue-generating opportunities.

800MHz licensees move for relocation stay

A motion was filed on January 27 to stay the Wireless Telecommunications Bureau's initiation of the negotiation period for relocation of incumbent licensees in the upper 200 800MHz SMR channels by EA licensees throughout the United States. The motion was filed by Schwaninger & Associates on behalf of the members of Small Business in Telecommunications and individual companies Applied Technology Group, Fresno Mobile Radio, Madera Radio Dispatch and Cumulous Communications.

The plaintiffs, who hold the incumbent licenses for the upper spectrum, fear that those who were awarded upper spectrum channels in the December 1997 auction may not have unencumbered ownership of the lower spectrum channels they intend to trade. If problems do arise, those left with the "bad" spectrum will have no means of obtaining "good" spectrum equivalent to what they originally had.

The motion contends that a grant of stay would merely maintain the status quo until those who are being relocated can be ensured that they will have usable spectrum, risking no harm to anyone.

Precedent requires the request for a stay to demonstrate that pending challenges are likely to prevail, incumbent licensees would suffer irreparable harm if a stay is not granted, other interested parties would not be harmed if a stay is granted, and public interest favors a stay of the commencement of the voluntary negotiation period for the relocation. The motion contends that all four requirements have been successfully supported.

EMR Corp.

R.F. SYSTEM AMPLIFICATION / COMBINING

POWERPAK

**Integrated combiner/
amplifier systems for
trunking applications. Call
us for your complete
trunking system
requirements.**

EMR Corp. 22402 N. 19th Avenue Phoenix, Arizona 85027 Tel: (602) 581-2875
1-800-796-2875 Fax: (602) 582-9499 E-mail: info@emrcorp.com Web: emrcorp.com

Circle (42) on Fast Fact Card

FCC Notes

FCC grants construction extension in part, denies other provisions in part

Southern Company requested an extension to continue construction of its wide-area SMR network that incorporates business and industrial/land transportation channels. It was granted in part and denied in part. Southern's request was to extend its original five-year extended implementation period an additional five years, or until the Commission makes the 800MHz business and I/LT channels available for auction. The commission granted the extension until the effective date of final rules implementing the Balanced Budget Act of 1997 with respect to the licensing of 800MHz Business and I/LT frequencies.

Commission gives unauthorized radio operators cease-and-desist order

Lewis B. Arnold of Chewelah, WA, and Mark A. Rabenold of Oroville, WA, were each ordered to "cease and desist" from unauthorized operation of radio stations on 95.3MHz and on 105.1MHz, respectively. Each was fined \$11,000 for "willful violation of section 301 of the Communications Act of 1934."

Commission denies waiver request

The commission denied Jeremy Greene's request for a waiver of the competitive bidding rules and the bid withdrawal rule regarding the 220MHz service license. Greene will be subject to the balance of the payment when License BEA 160, the Los Angeles-Riverside-Orange County, CA, E-block market license, is reaucted and the actual default payment is determined.

Greene had submitted and later withdrew the high bid. No subsequent bids were placed. He submitted a letter to the commission requesting that it award the license to him for a lesser amount than his withdrawn bid. Not only was Greene's request denied, he must also pay a \$9,300 bid-withdrawal fee. Greene did not show that unique circumstances were involved and that there was no reasonable alternative within the existing rules.

Commission moves to portals (finally)

After years of deliberation, the FCC has moved to the Portals II, in southwest Washington. The new address is 445 12th St. SW, Washington, DC, 20554. The telephone and fax numbers will remain the same. Relocation of the commission offices and those of the General Counsel, Legislative and Intergovernmental Affairs, Mass Media Bureau and the Inspector General is complete. Other offices will move throughout March and April.

UTC Telecom launches two conferences

UTC Telecom '99 will launch two educational conferences at the annual meeting of UTC, The Telecommunications Association, this summer in Nashville, TN.

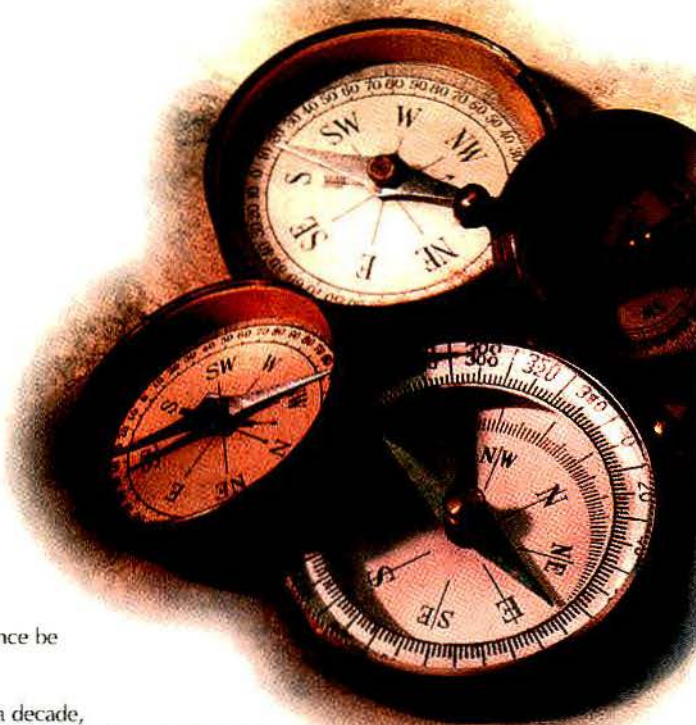
The Utility Telecom Business Development Conference will explore business opportunities for utilities offering carriers' carrier and consumer telecom services. The Utility Telecom & Information Technology Conference will focus on the unique aspects of managing utilities' telecommunications systems and information technology networks.

UTC president Bill Moroney said, "We

launched these two conferences because as our member companies have expanded the array of telecommunications services they are offering consumers and businesses, we needed to find a new way to meet both their new and traditional education needs."

The two conferences will now be a part of UTC Telecom, to be held June 27-30, 1999, at the Opryland Hotel Conference Center. The trade shows will also include the UTC Expo: education workshops covering year 2000 contingency and radio spectrum management; and three pre-conference tutorials.

Looking for a reliable mobile computing network?



Let our experience be your guide.

For more than a decade, DATARADIO has been an industry leader in providing mobile computing networks around the globe.

DATARADIO goes the distance to provide customers with quality coverage, reliability, and cost-effective performance.

As you chart your course for a wireless solution, let us give you some direction. For more information about our mobile computing network solutions, call 770-392-0002 or visit our web site at www.dataradio.com.

DATARADIO®

Inside U.S.A.
DATARADIO Corporation
6160 Peachtree Dunwoody Road, Suite C-200
Atlanta, GA 30328
Phone: (770) 392-0002 Fax: (770) 392-9199

Outside U.S.A.
DATARADIO Incorporated
5500 Royalmount Avenue, Suite 200
Town of Mount Royal, Quebec, Canada H4P 1H7
Phone: (514) 737-0020 Fax: (514) 737-7883

Circle (39) on Fast Fact Card

Harris restructures Communications sector

Harris, Melbourne, FL, is restructuring and renaming its business units within the Communications sector to leverage core competencies across the businesses that it hopes will result in increased customer satisfaction and improved operational effectiveness.

Harris is combining three of its former divisions, Digital Telephone Systems, Network Support Systems and Telecommunications Systems & Services into a single division called the Communications Products Division.

Van Cullens, president of Harris' Communications sector, said, "These three divisions are focused on the same customer base—the

public and private communications service provider. By combining their strengths, we can more effectively address the market with a common focus."

The names of the Farion and Broadcast divisions will change to more closely describe the markets they address. The Farion Division will be known as the Microwave Communications Division. The Broadcast Division will be known as the Broadcast Systems Division. The RF Communications Division remains the same—providing RF products and services for the defense, air traffic control communications and national law enforcement markets.

Clear, RSI form alliance to assist customers

Clear Communications Group, Atlanta, and Radiofrequency Safety International (RSI), Kiowa, KS, have formed an alliance. Clear is now a certified field service consultant for RSI. The purpose of RSI's field service consultants is to assist RSI customers with the technical aspects required to bring their telecommunications installations into compliance with the FCC's OET Bulletin 65 regarding RF emissions safety. Clear is developing and implementing a complete safety and expo-

sure-testing program. The Clear/RSI alliance will offer consulting services to both Clear and RSI clients. As part of the alliance, RSI will provide safety and other programs to Clear's client base.

RSI also forged an alliance with Chase Systems of New Jersey. Chase represents the Wandel & Goltermann line of RF measurement equipment. RSI field service consultants will conduct RF surveys with either the EMR-300-meter or the new model 25 series FCC shaped probe, developed by Clear and RSI.

Triton PCS contracts American Tower

American Tower, Boston, and Triton PCS have entered into a contract where American Tower will build 115 build-to-suit tower development sites in North Carolina, South



Carolina and Georgia. These sites will complement American Tower's existing tower portfolio. Triton PCS has also contracted American Tower's acquisition and zoning services for 175 sites in the same area. These sites will be completed as part of Triton's

1999 Phase II build-out.

Triton PCS's network covers 13 million people. Based in Malvern, PA, the company is a member of the AT&T Digital Wireless Network, which is licensed to cover more than 80% of the United States.

Dealers Wanted

TelePath
is an authorized
distributor for the...



MOTOROLA

NEW

TS10 Portable

In Stock Now
Available for Immediate Delivery

Dealers
The TS10 Portable is a Full Margin Product

Call Today
1-800-292-1700
1-510-656-5600

Authorized Motorola Distributor



TelePath

Commercial Communication Equipment

49111 Milmont Dr. • Fremont, CA 94538 • www.telepathcorp.com

Circle (40) on Fast Fact Card

got data? need wireless?

- License-free 900MHz and 2.4GHz Spread Spectrum Radio Modems
- VHF/UHF Radio Modems
- RS232 and RS485 Interfaces (2 and 4 wire available)
- Point-to-point and Multi-point Systems
- Radio Modem Boards for OEM Applications
- Pole Mountable Amplifiers for Spread Spectrum Radios

Complete Systems Available: Cables, Antennas, and Accessories!!!

888-297-9090

YDI

www.ydi.com

Circle (47) on Fast Fact Card

"THE SITE ANALYZER IS THE BEST PORTABLE CABLE AND ANTENNA TESTER, PERIOD!"

Glenn Jarrett, Construction Superintendent
GPD Services, Inc.

Bird's new Site Analyzer™ clearly eclipses existing portable cable and antenna testers.

Bright color display...high resolution fault location...user-friendly operation...replaceable Li-Ion power source...superior immunity to interfering signals...professional reporting and analysis software. The Site Analyzer™ offers 41 significant advantages over other portable cable and antenna testers.

Contact us for a detailed product comparison chart and see for yourself why the Site Analyzer™ is the best cable and antenna tester, period.

Tel: 440-248-1200

Fax: 440-248-5426

E-mail: sales@bird-electronic.com

www.bird-electronic.com

BIRD

Electronic Corporation

A Member of Bird Technologies Group

Circle (48) on Fast Fact Card

**VISIT US AT
IWCE BOOTH #535**



News Notes



Kloeckl

Cenex Harvest States has agreed to equip its transportation fleet with **Eaton Fleet Advisor's** Transportation Logistics Management System.

Kit Kloeckl of Cenex Harvest States said, "Fleet Advisor's unique blend of full-function, on-board computing, cost-effective satellite communications and back-office networking will help us reach our efficiency goals by

giving us the ability to significantly reduce administrative paperwork and increase driver and vehicle productivity."

MDSI, Mobile Data Solutions, of Richmond, British Columbia, Canada, signed a contract for the deployment of its Advantex-Utility mobile workforce management product to **New Jersey Natural Gas** (NJNG), the principal subsidiary of New Jersey Resources. MDSI also signed a contract with **Southern Connecticut Gas** (SCG), the principal subsidiary of Connecticut Energy to upgrade its existing MDSI system to take

advantage of the latest innovations in technology. The combined value of the two contracts is about \$1.6 million.

Jim Hallock, manager of customer dispatch, NJNG said, "The need for a radical overhaul of our first-generation system was critical in order to create a path for the future. With MDSI Advantex-Utility, NJNG has an open, flexible, supportable enterprise-wide solution that will allow us to respond over the long-term to a constantly evolving business environment."

Celwave's Andrew Singer received the CDMA Technology Conference's RCR Silver Award for his paper "Optimizing CDMA Antenna Systems." Singer is director of technical marketing for Celwave. The award was based on voting by attendees at the conference.



Singer

C&D Technologies and **Johnson Controls** signed a definitive agreement for C&D to acquire the business and assets of the **Industrial Battery** business of Johnson Controls for \$135 million in cash and the assumption of certain liabilities.

Alfred Weber, chairman of C&D Technologies said, "This strategic acquisition strengthens and broadens our existing business in the growing UPS and telecommunications markets, while positioning C&D as an important participant in international markets and adding to our international presence."

In-Touch II from **In-Touch Management Systems** has been successfully installed in 17 markets, nationwide, for **TSR Wireless**. Some locations include Phoenix, Indianapolis, St. Louis and Minneapolis.

Erik Volting, vice president of finance at TSR Wireless, who supervised the conversion effort said, "Considering the magnitude of the job and the aggressive schedule set forth, the successful conversion from PBMS to In-Touch II has been quite an accomplishment for both TSR Wireless and In-Touch."



Volting

Yacht teams from seven nations competed for the Pacific Region's yachting prize, the Kenwood Cup, in a 547.5-mile, internationally recognized 10-race series.

Tom Wineland, president of **Kenwood Communications** said, "Sponsorship of the Kenwood Cup supports a well-known, high-quality, international sporting event. It is also a relaxed venue to hold high-level product planning meetings with the participation from a part of the Kenwood team we rely on quite extensively, the Kenwood dealers."



Antenna Analyzers

Committed to supplying low-cost, high-performance, portable instrumentation

TAKE ADVANTAGE of AEA's latest product, **The CIA-HF**

Frequency Range: 400 kHz - 54MHz

Accurately check or tune antennas with instant graphical display of up to four parameters (SWR, Resistance, Impedance, and Reactance)

Instant display of 2:1 SWR limits, relative Q factor, Phase angle, Return loss, and minimum SWR frequency and magnitude within sweep range

Determine the distance to the first short or open

Small and portable enough to take up a tower and connect directly to antenna feedpoint

Serial port and external power port standard; Windows® compatible software available soon



AEA's ... CIA-HF
(Complex Impedance Analyzer)

Be sure to take a look at our other excellent products.

SWR Analyst™ Series

3 models: SWR 30-150, SWR 150-525, and SWR 806-960 CellMate™

Measure SWR, Return Loss, and Relative Field Strength for accurately tuning antennas

The CableMate™ (TDR)

Find multiple faults in a cable using true TDR techniques

Eliminate all RF noise from readings

To place an order or receive more information on any AEA product, please contact:



1221 Liberty Way - Vista, CA 92083
P: 800-258-7805 - F: 760-598-5634

www.aea-wireless.com
www.temprosearch.com

Mobile antennas

Vertical antennas provide wideband coverage

Maxrad's low-profile, vertical antenna provides wideband performance for most mobile or base station applications. The antenna series consists of two models capable of covering frequencies from 806MHz to 960MHz and 1,700MHz to 2,500MHz with good pattern coverage. These antennas will reduce overall inventory requirements. The compact design makes the antennas suitable for mobile or base station applications requiring minimum visibility. A $\frac{3}{4}$ " hole-mount mechanism makes installation into an existing mount and replacement of existing antennas easier and economical.

Circle (351) on Fast Fact Card



Dualband 150/800 antenna disguised as broadcast antenna

Sti-Co Industries' dual-band 150/800 disguised mobile antenna operates on VHF and cellular or VHF and trunking frequencies. The dualband antenna system requires no field tuning, and the stainless steel AM/FM replica eliminates the need for additional antennas. The antenna can be used for surveillance, undercover or marked police vehicles, EMS and public safety vehicles, and private industry security vehicles. The company also has expanded its capability to include custom engineered antennas for specialized field applications.

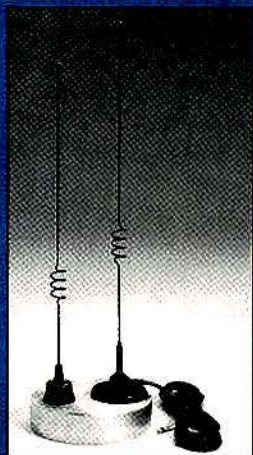
Circle (355) on Fast Fact Card



Larsen develops disguised antennas

Larsen's cellular-look-alike mobile disguise antennas are available in the standard NMO configuration or a complete compact magnetic-mount version. The antenna design incorporates a heavy-duty 0.1"-diameter, black Kulrod copper-plated, open-coil whip for a cellular look. Each antenna is factory tuned and is available in either VHF or UHF frequencies. The disguise line is backed by a three-year warranty.

Circle (352) on Fast Fact Card



Redesign improves performance

Northpoint Communication Products' series of NMO mount-compatible LoPro antennas have gone through an engineering redesign to improve performance. The protective radome has a concentric ring pattern that makes the antenna smaller and flatter. More efficient dielectric material and reshaped radiators yield improvement in gain as well as overall performance.

Circle (353) on Fast Fact Card

VHF antenna provides electric, magnetic field sensitivity

Antenex's VHF Phantom antenna is 3.5" high and has no whips. Gain is expressed in a new form: 3.5dB-MEG (mean effective gain). Following industry standards, the antenna mounts to a standard $\frac{3}{4}$ " NMO mount. The antenna is sensitive to both electric and magnetic fields of signal. This unity gain is available in three frequency ranges: 144MHz-150MHz, 150MHz-156MHz and 156MHz-162MHz. Visit www.antenex.com for more information.

Circle (354) on Fast Fact Card

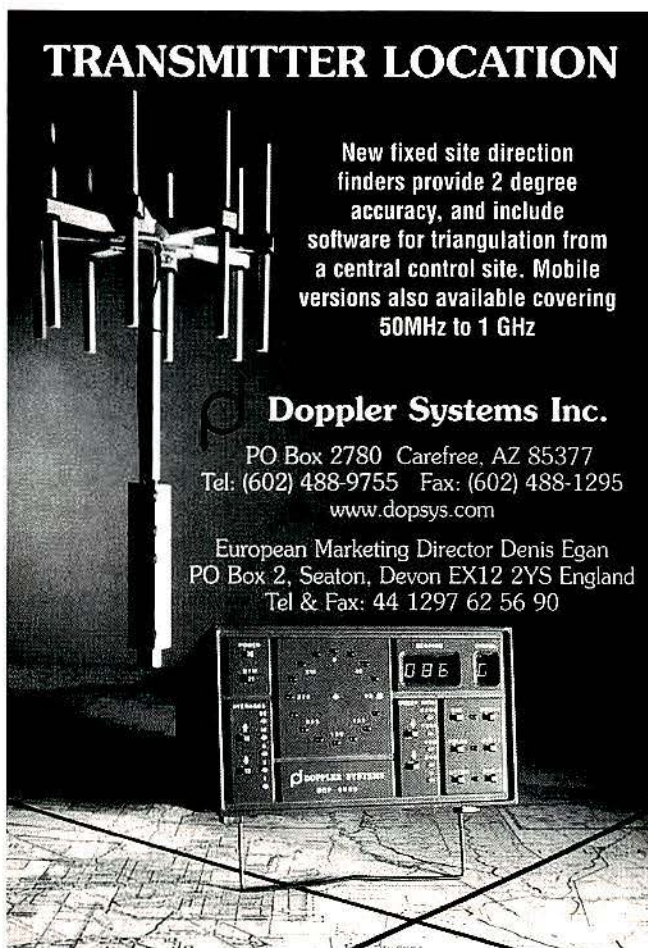
TRANSMITTER LOCATION

New fixed site direction finders provide 2 degree accuracy, and include software for triangulation from a central control site. Mobile versions also available covering 50MHz to 1 GHz

Doppler Systems Inc.

PO Box 2780 Carefree, AZ 85377
Tel: (602) 488-9755 Fax: (602) 488-1295
www.dopsys.com

European Marketing Director Denis Egan
PO Box 2, Seaton, Devon EX12 2YS England
Tel & Fax: 44 1297 62 56 90



Circle (45) on Fast Fact Card

Encoder supports digital paging formats



Wavetek's model 350 service encoder is a paging test system for Flex (two- and four-level FSK), POCSAG and Golay digital paging formats, as well as analog formats. The encoder generates mobile radio and paging system protocols. Pagers can be tested for selectivity and sensitivity. Verifying cap codes and recrystallizing pagers are easier. A serial computer port and flash memory are standard on the encoder and, with a user's PC, allow software updates without removing the unit's cover. The encoder can be operated directly, using front-panel controls, or remotely, using Pagershop software.

Circle (401) on Fast Fact Card

Receive Weather Alerts Automatically

on your 2-way radio system, PA system, voice-mail, numeric pager or telephone!

- Rack-mount and mobile systems
- Warnings digitally recorded for DTMF access and playback
- Designed specially for demanding Public Safety use

Call toll free 1-888-877-8022
or visit our Web site at:
<http://www.thuneagle.com>



U.S. Patents 5,444,433 - 5,574,999 - D,377,795

Circle (43) on Fast Fact Card

READERS' CHOICE

Of the new products in the July 1998 issue, this one generated the biggest reader response. For more information on this product, circle the corresponding Fast Fact number on the card found in the back of this issue, and mail the card to us.

Portable radio serves public safety

The Racal 25 portable radio from Racal Communications is used for government and public safety communications. The radio meets the Project 25 digital radio standard and also offers analog modes compatible with existing conventional radio systems. The radio is small and light, measuring 20.5 cubic inches and weighing 16.4 ounces. The size and weight is reduced by including digital technology developed for Racal's military customers. The rugged die-cast metal housing surpasses typical military specifications for rain test and is submersible in six feet of water. The radio is based on a digital signal processor design that allows advanced features and user-defined controls to be customized in software. The features include 256 channels with independently programmable CTCSS, CDCSS, Project 25 talk group, NAC and unit ID.



Circle (500) on Fast Fact Card

UHF antenna offers wide bandwidth

Maxrad's wideband chrome coil antenna series model MUF4002S covers UHF frequencies from 406MHz to 512MHz, with a 2dB gain capability and stable performance. The bandwidth is 106MHz and can be used without a ground plane, providing unity gain. The antenna features a low-profile design and stainless steel spring that make it durable and resistant to rough environments. It is easy to mount on a wide variety of vehicle locations. Several standard mount options can be used and are available with this antenna depending on installation requirements.

Circle (402) on Fast Fact Card

Tester supports W-CDMA, IS-95 formats



Anritsu's MS8607A digital mobile radio transmitter tester measures the performance of W-CDMA and IS-95 devices quickly and accurately. Covering the 300kHz to 3GHz frequency range, the tester combines four instruments and offers modulation analysis and code-domain power measurement functions, making it suitable for research and development and manufacturing of mobile communication base stations and mobile units. The tester can make measurements in less than two seconds, and it can integrate a spectrum analyzer with a frequency range of 10MHz to 3GHz, a transmitter tester, a thermocouple power meter level range of 0dBm to 40dBm, and analog measurement functions for TACS, J-TACS and AMPS in one unit.

Circle (403) on Fast Fact Card

Tower-mounted amplifier improves talk-back

Celwave's trunking/SMR tower-mounted amplifier (TMA) 490105 allows for significant uplink range extension for rural sites. The TMA is a compact, weatherproof enclosure housing a low-noise amplifier (LNA) with preselector and impulse suppressor. The unit, which includes a current meter that monitors LNA performance, operates from 12Vdc to 20Vdc, negative ground. Portable talk-back range is improved by the TMA's low system noise figure (typically 1.8dB). The new unit used dual GaAsFET devices in hybrid configuration for high reliability.

Circle (404) on Fast Fact Card

Not even Bond has it this good.



Seneca System

*Voice, data,
GPS and images.*

The Seneca™ Secure Mobile Radio Control System represents a new generation in law enforcement communications. It works with multiple wireless transceivers to provide mobile agents with an unprecedented range of secure connectivity.

This powerful system is capable of everything from remote database access and imagery transmission to fingerprint identification and position tracking. The Seneca System meets APCO Project 25 standards, supporting all of these functions with both wideband and narrowband communications, ensuring the highest levels of security.

Harris is continually exploring ways to improve and expand the field of secure mobile communications. The Seneca System puts all the data you need right at your fingertips.

To find out more, call Harris today.



next level solutions

WIRELESS

BROADCAST

COMMUNICATIONS
PRODUCTS

HARRIS
Communications

1-800-4-HARRIS ext.3518 ■ 716-242-3667 ■ www.harris.com/communications

Circle (47) on Fast Fact Card

Battery protects multiple radios



The 20A Startguard (model NS-12-20) by Newmar protects the electronic memory of multiple mobile electronic devices from engine-start-related voltage drop. The battery helps public safety, emergency and fleet vehicles avoid interruption of data transmit and reprogram-

ming of voice and data transceivers that crash during engine start. This typically occurs when the heavy current draw of engine start causes an abrupt voltage drop in the battery system, wiping out the vulnerable microprocessor memory. The battery automatically energizes when the starter motor is engaged, switching an internal battery on-line and providing critical power to the sensitive electronics—a full 20A for as long as 60 seconds. When the engine is running, the battery automatically recharges from the vehicle's alternator and is readied for the next start sequence.

Circle (405) on Fast Fact Card

Connector fits LMR-600 cable

RF Industries' N series coaxial connector is designed for use with LMR-600 low-loss cable from Times Microwave. The RFN-1002-2L2 is an N-male solder clamp connector aiding ease of assembly. All N series connectors for LMR-600 cable feature silver-plated bodies, gold-plated contacts and Teflon insulation. Silver plating minimizes intermodulation distortion. A broad range of other connector interfaces and styles is available for other LMR series coaxial cables.

Circle (406) on Fast Fact Card

Advanced keypad offers RF shielding

Dinet is installing advanced keypads in all of its mobile data terminals. This keypad not only provides tactility but also offers improved RF shielding. Testing of this keypad has shown no failures in 16 million pushes. Dinet has also introduced a substantial universal mount that will eliminate most of the vibration experienced in a mobile environment.



Circle (407) on Fast Fact Card

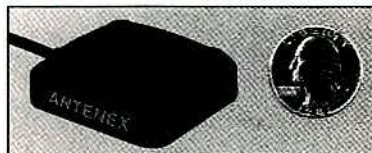
Ear set works in high-noise environments

Using "Talk-thru-your-ears" technology, the CavCom 2000 brings together two-way radio communication with consistent hearing protection in a lightweight ear set and control box. Transducers, embedded in custom hearing protectors, transmit and receive voice commands through air conduction. The ear set can be used for applications such as fire and police departments, tactical operations, SCBA applications, and it can be used in high-noise industrial environments. The ear set is also safe for use in petroleum, chemical and other hazardous environments.

Circle (408) on Fast Fact Card

GPS antennas offer various mounts

Antenex's line of GPS antennas range from the micro GPS unit to the marine mount. The antennas are available in a variety of mounts. The micro GPS antenna is available in a magnetic mount. The utility GPS antennas are available with a magnetic or self-adhesive base. Features include 27dB gain, isolation from cellular channels at -24dB and active ceramic construction.



Circle (409) on Fast Fact Card

Digital E9-1-1 system serves call-taking, dispatch centers

Motorola's Commercial, Government and Industrial Solutions sector has developed several new features and capabilities as well as a new name for its line of digital systems serving E9-1-1 call-taking and dispatch centers. The newly named Centralink 2000 E9-1-1 system (formerly called Centralink/Palladium 9-1-1 system) gives emergency call-takers the ability to handle, on a single screen, several functions that previously required separate screens or equipment. With on-screen call handling, the call-taker can use the computer keyboard function keys, a mouse click or the phone to answer calls, make automatic call-backs, use speed-dialing, check on the status of calls and handle at transmission from a telephone device for the deaf (TDD). The Centralink 2000 system is based on a Microsoft Windows NT platform. The system displays emergency call-taking and Motorola Centracom Gold Series radio dispatch functions on a single screen and combines system components on a local area network (LAN).

Circle (410) on Fast Fact Card

DESKTOP POWER SUPPLY with BATTERY BACK-UP

BATTERY INCLUDED



MODEL DTB-12

Automatically switches to built-in battery when AC input fails. Maintains internal battery charge. Additional batteries can be added externally. 12 amp/7 amp continuous @ 13.8 VDC. Sealed Gel-cell 7 amp hour battery delivers 12 VDC, back-up mode.

PORTABLE POWER SUPPLY and BATTERY CHARGER



3 amps. Cig lighter socket. Auto ranging 110/220 VAC. UL/CSA. Great for cellular/PCS/faxes/modems/computers. Small size. Pegboard packaged. Bar coded.

MODEL ES-3

ORDER

TOLL FREE:

1-800-467-6741

or FAX TOLL FREE: 1-800-825-1403

CONTACT YOUR
COMMUNICATIONS
DISTRIBUTOR

DuraComm®
CORPORATION

www.duracomm.com

e-mail: duracomm@duracomm.com

Circle (44) on Fast Fact Card

Suppressors protect base stations

Citel's new T1 line surge suppressor protects wireless base stations against lightning surges and electrical transients. Citel B280 and B480 use a heavy-duty multistage design. The small suppressors can be mounted inside a cabinet or on a backboard. They are available for one or two T1 circuits, and input/output connections are made with screw terminals or RJ45 jacks.

Circle (411) on Fast Fact Card

Converter offers vibration resistance

The ICT 10A, wide-range industrial power converter (model #ICT-4812-10A) is designed with a wide input voltage range of 20Vdc-65Vdc and an output of 12Vdc. It is built for harsh industrial environments and features vibration and moisture resistance, no internal wiring to shake loose, easy-access mounting holes, a terminal block connector, current limiting and over-voltage protection. The ICT wide range industrial power series are available in 10A and 20A models.

Circle (412) on Fast Fact Card



Portable offers trunked, conventional operation

The Patriot RTX Plus portable radio from Ritron features new firmware and a new electronics package. The radio is synthesized and programmable up to 5W and 11 channels and modes. It features the Passport trunking protocol and electronic serial number. The portable also offers wideband operation at 20MHz VHF and 30MHz UHF, multimode wide and narrow bandwidth switching on a per-channel basis and a built-in QC/DQC/DTMF encoder. It offers scan, battery status alert tones and adjustable battery saver timing. Surface-mount technology provides an electronics design that is strong and durable. A unique radio ID code and protocol provide automatic roaming between cooperating interconnected systems.

Circle (413) on Fast Fact Card

Communications receiver decodes trunked systems

Optoelectronics' Optocom PC-controlled communications receiver can decode and follow both Motorola and LTR trunked systems on any frequency band, including 400MHz, 500MHz, 800MHz and 900MHz. The receiver can also follow both trunked systems and conventional frequencies simultaneously. The receiver also decodes CTCSS, DCS and DTMF. It is a high-speed, triple-conversion receiver that scans at speeds as high as 100 channels per second because of pipeline tuning. It provides a store-and-scan feature, which allows the user to download as many as 28 frequencies or one talk group ID into the internal memory for scanning away from the computer, a suitable way to track one talk group ID in mobile applications. The Optocom also has a built-in data slicer circuit for decoding of FSK programs such as ACAS and WeFax, using third-party software. Other features include a CI-5 port for reaction tuning by the Scout frequency recorder, squelch and volume controlled by software and hardware, and a dedicated decoder plug-in buss for future third-party applications.

Circle (414) on Fast Fact Card

Mobile docking stations offer internal port replication

The Noteport line of mobile docking stations from Gamber-Johnson consists of three models that fit the Panasonic CF-25, Fujitsu 1000 and 1200 and the IBM Thinkpad. The stations provide internal port replication, full-featured internal power supply (including surge protection), an easily expanded and upgraded design, rugged construction and full-motion mounting and capability.

Circle (415) on Fast Fact Card

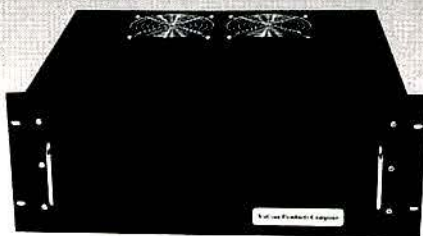


Full-duplex radiotelephone offers phone, fax, modem service

SmarTrunk Systems' ST-830 Smartphone full-duplex radiotelephone is for phone, fax and modem service for both mobile and fixed subscribers. Available in frequency bands from 130MHz to 520MHz, the radiotelephone can cover a wide range of wireless applications below 800MHz. Created for operation in a SmarTrunk II system, the phone is a 25W, full-duplex mobile transceiver with a built-in ST-869 Smartrunk II telephone interface module. The phone can provide mobile and fixed service identical to a "POTS" telephone line. While operation is normally full duplex, users are given the option to switch to a half-duplex configuration when placing mobile-to-mobile calls, minimizing channel use.

Circle (416) on Fast Fact Card

VOCOM



UHF Trunking Amplifiers

Output Powers Available:

- ◆ 50 Watts
- ◆ 100 Watts
- ◆ 200 Watts
- ◆ 350 Watts

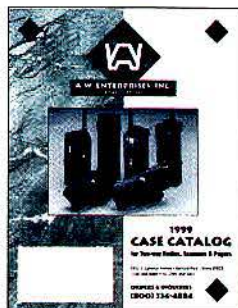


800 USA MADE
847-593-1213
FAX 847-593-1320
sales@vocomrf.com
www.vocomrf.com



Circle (32) on Fast Fact Card

Catalog features radio cases



A.W. Enterprises' 1999 catalog of cases for the two-way radio marketplace contains cases for 200 radios, telephones, pagers and scanners, as well as case accessories. The cases fit radios supplied by most major radio manufacturers. The cases are made in a choice of hard leather, soft leather or nylon. The catalog also includes several changes for the last edition as well as new radio cases.

Circle (451) on Fast Fact Card

Booklet discusses available synchronization sources

Larus's fifth edition of its *Digital Network Timing and Synchronization* booklet discusses synchronization sources available to provide timing reference for digital network connectivity. This latest edition takes into account recent standards and new technology. It also discusses the hierarchical clocking scheme and its applications within public and private networks. The 38-page tutorial is divided into 13 chapters. The booklet is complete with functional timing system diagrams and a table listing clock strata requirements.

Circle (452) on Fast Fact Card

Web discussion board aids trunking professionals

The Genesis Group has opened "The Dove," a Web discussion board for trunking professionals. The board is a public service available to all trunking professionals at no charge. It is a resource for all trunking professionals to engage in industry specific discussions and problem solving. Since its inception, the board has been accessed 22,000 times and 150 messages have been posted. Specialized conference topics include general operations, buy/sell, end-user issues, employment, technical issues and usability topics. The site can be found at www.genesisworld.com/dovegateway.htm.

Circle (453) on Fast Fact Card

Manufacturer creates Web site



Aerotron-Repco Systems, has created a Web site for communications professionals. It allows users to access information on a wide range of data and voice communications products, including specifications and new product information. Complete

specification sheets are available for downloading, and the site provides email access to all departments. www.aerotron-repco.com.

Circle (454) on Fast Fact Card

New Paging Controller

The KPC-2000 can be installed as

- a satellite-based simulcasting controller,
- a TNPP receiver-POCSAG encoder,
- or either a first-in-line or down-stream POCSAG repeater.

or as James Young, of Awesome Paging, Victoria, Texas, says:

"The darn thing just plain works!"

See us at the IWCE, Booth #1572, Las Vegas, NV, April 28th-30th

Kantronics Co., Inc., 1202 E 23rd, Lawrence, KS 66046

Phone: 785-842-7745 Fax: 785-842-2031

E-mail: sales@kantronics.com Web: <http://www.kantronics.com>

Circle (33) on Fast Fact Card

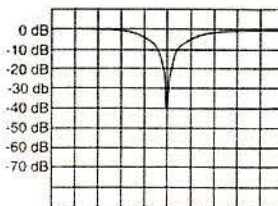
TUNEABLE NOTCH FILTERS



FEATURES:

- Low VSWR: <1.2:1
- Low Loss: <0.5 dB
- 25 Watt pass band
- Deep Notch to 35 dB
- Pass band to 3.0 GHz
- Rugged Construction
- Low Cost: starts at \$125
- Models from 0.5 to 850 MHz

The TNF200 filters are available in nine models from 0.5 MHz to 850 MHz. While primarily designed to improve the dynamic range of spectrum analyzers, these filters can also be used to reduce parasitics; or to eliminate or identify out of band interference in communications systems.



Plot of Typical Notch

Please call for FREE application note: "Spectrum Analyzer Measurements"

EAGLE

**VOICE: (520) 204-2597 ♥ FAX: (520) 204-2568
P.O. BOX 4010 ♥ SEDONA, ARIZONA 86340**

Circle (34) on Fast Fact Card



Barnes



Zoufonoun



Carey



Champagne

Promotions at Glenayre Western Multiplex, Sunnyvale, CA:

Graham Barnes, vice president of marketing, moves up to senior vice president of sales and marketing. **Amir Zoufonoun**, vice president of engineering, advances to general manager of the Glenayre Western Multiplex operating division, Charlotte, NC.

Raymond D. Ardizzzone, chairman of Glenayre Technologies, Charlotte, NC, also becomes CEO and president.

Thomas J. Carey leaves Hewlett Packard, Palo Alto, CA, to become director of marketing for Anritsu's microwave measurement division, Morgan Hill, CA.

John D. Champagne, regional director of sales and marketing for World Access' Switching Systems and Services Group, advances to vice president of sales and marketing for Alpharetta, GA-based World Access' Wireless Infrastructure Group.

Seymour Krevsky receives the Gunther Award for his advances in high-frequency ionospheric radio propagation theory and techniques at the Radio Club of America annual dinner in New York.

Carmine Caferra leaves Electromagnetic Technologies, Springfield, NJ, as sales and marketing manager to become eastern regional sales manager for Berkeley Varitronics Systems, Metuchen, NJ.

Changes at the nationwide association of Motorola service station dealers (USMSS), Arlington, VA:

Ronald H. Runyan, vice president of Canyon State Communications, Phoenix, is elected chairman of USMSS. **George E. Fleming**, president of Chicago Communications Service, Elmhurst, IL, is elected as vice chairman of USMSS.

Robert Shuman, vice president of product management for Metawave Communications, Redmond, WA, advances to vice president, customer operations.

Richard J. Barber retires as executive director of the Pacific Telecommunications Council, which he helped found in 1980.

Louise P. Tucker leaves the Greater Washington Board of Trade, Washington, as director of the International Business Council to become vice president for communications and association services at the American Mobile Telecommunications Association, Washington.

Ann Cairns, national accounts executive for the National Dispatch Center, San Diego, moves up to manager, national accounts.

Changes at Powertel, West Point, GA:

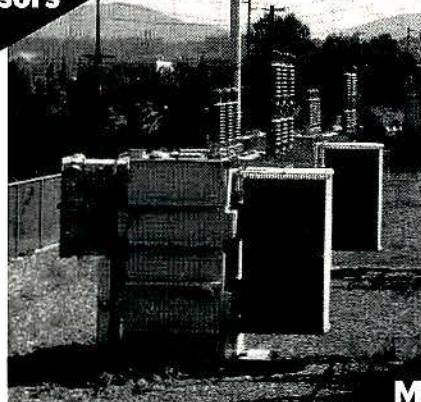
Tim Knight leaves TechForce in Clearwater, FL, as corporate controller to become vice president-controller at Powertel. **Ann M. Milligan**, senior vice president of marketing for SCANA, Columbia, SC, is elected to the Powertel board of directors.

Wireless Substation Monitoring Combines SCADA & Telemetry to Control Remote Sites



Low-cost
Wireless
RTUs

Use
Existing
Radios &
Sensors



Modernize
your
System

- ◆ Modbus compatible
- ◆ Replace costly leased lines
- ◆ Alarm response with voice & data

Call: 425.820.6363
FAX: 425.820.7031

ZETRON®

Email: zetron@zetron.com
Web: www.zetron.com

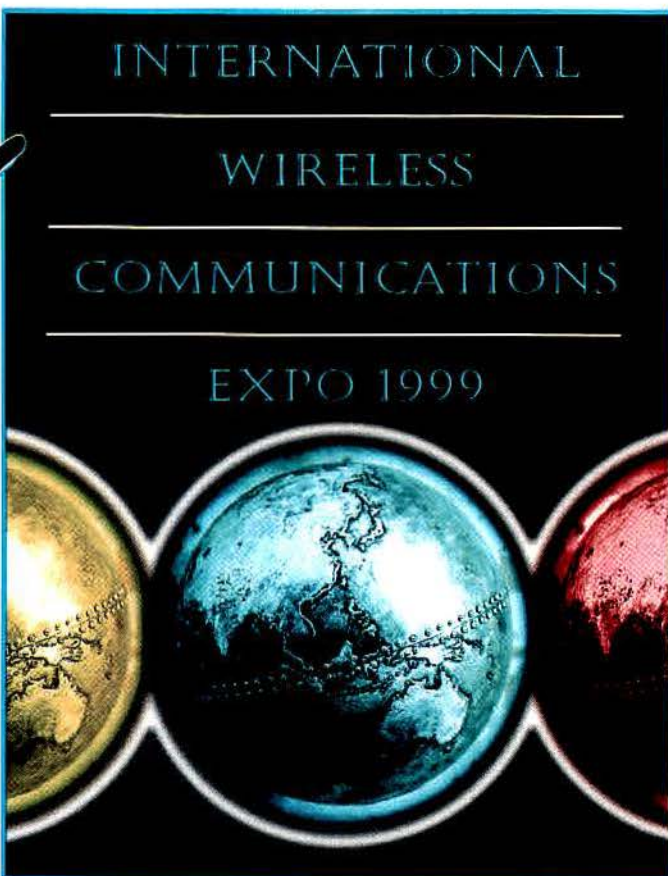


April 28-30, 1999

Las Vegas Convention Center

Las Vegas, Nevada U.S.A.

www.iwceconexpo.com



THE DEFINITIVE EVENT FOR THE FUTURE OF WIRELESS COMMUNICATIONS

**REGISTER
BEFORE
APRIL 2, 1999
AND SAVE!**

**Registration
form on page 65.**

Presented by:

Wireless Technology
INTERNATIONAL

**Mobile Radio
Technology**

SITE
management
& technology

With support from these other INTERTEC®/PRIMEDIA Publications:
RF Design, Satellite Communications, Global Telephony, Telephony, Wireless Review



Three days of innovation and inspiration that put you at the forefront of mobile wireless communications.

The communications industry changes by the minute and competition is fierce. Emerging new markets are everywhere and what you don't know can hurt you. In 1999, knowledge is more than power; it's critical to your survival. The International Wireless Communications Expo (IWCE) leads you into the future of mobile wireless communications.

For 23 years, IWCE has been the industry source for the latest technology, insights and product introductions for the mobile communications industry. In April 1999, more than 10,000 industry professionals will gather with more than 350 exhibitors to shape the future of mobile communications. Make sure you're there.

You'll get a clear view of the future of the industry and connect with industry peers who can share solutions to similar challenges you're facing. Learn from the best and brightest in the industry when you attend the IWCE full conference program.

Covering it all from business and regulatory issues to technologies and applications, if it's happening in the mobile communications arena, you'll hear it first at IWCE. Make plans to attend today and secure your place in the future of mobile communications.

WHO SHOULD ATTEND:

- dealers
- resellers
- operators—community repeater operators, conventional RCC and private and cellular WCC base station operators
- commercial end users
- community repeater operators
- two-way, SMR, paging cellular and PCS base station operators
- engineering/consulting firms
- mobile communications managers for: public safety agencies, industrial plants, national/state/local government, military agencies, transportation companies, petroleum/energy companies and public utilities

YOU'LL SEE CUTTING-EDGE INNOVATION IN:

- paging
- private and cellular WCC base stations
- RCC
- PCS base station operators
- community repeater operators
- two-way mobile radio
- SMR



For conference updates as they develop, call FAX-ON-DEMAND at 1-800-601-3858 or +1-732-885-6723.

Make your Las Vegas Hilton reservations today!

HOUSING

The Las Vegas Hilton is the official hotel for IWCE '99. Hotel reservations at \$98 per night can be made by calling 1-800-732-7117 or +1-702-732-5301. You may fax your request to +1-702-732-5805. Please include arrival/departure dates, housing needs and credit card number with expiration date for confirmation. Be sure to mention you're with IWCE '99.

CAR RENTAL

Call 1-800-331-1600 or +1-918-624-4298 and mention your Avis Worldwide Discount number D-188901 to receive your discounted meeting rate for IWCE '99.

AIRFARE DISCOUNTS

- **United Airlines** is offering a 10% discount off unrestricted mid-week coach fare or a 5% discount off the lowest applicable fare for domestic travel to IWCE attendees. An additional 5% is available on tickets purchased at least 60 days in advance. These discounted fares are available through United's Meeting Desk at 1-800-521-4041. Simply reference meeting ID Code 543QW to receive your discount. (Valid only on travel to/from the U.S., Canada and San Juan Puerto Rico.)
- **Delta Airlines** is offering a 10% discount on domestic flights for travel to IWCE, based on the published unrestricted round-trip coach rates. If you purchase your ticket at least 60 days prior to your departure date, you can receive an additional 5% bonus discount. Call Delta at 1-800-241-6760 or have your travel agent call Delta's toll-free number. Reference Delta Discount #125324A. Discounts do not apply to Delta Express.

EXHIBIT HALL HOURS*

Wednesday, April 28 10:00am-5:00pm

Thursday, April 29 10:00am-5:00pm

Friday, April 30 9:00am-1:00pm



*Schedule subject to change.

IWCE '99 is produced and managed by:
Intertec Exhibitions, a division of
Intertec Publishing, A PRIMEDIA Company.
www.intertec.com

IWCE 1999 CONFERENCE PROGRAM

Specialized education gives you the knowledge you need to do your job better.

It's the conference that puts you out in front all year. IWCE's conference program brings you up-to-date on the very latest industry developments and provides new tips and ideas you can put to work right away.

B Business Track

Here's where you'll learn tips on all aspects of successfully managing a mobile radio business. Presentations and discussions cover financial and strategic planning, advertising and promotion, product mix, staffing, customer service and billing software.

R Regulatory Track

What's happening on the regulatory front affects your operation, your bottom line and inherently the entire way you do business. Being informed can put you miles ahead of the competition. This track helps you get there.

T Technology Track

As innovations continue to push the communications industry into the future, this track keeps you up-to-date with the changing industry.

WEDNESDAY, APRIL 28, 1999

WELCOME and STATE OF THE INDUSTRY REPORT:

Cash and Chaos Theory 101

Wednesday, April 28 • 9:00-9:30am

KEYNOTE ADDRESS: Market Trends in Private and Public Radio:

New Business Opportunities for Radio Dealers

Wednesday, April 28 • 9:30-10:45am

B Business Track

Wireless Data Solutions for Vertical and Horizontal Markets

Wednesday, April 28 • 1:00-1:30pm

Mobile Data: The Truth Behind the Myths

Wednesday, April 28 • 1:30-2:00pm

Money-making Opportunities in Mobile Data

Wednesday, April 28 • 2:00-2:30pm

Utility System Opportunities for Mobile Radio

Wednesday, April 28 • 3:00-3:30pm

How Dealers Can Use the Internet to Increase Business

Wednesday, April 28 • 3:30-4:00pm

Development of a Regional Computer System for Public Safety Uses

Wednesday, April 28 • 4:00-4:30pm

Inventory Management: Getting the Most Out of What You've Got

Wednesday, April 28 • 4:30-5:00pm

R Regulatory Track

Auctions and Licensing: An Update

Wednesday, April 28 • 1:00-1:30pm

800 MHz Incumbent Operator Rights: What Now?

Wednesday, April 28 • 1:30-2:00pm

How FCC Rules are Made

Wednesday, April 28 • 2:00-2:30pm

T Technology Track

How to Migrate from Analog to Digital Cost-effectively
Wednesday, April 28 • 1:00-1:30pm

DSP Applied to Conventional and Trunking Voting/Comparator Systems
Wednesday, April 28 • 1:30-2:00pm

The Cellular Multi-carrier Amplifier Revolution: Will Two-way Radio Follow Suit?
Wednesday, April 28 • 2:00-2:30pm

Industry Leaders Meet the Press

Wednesday, April 28 • 3:00-5:00pm

Moderated by Jerry Whitaker

From the Press:

David Keckler, *Mobile Radio Technology*
Monica Allevin, *Wireless Week*
Tina Eichner, *RCR*
Stacy Skillern Horne, *Radio Resource*

Industry Leaders:

Don Vasek, PCIA
Alan Shark, AMTA
Paul Najarian, ITS
Mark Crosby, ITA
Joe Hanna, APCO

THURSDAY, APRIL 29, 1999

B Business Track

Getting to Know Your Customers and Their Requirements
Thursday, April 29 • 9:00-9:30am

Training and Continuing Education: A Critical Requirement for Business Success
Thursday, April 29 • 9:30-10:00am

Specialty Wireless Applications in the Mobile Industry
Thursday, April 29 • 10:00-10:30am

BUSINESS ROUNDTABLE

New Business Opportunities for Small Mobile Operators
Thursday, April 29 • 11:00-12:30am

Interconnection for Carriers: Termination Compensation and Facilities Charges
Thursday, April 29 • 3:30-5:00pm

R Regulatory Track

Approval Regulations for Radio Communication in Europe
Thursday, April 29 • 9:00-9:30am

International Mobile Business: Challenges and Opportunities
Thursday, April 29 • 9:30-10:00am

Strategy in Israel for the Future: Mobile and Personal Communications
Thursday, April 29 • 10:00-10:30am

REGULATORY ROUNDTABLE: New Business Opportunities for Paging Operators
Thursday, April 29 • 11:00-12:30am

Planning a UHF Trunking System: Opportunities and Pitfalls
Thursday, April 29 • 3:30-5:00pm

T Technology Track

Single Point or Multi-point Grounds: A Comparison
Thursday, April 29 • 9:00am-10:15am

Specifying Solar Photovoltaic Power for Wireless Applications
Thursday, April 29 • 9:30-10:00am

New Antenna Technologies for Portable Applications
Thursday, April 29 • 10:00-10:30am

TECHNOLOGY ROUNDTABLE

Planning a Wide Area Dispatch Only Network: What You Need to Know
Thursday, April 29 • 11:00-12:30am

Test Equipment Workshop: What to Measure and How to Measure It
Thursday, April 29 • 3:30-5:00pm

FCC Roundtable Forum

Thursday, April 29 • 1:30-3:00pm

In this session, attendees will hear the latest on FCC activities, and have the opportunity to question FCC staff members on important industry topics. **Scheduled to attend from the Commission:** W. Riley Hollingsworth, Ira Keltz, Kathryn Garland, Richard Lee, Steve Miller, Roger Noel. **Moderator:** Don Bishop

FRIDAY, APRIL 30, 1999

B Business Track

Wireless Telemetry: What's in it For You?
Friday, April 30 • 9:00-9:30am

The Future Business Potential for Smart Mobile Devices
Friday, April 30 • 9:30-10:00am

Wireless Data Communications: The Time is Now
Friday, April 30 • 10:00-10:30am

Technology Trends in the Wireless Industry
Friday, April 30 • 10:30-11:00am

R Regulatory Track

The Regulatory Landscape: What to Watch Out For
Friday, April 30 • 9:00-9:30am

RFR Requirements and Liabilities
Friday, April 30 • 9:30-10:00am

Human Exposure to RF Radiation: Dealing with the Issue
Friday, April 30 • 10:30-11:10am

Evaluating Your Tower Site
Friday, April 30 • 10:30-11:10am

T Technology Track

High-Speed Wireless Interconnect for IP Networks
Friday, April 30 • 9:00-9:30am

Application Aware Networking: Addressing Your Infrastructure Needs
Friday, April 30 • 9:30-10:00am

DSP: The Key to Software Radio Technology
Friday, April 30 • 10:00-10:30am

Tuesday, April 27 • 9:00am-5:00pm

PCIA's Licensing Skills and Part 90 Educational Workshop

Make the most of today's technology by understanding the new FCC Form 601 scheduled for implementation in April 1999. The Personal Communications Industry Association (PCIA) hosts a pre-conference workshop that will provide attendees with comprehensive guidance through all the elements of Form 601, including how to file accurately and efficiently.

The information-packed seminar covers these timely topics:

- Part 90 frequency license application and Form 601
- Acquiring and clearing spectrum for VHF/UHF trunking
- Getting rid of "Dead Wood" licenses
- Nuances of the new 150/450 MHz rules
- Carrier obligations
- 800 MHz relocation and its future

Conducted by PCIA staff, experienced in spectrum management responsibility for frequencies including low band, VHF, UHF, paging, 800/900 MHz business radio and 929 MHz paging in land mobile radio.

Course includes continental breakfast and exhibit hall pass.

Thursday, April 29 • 7:30-9:00am

RCA Breakfast Meeting

The Radio Club of America is holding a breakfast at the Las Vegas Convention Center, rooms N107-108. **Speaker:** Jay Kitchen, President, PCIA. **Co-sponsored by:** Remote Monitoring Services, Wireless Market Place, EF Johnson. Pre-registration is mandatory. For reservations, please call Michelle Knitter at +1-972-580-1911. Deadline: April 26, 1999.





RF DESIGN SEMINAR SERIES

In IWCE's effort to provide the best education in the industry, the RF Design Seminar Series provides technical sessions and tutorials for engineering professionals. As today's marketplace continues to be re-defined, so do the strategies needed to bring these products to market. The RF Design Seminar at IWCE provides educational workshops for radio frequency design engineers and managers. You can register for individual sessions or save big when you register for the entire seminar track. Includes IWCE exhibit hall pass and course materials.

Subsystem Design Track

(Instructional Level: Intermediate)

Practical Filter Design (S1)

Tuesday, April 27 • 8:00am–5:00pm

Covers all aspects of practical lumped element (L-C) and distributed (transmission line) filter design for applications from 1 MHz to 18 GHz. Emphasis is on the frequency range from 70 MHz through 5600 MHz for CATV, instrumentation and wireless systems such as mobile radios, cellular, PCS, satellite systems, WLAN and telemetry. Topics include components, loss, realizability, computer techniques, equivalent networks, conventional transforms, group delay, symmetry, coupled resonator, printed and machined filters. **Presenter:** Randy Rhea, Eagleware

Oscillator Design Principles (S2)

Wednesday, April 28 • 8:00am–5:00pm

Learn a unified approach to the design of oscillators with L-C, transmission line, SAW and crystal resonators. Oscillators are demystified. Design by modifying existing designs is replaced with a complete understanding which leads to higher performance and lower cost oscillators. Both VCO and high stability fixed oscillators are covered. Topics include starting, non-linear behavior, phase noise, harmonics, tuning, Q and low and high power. Principles apply to most oscillators but the 100 to 2400 MHz frequency range is emphasized. **Presenter:** Randy Rhea, Eagleware

Digital Applications Track

(Instructional Level: Intermediate to Advanced)

Frequency Synthesis and Phase Locked Loop (D1)

Tuesday, April 27 • 8:00am–5:00pm

A course designed to help engineers design state-of-the-art frequency synthesizers that are used in all modern communications equipment. The emphasis is on understanding the basics and how to model and analyze the operation of phase lock loops to meet specific performance requirements. Extensive use of circuit and mathematical modeling is used to model loop performance such as switching speed, modulation, phase noise and acquisition. Real world problems, including noise, spurious and shielding are presented. The various components that comprise a PLL including oscillators, dividers and phase detectors are discussed. There are examples of state-of-the-art commercial products. New techniques including DDS and fractional N are presented. The course concludes with a section on testing the PLL for verification of design parameters. **Presenter:** Eric Drucker, PLL Consultants

Digital Signal Processing

Part I (D2) Wednesday, April 28 • 8:00am–5:00pm

Part II (D3) Thursday, April 29 • 8:00am–5:00pm

This two-day course provides an introduction to Digital Signal Processing that is both understandable and comprehensive. Although the mathematical content of the course is low to moderate, the fundamental equations of DSP are gently introduced and carefully explained. With full sympathy for the DSP beginner, this course uses just enough mathematics to develop a fundamental understanding of DSP theory, and illustrates the theory with well-chosen examples. Low-pass and band-pass sampling, discrete fourier transform and finite impulse response filters are covered. **Presenter:** Richard Lyons, Besser & Associates

BASE STATION WORKSHOPS

After its well-received debut at IWCE '98, this series returns to IWCE as a vital part of the comprehensive programming for base station operators and technicians. Whether a beginner or veteran, the base station workshops offer solutions you can put to use right away. Industry experts predict that 100,000 base stations will be in operation within the next few years. A key aspect of the performance of these systems is training and educating the on-site support staff. This series of workshops form a comprehensive instructional program designed specifically for the needs of the base station technician and operator. Attendees may register for individual courses or save big when you register for the entire sequence. Includes IWCE exhibit hall pass and course materials.

Fundamentals of Radio Communications (W1)

Monday, April 26 • 8:00am–5:00pm

This course will focus on the basic elements of radio communications systems, as well as propagation and the base station operating environment. Upon completion of the course, the attendee will have been exposed to information describing the components and operation of the systems s/he maintains and the nature of operational performance problems that are typical in the communications industry. **Presenter:** Al Scott, Besser & Associates.

Testing the Base Station RF Subsystem (W2)

Tuesday, April 27 • 8:00am–5:00pm

The most important job of the base station technician is to ensure that the network is working properly from the standpoint of its RF components including receivers, transmitters, amplifiers, baseband subsystem, transmission line and antenna. This course will provide a thorough examination of the parameters that must be measured, the instruments available to measure signals and the methodology behind the measurement technique. Specific test equipment will be used to demonstrate the discussion which is

For conference updates as they develop, call FAX-ON-DEMAND at 1-800-601-3858 or +1-732-885-6723.

Technology Track

(Instructional Level: Technology Introduction)

RF and Wireless Made Simple (T1)

Tuesday, April 27 • 8:00am–5:00pm

This tutorial-level course is ideal for technical managers and marketing professionals who need to know about RF and wireless technologies without suffering through lengthy and complex mathematical explanations. This lively and informative course includes time devoted to RF principles, systems and devices. Discussion also includes highlights of wireless systems at a block diagram level. **Presenter:** Al Scott, Besser & Associates

Measuring the Wireless Transmission Spectrum (T2)

Wednesday, April 28 • 8:00am–5:00pm

Discover the power of the latest spectrum-based measurement and analysis techniques for the wireless spectrum. How do you catch, identify and eliminate impairments in your cell phone transmissions? How can you get optimum spectrum utilization efficiency for your pager system? What is the digital modulation spectrum about? Discover different measurements that are possible in the frequency domain, such as: spectral purity, occupied bandwidth, adjacent channel power leakage, spectral regrowth, interference, signal-to-noise-ratio... and much more. This course is presented by the recognized expert in the field, author of reference books on spectrum analysis and Fellow of IEEE for contributions to spectrum analysis. Bring your questions on spectrum analysis and you will leave with answers. **Presenter:** Morris Engelson, Joint Management Strategy

Antennas and Propagation for Wireless Communications (T3)

Thursday, April 29 • 8:00am–5:00pm

This tutorial/workshop provides a fundamental and broad introduction to antenna properties, antenna design considerations and RF propagation issues. It begins with basic concepts and definitions used in the antenna and propagation industry. Antenna characteristics such as VSWR, radiation pattern, polarization, axial ratio, directivity, gain and EIRP are defined and their impact on wireless system performance are illustrated. Also, an overview of different antenna types including wire antennas, portable, microstrip, circularly polarized and aperture antennas is presented, as well as the basic concepts associated with the design and performance of antenna arrays. RF propagation issues such as path loss, multipath fading, polarization distortion, noise and interference and diversity implementation are described and their impact on system performance is illustrated. An overview of the different types of antennas used in today's wireless communications systems is also presented. Plus some practical examples of the concepts presented and demonstrations of actual antenna design using some commercially available antenna design software. **Presenter:** Steven R. Best, Cushcraft

applicable to a variety of manufacturer's equipment. The attendee will be exposed to the differences between measuring analog and digital systems, measurements specific to digital communication systems and measurements specific to TDMA and CDMA access methods. **Presenter:** TBA

Maintaining and Troubleshooting the Transmission Chain (W3)

Wednesday, April 28 • 1:00pm–5:00pm

It has been stated that 60 percent of the problems encountered in wireless base station operation are caused by transmission line, interconnects and antennas. These components are exposed to a harsh operational environment. This course will familiarize the attendee with the transmission of RF energy from the transmitter to the antenna. It will highlight the areas in which problems develop, how to spot them, remedial methods and tools available to verify the problem is resolved. **Presenter:** TBA

Engineering Track

(Instructional Level: Engineering Introduction)

Wireless Engineering

(CEU Credits Available)

This series is designed for engineers who have no previous experience or those who need to "brush-up" on their RF design skills. It's also useful for managers who need to become familiar with RF terms and concepts to better communicate with their design team.

Part I: Foundations of RF Hardware Design (E1)

How Wireless Systems Influence Hardware Requirements, RF Circuit Fundamentals, Components at RF Frequencies and Transmission Lines.

Tuesday, April 27 • 8:00am–5:00pm

Fundamental circuit concepts such as gain, bandwidth, noise figure, resonance, and Q are presented. The behavior of passive inductors, capacitors and resistors at RF frequencies is reviewed and methods of modeling them discussed. Transmission line theory is reviewed and principles of the Smith chart are presented. **Presenter:** Robert Feeney, Georgia Institute of Technology

Part II: Techniques for RF Hardware Design (E2)

Impedance Transformation Networks, Device Models and Design Using S-Parameters Fundamentals of Computer Analysis and Optimization.

Wednesday, April 28 • 8:00am–5:00pm

Both graphical (Smith chart) and analytical methods are presented to show systematic procedures and techniques applicable at RF and microwave frequencies. Example networks are designed and discussed. Active device models are discussed and the theory and use of S-parameters for RF is presented. **Presenter:** Robert Feeney, Georgia Institute of Technology

Part III: Amplifier Design (E3)

Biasing, Stability, and Example Designs of Low-noise, Wide-band, Feedback and Power Amplifiers.

Thursday, April 29 • 8:00am–5:00pm

The third day uses the theory and techniques developed in the first two days to design RF, VHF, UHF6, and microwave amplifiers. Other practical topics such as out-of-band stability and bias network design are also discussed. **Presenter:** Robert Feeney, Georgia Institute of Technology

Maintaining Reliable Base Station Power (W4)

Thursday, April 29 • 8:00am–12:00pm

Maintaining reliable electrical power to the base station is an essential concern. This course will outline the types of electrical disturbances and their effect on the base station power supply, problems that can develop, tools available to spot them and measures that can be taken to prevent power quality events from disrupting operations. **Presenter:** Mark Nielsen, Northern Technologies

Understanding and Maintaining the Wired-to-Wireless Link (W5)

Friday, April 30 • 8:00am–5:00pm

Maintenance of a base station does not end with the RF system. The interface between the base station and the wired telephone network as well as the back haul link to the central station are equally important. This course provide an overview of these links, the parameters that must be monitored, problem areas, measurements and remedial measures. **Presenter:** Harry E. Young, Young Ideas Telecommunications Consulting



IWCE 1999 EXHIBITOR LIST

A.C. Data Systems Inc.
A.W. Enterprises
Ace Antenna Co.
Adtran
Advance Label & Tag
Advanced Charger
AdvanceTec Industries Inc.
AEA, A Division of Tempo Research Corp.
Aerotron Repco Inc.
AF CommSupply
Aircomm
Alexander Technologies
Allcom Products
Allen Telecom Inc.
Allied Tower Co.
Alphalogic Systems Inc.
American Nucleonics Corp.
American Tower Corp.
Amphenol Wireless Cable Products
Amplifier Research
Anchor Graphics Inc.
Andrew Corp.
Andrews Tower Inc.
Anritsu Co.
Antenex Inc.
Antenna Plus
Antenna Products
Antenna Systems & Technology
APCO
Apex Wireless
Astron Antennaco
Astron Corp.
Atlantic Solar Products
AVCOM of Virginia Inc.
Avont Innovations
AVTEC Inc.
Aydin Communications
Barnett Engineering
Batteries Batteries Inc., Industrial Systems Div.
Battery Power Products & Technology
Bayly Communications
Bearcom LP
BEE Electronics Inc.
BEEPME.COM
Best Case & Accessories
Bibby Engineering Services P.C.
Bird Technologies Group
BK Radio/RELM Communications
BP Solar
Brown & Schwaninger
Cadex Electronics
Cellxon
Celwave
Centurion International Inc.
GeoTronics
Cerulean
CES Wireless Technologies
CESCO
Chadmore Wireless Group/PTT Communications
Charge Guard Inc.
Childs Corp.
Cimarron Technologies Corp.
Citel Inc.
CommScope Inc.
Communications Marketing Association
Compac Development Corp.
Computer Resources Inc.
ComSpace Corp.
Comtelco Industries Inc.
Condor Communications
Connect Systems Inc.
CPI Communications Inc.
Crouse Hinds Airport Lighting Products
CTI Communications (formerly Valor)
CTI Inc.
Cushcraft Corp.
Daniels Electronics Ltd.
Data Comm for Business Inc.
Dataradio

Datum Telecommunications
Datuntech Corp.
Davicom Technologies Inc.
David Clark Company Inc.
David Levy Company Inc.
Delta Electronics Mfg. Corp.
Digital Dispatch Systems
Dinet Inc.
Dispatch Products Co.
Diversified Specialty Communications Inc.
Driver Tech
DTC Communications Corp.
DuPont Buildings
DuraComm Corp.
DX Radio Systems
Dyplex Communications
Eagle Wireless International
EDX Engineering Inc.
Electrocom Communication Systems
Electro-Comm Distributing
EMR Corp.
Energy Systems
EPCOM
ERA
Erico Inc.
Ericsson
Eupen Cable USA Inc.
Eurotel
Eventide Inc.
Exacom Inc.
Fanon Courier
FCL/Burndy
Federal Communications Commission
Fibrebond
Fred A. Nudd Corp.
Frequencia
Fryer's Site
Futurecom Systems Group Inc.
Gabriel Electronics Inc.
GAI-Tronics Instrument Associates
Gamber-Johnson
Global Access Pagers
Granger Inc.
GRE America Inc.
Hewlett-Packard
Hirschmann of America Inc.
Holaday Industries
Hughey & Phillips
Hustler Inc.
Hutton Communications Inc.
Hyperlink Technologies Inc.
ICOM America Inc.
ICT
IDA Corp.
IFR Systems Inc.
IMSA
IMTA/AMTA
Incom Communications Corp.
Industrial Telecommunications Association Inc.
Institute for Wireless Education
Integrated Systems Research Corp.
Intek Global Corp.
Intellisoft
InterConnect Towers (ICT)
International Tower Inc.
Intertec Publishing
Intraplex Inc.
ITECH
IWL Communications
JBRO Batteries Inc.
JFW Industries Inc.
John Mitchell Co.
Johnson Components
Jotto Desk
JPS Communications Inc.
Kantronics
Kaval Telecom Inc.
Kendoo Technology Inc.
Kenwood Communications Corp.
King Communications
Klein Electronics
Kullman Industries Inc.

L & E Mobile Computers and Mounts Inc.
Label Graphics
Larsen Electronics Inc.
Lease Acceptance Corp.
Lease Corporation of America
Leathersmith Inc.
Leavitt Communications
Lightning Eliminators & Consultants Inc.
Lindgren RF Enclosures Inc.
Link Communications Inc.
Lone Peak Designs
Lorraine Manufacturing
Lyncole XIT Grounding
M/A Com
Magellan Systems
Maha Communications
Marketronics Corp.
Marvail
Maxon America Inc.
Maxrad Inc.
McManus Communications
Mentor Engineering
Merry Electronics Co.
Metric Systems Corp.
Micropath Corp.
Microwave Data Systems
Microwave Tower Service
Microwave Journal
Midian Electronics Inc.
Midland Consumer Radio
Mobile Radio Technology
Modular Communications
Motorola Inc.
Multiplier Industries Corp.
NCG/Comet
Nearson
NEWMAR
Nextek
Nida Communications
Northern Technologies Inc.
Northpoint Communications Products Inc.
NSN Network Services
Nutel Electronics Corp.
Omnex Control Systems Inc.
Optaphone Systems
Optoelectronics Inc.
Orbacom Systems Inc.
Ormandy Software
Otto Engineering Inc.
Pace Inc.
Pager Automation
Panorama Antennas
PCIA
Penta Corp.
Phoenix Contact
Pipo Communications
PolyPhaser Corp.
Power Conversion Products Inc.
Premier Communications
Prime Communications Sites Inc.
Professional Technology Systems
Primus Electronics Corp.
Pyramid Communications
Racal Communications
Racing Electronics
Radio Club of America
Radio Dealers Leasing
Radio Resource
RadioConnect
RadioMate
RadioSoft
Raine Inc.
Ramsey Electronics Inc.
RCC Consultants Inc.
RGR Publications
RF Imaging and Communications
RF Industries/Connectors Division
RF Industries/Neulink Division
RF Technology Pty. Ltd.
RFS Cablewave Systems
Ridgewater College
Riser Bond Instruments

Ritron Inc.
Roamer One
Rohde & Schwarz Bick Mobilfunk GmbH
RSI
RUF*NEK Building Systems Inc.
Sabre Communications Corp.
SAMLEX America Inc.
SCA
Scala Electronic Corp.
Scientific Dimensions Inc.
SEA Inc.
Selectone Inc.
Setcom Corp.
Sharp Communications
Shure Brothers Inc.
Siemens Solar
Signal Intelligence
Simulcast Solutions
Sinclair Technologies
Site Advantage
Site Management & Technology
Slattery Software
Small Business in Telecommunications
Smartlink Development LP
SmarTrunk Systems Inc.
SMC Electro-Mount
SoftWright LLC
Solar Depot Inc.
Solar Electric Specialties Co.
Sonic Communications
Southwest Windpower
SpaceCom Systems
Spectracom
Standard Communications
STI-CO Industries Inc.
Sunwise Technology
TAD Radio of Canada
Tait Electronics
Talley Communications Corp.
TCC Industries Inc.
TEKK Inc.
TeleCom Towers
Teledesign Systems Inc.
Telemobile
Telepoint Inc.
Telewave Inc.
Telex Communications Inc.
TESSCO
Times Microwave Systems
Titan Towers
Transamerica Distribution Finance
Transcript International
Transtector Systems Inc.
Trident Micro Systems
Trilogy Communications
Trimble Navigation
Tru-Connector
TWIR Telecom Inc.
TX RX Systems Inc.
Uniden America Corp.
Unitel
Utilicom Inc.
Valmont Microflex
Vancomm Inc.
VCP International Inc.
Vega
Vertex Radio Communications
VoCom Products Company LLC
W&W Manufacturing Co.
Wacom Products Inc.
Western Towers
Wholesale Parts
Wireless Solutions
Wireless Technology
Wireless Week
World Tower
WPCS
YDI
Zetron

(as of 12/98)

For information on exhibiting, please call Renie Fuselier, Sales Manager, at +1-720-489-3137.

ADVANCE REGISTRATION FORM

Please complete all questions. Photocopy for additional registrants. Incomplete forms cannot be processed. Photography is not allowed in exhibit hall. Must be 18 years of age to attend. You will receive written confirmation if you register by March 26, 1999.

① GENERAL INFORMATION

LAST NAME _____
 FIRST NAME _____
 TITLE _____
 COMPANY _____
 ADDRESS _____
 CITY _____ STATE _____
 ZIP _____ COUNTRY _____
 PHONE* _____ FAX* _____
 E-MAIL** _____

*International guests, please include city and country codes. **Provide only if you wish to receive news and updates via e-mail Source Code: AD

☐ Please check here if you require special services. ♿

② PROGRAM REGISTRATION

■ IWCE CONFERENCE AND EXHIBITS

	on or before 4/2/99	after 4/2/99*
C <input type="checkbox"/> IWCE Conference and Exhibits	<input type="checkbox"/> \$430	<input type="checkbox"/> \$530
W <input type="checkbox"/> Exhibits and Wednesday Conference	<input type="checkbox"/> \$230	<input type="checkbox"/> \$280
R <input type="checkbox"/> Exhibits and Thursday Conference	<input type="checkbox"/> \$230	<input type="checkbox"/> \$280
F <input type="checkbox"/> Exhibits and Friday Conference	<input type="checkbox"/> \$230	<input type="checkbox"/> \$280
E <input type="checkbox"/> Exhibits Only (all three days)	<input type="checkbox"/> \$ 40	<input type="checkbox"/> \$ 50

IWCE Conference and Exhibits Registration Subtotal: \$ _____

■ RF DESIGN SEMINARS After 4/2/99 on a space available basis only

Register for individual session, or save BIG when you register for an entire seminar track. Includes IWCE exhibit pass and course materials. To make your selections, cross-reference the codes below with the course descriptions found on Fax-On-Demand at 1-800-601-3858 or +1-732-885-6723.

Tuesday, April 27 (check one)	<input type="checkbox"/> T1	<input type="checkbox"/> E1	<input type="checkbox"/> S1	<input type="checkbox"/> D1
Wednesday, April 28 (check one)	<input type="checkbox"/> T2	<input type="checkbox"/> E2	<input type="checkbox"/> S2	<input type="checkbox"/> D2*
Thursday, April 29 (check one)	<input type="checkbox"/> T3	<input type="checkbox"/> E3		<input type="checkbox"/> D3*
<i>*Two-day course charge applies.</i>				
			on or before 4/2/99	after 4/2/99*
<input type="checkbox"/> One course/one day (as checked above)			<input type="checkbox"/> \$340	<input type="checkbox"/> \$440
<input type="checkbox"/> Two courses/two days (as checked above)			<input type="checkbox"/> \$640	<input type="checkbox"/> \$830
<input type="checkbox"/> Three courses/three days (as checked above)			<input type="checkbox"/> \$910	<input type="checkbox"/> \$1180

RF Design Seminar Series Registration Subtotal: \$ _____

■ BASE STATION WORKSHOPS After 4/2/99 on a space available basis only

Register for individual session, or save BIG when you register for an entire seminar track. Includes IWCE exhibit pass and course materials. To make your selections, cross-reference the codes below with the course titles on inside front cover.

Monday, April 26	<input type="checkbox"/> W1	Thursday, April 29	<input type="checkbox"/> W4
Tuesday, April 27	<input type="checkbox"/> W2	Friday, April 30	<input type="checkbox"/> W5
Wednesday, April 28	<input type="checkbox"/> W3		
		on or before 4/2/99	after 4/2/99*
All 5 Workshops		<input type="checkbox"/> \$1090	<input type="checkbox"/> \$1400
Full day courses (W1, W2, W5)		<input type="checkbox"/> \$300 each	<input type="checkbox"/> \$390 each
Half day courses (W3, W4)		<input type="checkbox"/> \$170 each	<input type="checkbox"/> \$220 each

Base Station Workshops Registration Subtotal: \$ _____

■ SPECIAL EVENTS After 4/2/99 on a space available basis only

	PCIA members	Non- members
P <input type="checkbox"/> PCIA Workshop (Tuesday, April 27)	<input type="checkbox"/> \$230	<input type="checkbox"/> \$280

Includes continental breakfast on Tuesday and exhibit hall pass for all three days.

TOTAL REGISTRATION FEES: \$ _____

Badges will be mailed if registration form is received by March 26, 1999. Otherwise, please pick up your badge on site.

*After 4/2/99, please register on site.



APRIL 28-30, 1999

LAS VEGAS CONVENTION CENTER

LAS VEGAS, NEVADA U.S.A.

③ PROFILE (all questions must be answered)

1) WHAT IS YOUR JOB FUNCTION? (check only one)

- A ☐ Corporate Mgmt.
 B ☐ Communications Mgmt.
 C ☐ Technical/Service Mgmt.
 D ☐ Communications Mgmt.
 E ☐ Sales/Marketing
 F ☐ Design/Development Engineering
 G ☐ Base Station Mgmt.
 O ☐ Other _____

- R ☐ Exporter/Importer
 S ☐ Manufacturer

Other

- T ☐ Association/Academia
 U ☐ Press/Media*
 O ☐ Other _____

2) WHAT BEST DESCRIBES YOUR BUSINESS? (check only one)

- End User
 A ☐ Commercial User of Radio Communications Equipment
 B ☐ Public Safety/Government User
 C ☐ Consulting/Engineering Firm

Service Provider

- D ☐ Cellular Telephone System Operator
 E ☐ PCS Telephone System Operator
 F ☐ Paging System Operator
 G ☐ Specialized Mobile Radio System Operator
 H ☐ Enhanced Specialized Mobile Radio System Operator
 J ☐ Community Repeater Operator
 K ☐ Satellite System Operator
 Sales and Distribution
 L ☐ Dealer/Service Shop
 M ☐ Distributor
 N ☐ Manufacturer's Rep
 P ☐ Agent
 Q ☐ Retailer

3) WHAT ARE YOUR INTERESTS? (check ALL that apply)

- A ☐ Two-way Radio
 B ☐ Paging
 C ☐ Cellular
 D ☐ PCS
 E ☐ Mobile Data
 F ☐ RF Design/Components
 G ☐ Base Station Equipment
 H ☐ Systems Integration
 J ☐ Satellites

Specialty Wireless Applications

- K ☐ GPS
 L ☐ RF Identification
 M ☐ Remote Terminal Communication
 N ☐ Wireless Local Loop
 P ☐ Telemetry
 Q ☐ Wireless Billing
 R ☐ Mobile Office

4) WHAT BEST DESCRIBES YOUR PURCHASING ROLE? (check only one)

- A ☐ Make final decision to purchase product
 B ☐ Recommend/specify products for purchase
 C ☐ No purchasing role

*If registering as Press/Media, please send credentials with this form.

④ METHOD OF PAYMENT

☐ Check # _____ (make payable to IWCE '99)

☐ Charge: ☐ Visa ☐ MasterCard ☐ AMEX

CARD # _____

EXP. DATE _____

CARDHOLDER NAME _____

SIGNATURE _____ DATE _____

Cancellation Policy: Intertec Exhibitions will offer a refund less a 25% administrative fee as follows: Requests for refunds must be made in writing and postmarked or fax stamped no later than March 26, 1999. No refunds will be issued for amounts less than \$100. Substitutions are welcome in lieu of cancellations. No refunds or credits will be issued after March 26, 1999. Please allow four to six weeks for processing.

Questions? Call Intertec Exhibitions at 1-800-288-8606 or +1-303-741-2901.

In which hotel will you be staying? _____

⑤ SEND COMPLETED FORM AND PAYMENT TO:

IWCE '99 Registration • Intertec Exhibitions
 5680 Greenwood Plaza Boulevard, Suite 100
 Englewood, CO 80111

or FAX registration form with credit card information to:

+1-720-489-3165

If you mail your registration form, please do not fax it and risk duplicate billing.

MRT



Dawn Rhoden
Classified Advertising
Manager

Reserve your spot in the next issue!

Phone: 913-967-1861

800-347-9375

Fax: 913-967-1735

Mail: 9800 Metcalf Ave.,
Overland Park, KS 66212

Category Index

Accessories	76
Business Opportunity	76
Computer Software	77-78
Employment	66-67
Equipment For Sale	68-75
Paging	76
Professional Services	66
Rentals	76
Repair Services	79
Services	76
Tower Services	78
Tower Space	78

professional services

FREDERICK G. GRIFFIN, P.C.



3229 Waterlick Road
Lynchburg, VA 24502
(804) 237-2044

NATIONWIDE COMMUNICATIONS CONSULTING

Mobile Radio, Microwave, E9-1-1,
CAD, Paging, LAN,
Dispatch Communications Centers
Multi Site Propagation Analysis

PORTA-TECH

PORTABLE
TECHNICAL
SERVICE, INC.

121 Crowell Lane • Lynchburg, VA 24502



FACTORY TRAINED
TECHNICIANS
FOR QUALITY SERVICE

ERICSSON

GE Portable Radio Service Depot Factory Approved Nationwide

- Current Product Lines
- Voice Guard Certified
- Public Service Trunking
- Surface Mount Technology

(804) 239-3049

TROTT COMMUNICATIONS GROUP

RAYMOND C. TROTT, P.E.
Chairman

1425 Greenway Drive, Suite 350
Irving, Texas 75038

972/580-1911 • Fax: 972/580-0641



ERNEST N. MANN
PRINCIPAL

TELECOMMUNICATION SYSTEMS
DESIGN AND CONSULTING SERVICES

655 NORTH CORTLAND
GREENFIELD CENTER
NEW YORK 12033
PHONE: 518/893-2206
FAX: 518/893-0164
TERRIMANN@AOL.COM



PROJECTS UNLIMITED INTERNATIONAL

Specializing in Communications Solutions for Developing Countries
International and Domestic Consulting Services

- Voice/Data HF/VHF/UHF/Spread Spectrum
- Fax & Internet email by HF radio
- Manufacturer Support
- Installation/Training

P.O. Box 146, Twin Peaks, California 92391 USA
909-336-5216 909-336-5217 Fax
email: projunltd@compuserve.com

<http://ourworld.compuserve.com/homepages/projunltd/>

R.F. CONSULTING, INC.

Glenn B. Hammond

Attorney-At-Law • R.F. Engineer

P.O. Box 1869

Roanoke, VA 24008

Business: (540) 992-1382

Pager: (800) 823-2910

MCCON

Mobile Communications Consulting
S.R. McConoughey, P.E.
Principal

13017 Chestnut Oak Drive
Gaithersburg, MD 20878

(301) 926-2837

HERB SACHS, CONSULTING

Specialist in Public Safety Communications

P.O. Box 729
Bowie, MD 20715
301-464-4268



OMNICOM, Inc.
COMMUNICATIONS ENGINEERING

GENE A. BUZZI
PRESIDENT

930 THOMASVILLE ROAD, SUITE 200
TALLAHASSEE, FLORIDA 32303
PHONE: (850) 224-4451 • FAX: (850) 224-3059
E-mail: omnicom@polaris.net

ROBERT H. SCHWANINGER, JR.
ATTORNEY AT LAW

BROWN AND SCHWANINGER
1835 K STREET, N.W.
SUITE 650
WASHINGTON, D.C. 20006
(202) 223-8837

THE PORTABLE DEPOT, Inc.

KEEPING AMERICA COMMUNICATING FROM COAST TO COAST



- FACTORY TRAINED TECHNICIANS •
- SURFACE MOUNT TECHNOLOGY •
- FACTORY APPROVED NATIONWIDE •
- EDACS & AEGIS •
- VOICE GUARD CERTIFIED •

• MPD, MPA, TPX, PCS AND ALL CURRENT PRODUCTS •

Route 2, Box 338C • Lynchburg VA 24501

ERICSSON 804-237-3427

GE PORTABLE SERVICE

- FAST TURN
- WARRANTY
- \$48.00 hr./2 hr. MAX
- PARTS GE LIST
- RETURN UPS PAID



Smith Communications Service

2121 W. Parrish Ave., Owensboro, KY 42301
502-683-0936



employment

SR. COMMUNICATIONS ENGINEER

CITY OF SAN DIEGO

SALARY: \$4557-\$5510 MONTHLY

EXCELLENT BENEFITS PACKAGE

Requires 4 years f/t professional RF engineering exp. w/multi-site and multi-frequency radio communications systems, FCC General Radio Telephone lic., AND BA in Electronic or Comm. Engr., or Eng. in Training Certification (E.I.T.) or Reg. with a State licensing board.

For more info. and application forms, pls. call our jobline at (619) 682-1011 or visit our website at www.ci.san-diego.ca.us or City of San Diego Personnel Department, 1200 3rd Avenue, Suite 101A, San Diego, CA 92101-4107. Resumes not accepted in lieu of application form.

TWO WAY RADIO TECHNICIAN

35-year-old GROWING Motorola MSS in the state of Wyoming with Multiple locations has openings for 2-way bench/field technician. Must have at least 5 years experience in installation, maintenance & component-level repair of major brand communications equipment. We offer benefits (including 401[k]), competitive wages, and a working team. Mail or fax resume to:

Two Way Radio Service, Inc.

418 North Conwell, Casper, WY 82601
Fax: 307-473-2501

Join Our Winning Team!

Rural Telephone Service Co., Inc., a Motorola full line dealership and service facility specializing in Two Way Radio, Paging, and Cellular, is seeking a bench/field technician. This individual will install, repair, and maintain communications equipment including radios, pagers, alarm systems and SCADA equipment to the component level. Requires Associates Degree in electronics or technical school equivalent, FCC or NABER Certification, five years minimum work experience in Two Way Communications. Motorola background preferred.

Equal Opportunity Employer

Rural Telephone offers a competitive salary and provides a comprehensive benefits package including health insurance, 401K and retirement. Please submit your resume and a cover letter stating which position you are applying for, recent salary history and three professional references by February 22, 1999 to:



Michele Nowell
HR Director
P.O. Box 158
Lenora, KS 67645

SERVICE MANAGER

Are you a Service Manager with a proven track record? Stuck in your current job with no room to grow? Have an entrepreneurial mindset? Would stock options or business equity interest you?

If so, Houston Two-Way Radio, a full-line Motorola Dealer and MSS, has an exceptional job opportunity speeded just for you.

As Service Manager, you will have full operational and profit responsibility for the company's service operations within the Houston area. Additionally, you will receive an executive benefits package that provides for an equity interest in the business.

Interested? Fax or mail your resume to:

HOUSTONTWO-WAY RADIO
5200 Mitchelldale, Suite D-4
Houston, TX 77092
Fax: 713-681-5940
Job Code: SM

**PAGING TECHNICIAN
(Systems Technician)**

Due to tremendous growth, KINI L.C., the management company for Kansas Cellular, the leading wireless communications company throughout rural Kansas, is seeking a Paging Technician (Systems Technician). Applicant should possess the following:

- Ability to perform installation, testing, monitoring, maintenance and operation of all paging systems and associated hardware & software.
- Ability to repair and complete warranty upgrades on paging units and all associated hardware and software.
- Ability to provide technical support to customer service and cellular technicians.
- Ability to resolve system trouble and to stand system watches.
- Highly motivated and team-oriented.

Qualified candidate will receive a full benefit package that includes health, dental, vision and retirement. Send or fax resume and cover letter to:

KINI L.C.

ATTN: Human Resources (GT)
P.O. Box 5090 • Salina, KS 67402-5090
Fax: 785-823-3856



Kansas Cellular®

The State's Largest Cellular Telephone System

YOUR TOTAL COMMUNICATIONS SOURCE!

**Use
COLOR
to make
your ad
STAND
OUT!**

TWO WAY RADIO TECH/SALES

40-year-old GROWING Multi-line Dealer with multiple facilities in Indiana, Kentucky and Arkansas has immediate need for Mobile & Portable Two-Way Technicians and Sales Staff with 2 or more years of experience on Motorola, G.E., Kenwood, Standard, LTR or similar equipment. FCC or NABER Certified. Full benefits, competitive wages, incentive bonus package, excellent working conditions and advancement opportunities.

Send resume to:

1-800-288-2430 or FAX: 1-317-248-0118
COMMUNICATIONS MAINTENANCE INC.
5601 Progress Road
Indianapolis, IN 46241
Attn: Personnel Dept.

COMMUNICATIONS EQUIPMENT TECHNICIAN

Illinois Central Railroad is accepting applications for Communications Equipment Technician positions headquartered at either Jackson, MS or New Orleans, LA. Both positions require FCC or NABER license, valid driver's license, and a minimum of 2 years' communications equipment install/repair experience. Computer literacy and VHF radio experience a plus. These positions will install, maintain, replace and repair electrical, electronic, and mechanical communications equipment, including power sources, circuits, switching equipment, wheel defect detectors, and transmission facilities; and troubleshoot communications equipment to analyze and isolate malfunctions. Bench repair experience of Motorola portables a plus. Requires some travel and on-call responsibilities. For immediate consideration, fax (312-755-7575) or send resume with letter to: *Manager-Employment, Illinois Central Railroad, 455 N. Cityfront Plaza Drive, Chicago, IL 60611. EOE M/F/D/V*



Looking to fill a position in your company?

Advertise in the Employment section of MRT!

Call Dawn at 800-347-9375 for more information.

equipment for sale

DTMF/encoders



STEEL KEYS SEALED GOLD CONTACTS

An ultra high quality DTMF Encoder for absolute reliability and function.

- Contacts are Water Proof/Dust Proof
- Completely Self Contained — No RFI
- Simple 3-Wire Connection • Output Level Adj
- Wide Operating Range 5 to 16vdc
- Wide Temperature Range -22° to +160°F
- Supplied with Instructions, Schematic, Template & Hardware

Call or Write for Free Catalog

VISA/AMEX

*Request Quantity Price



PK-1 \$71*/PK-1K \$78*

W/Relay

PK-2 \$76*/PK-2K \$83*

W/Relay

Mail
Order
To:

Pipo Communications

Emphasis is on Quality & Reliability

1516 Cassil Place
Hollywood, CA 90028-7106
Tel: 323-466-5444
Fax: 323-466-1520

Parts of Los Angeles area code 213 is now 323.
Circle (75) on Fast Fact Card

Now You Can Solve Voter System Problems Fast!

Remote Comparator Display



Remote
Voter
Display
Screen

- * Control Your Voters from a Remote PC
- * Cuts Costly Maintenance Time
- * Finds Intermittent Problems Fast
- * Reduces Receiver Downtime
- * Logs Receiver Failures
- * Modular & Expandable

Call or Write for our **FREE**
System Planner!

Transmitter Coverage Problems?

Transmitter Steering Unit



- * Use with Multiple Transmitters to Extend System Coverage
- * Automatic Transmitter Selection
- * Far Lower Cost than Simulcast
- * Fills Gaps in Existing Coverage
- * Better than Relay-Based Controllers
- * Works with Standard Base Stations

Eri Products Inc.
Land Mobile Radio Solutions

1211 West Sharon Road, Cincinnati, Ohio 45240
(513)595-5900
info@ctiproductions.com
www.ctiproductions.com/landmobile

Circle (76) on Fast Fact Card

LOW, LOW PRICES

MOT Maxar 50 UHF mobile with mike	\$125
MOT Maxar 80 mobiles, 60w, 30-36mc, PL	\$195 ea.
MOT Maxar VHF mobiles	\$110 ea.
MOT Maxar UHF mobiles	\$145 ea.
MOT Maxar mobile, 30 to 36mc	\$137
MOT Moxy UHF with desk mike	\$177
MOT MaraTrac low band mobiles 100w 42-50mc w/acc, PL	\$395 ea.
MOT MaraTrac UHF mobiles, 110w w/acc, PL	\$395 ea.
MOT Mitek low band mobiles 100w 40-50mc w/acc, PL	\$195 ea.
MOT Mitek 50w UHF mobiles w/acc, PL	\$160 ea.
MOT Mitek 100w bases, 30-40mc, local/remote control mod, PL	\$895 ea.
MOT Mitek 100w bases, 40-50mc, local/remote control mod, PL	\$895 ea.
MOT Mitek 110w VHF base, PL, local/remote control mod, PL	\$895
MOT Mitek UHF 50w base, local/remote control mod, PL	\$500
MOT Mitek VHF 60w base, local/remote control mod, PL	\$560
MOT Mitek mobiles VHF 110w w/acc, PL	\$195 ea.
MOT Mitek low band mobiles, 30-40mc, 60w w/acc, PL	\$165 ea.
MOT Mitek UHF 50w mobiles, drawer units	Lot of 5, \$300
MOT Mitek 60w, 30-40mc, drawer units	\$75 ea.
MOT Micor mobiles VHF 110w, PL, w/acc	\$195 ea.
MOT Micor mobiles, 100w, UHF, PL, w/acc	\$195 ea.
MOT Micor 100w mobiles, 42-50mc, w/acc	\$195 ea.
MOT Pak Rat repeaters VHF	\$195 ea.
MOT Pak Rat repeater w/portable & veh. charger, UHF	\$395
MOT HT1000 VHF, 16 freq, w/rapid charger	\$395
MOT GP-360 VHF, 16 freq, w/rapid charger	\$375
MOT MT500 portables VHF, w/batts & chargers	\$135 ea.
MOT T1600 remotes	\$100 ea. or 5 for \$375
MOT Mocom 70 UHF base, PL, desk mike	\$195
MOT Motrac VHF repeaters, 110w, Model C73MHV3101AT	\$800 ea.
MOT HT90 UHF or VHF portables w/batts, batts, chrgs	\$135 ea.
MOT Director II SV VHF pager w/charger	\$135
GE Portable test set with cable	\$295
GE Ranger mobiles 35-50mc, 60w, w/acc	\$295 ea.
GE Mestr II UHF 100w mobile w/veh pre-amp CGI, acc, meeting full factory specs	\$495
GE Mestr II 110w E Series VHF heavy duty mobile w/2 revrs, acc	\$295
GE Custom MVP mobiles, VHF or UHF, w/acc	\$135 ea.
GE Custom MVP 42-50mc mobile, w/acc	\$195
GE M-PD VHF high band portable w/veh, batt, spk mtr, r-chrg, 64ch	\$295
GE self-contained UHF mobile amplifier	\$210
GE UHF amplifier, 75w	\$250
GE Mestr II 800mc trunking repeaters, 60w	\$2,195 ea.
GE Mestr II 800mc trunking repeaters, 100w	\$2,795
GE Mestr II 100w UHF repeater	\$2,795
GE Mestr II 110w base station/repeater	\$3,550
GE Executive II VHF base station	\$185
GE Executive II UHF base station	\$350 ea.
GE S550 Scan heads	\$200 ea.
Kenwood TK8-620 low band base station, base transceiver, 29.7 to 37mc	\$650
New Kenwood TK-600H 35w, UHF, mobile, 32ch scan	\$395
Kenwood KPS50 programmer	\$245
Kenwood TK801S 35w UHF mobile, w/acc	\$175
Kenwood Model KPS-10 power supply	\$100
Kenwood Model KPT-10 Prom Programmer/Test Set	\$600
Kenwood UHF repeater, Model TKR-820	\$800
New Astron V570M Bench power supply, separate adjustable voltage & amp meters	\$350
Midland UHF 8 frequency mobile	\$195

Pre-Paid Orders Only

No Credit Cards, No C.O.D.s

N.H. COMMUNICATIONS CO.

P.O. Box 5342

Manchester, NH 03108-5342

Tel: 603-668-3004

Circle (77) on Fast Fact Card

CMC ENTERPRISES 2-WAY, MICROWAVE & TELECOM EQPT.

Quantity	Equipment List	Price
15	Fannan FAS6000E Hotstby 60hz radios (per terminal)	\$3500 ea.
20	Kenwood TK820 UHF mobiles complete	\$160 ea.
50	Motorola Starplex Channel Modems MLN6287	\$200 ea.
04	Motorola Maxtrac LS 800MHz LTR VGC	\$200 ea.
05	Motorola MSF 5000 Rptrs 100w chip program	\$2800 ea.
05	Motorola MR-600 non-standby loop radios 6ghz 300ch	\$1000 ea.
20	Kenwood TK801S UHF Mobiles	\$150 ea.
50	Motorola Starplex Term Cards MLN6288	\$80 ea.
05	Motorola Micor Base station, high band 80w	\$500 ea.
10	Motorola Maxtrac 800 B-1	\$175 ea.
20	Motorola MTX 810/classic multi-system, multi-subfleet	\$225 ea.
80	Granger DTL 7300 channel modems w/E&M signaling	\$125 ea.
08	Fannan RI-2 1.7-1.9ghz (non-standby 5600) w/standby	\$1000 ea.
1000	Asstorted Tellabs telcom signaling modules	SCALLS
75	GTE Linkurt 46A channel modems	\$100 ea.
80	Rockwell channel modems	\$80 ea.
30	DTL-7300 shelves (add-on \$125) start-up	\$150 ea.
01	Dictaphone 5500 20ch logging recorder	\$1000
50	Motorola Mitrak 42-50PL 60w	\$125 ea.
30	GE Master II 100w 42-50 w/acc	\$80 ea.

New Listing Call Charles at 336-769-2885
For more equipment, visit our website at www.cmcent.com

Clean mobiles and walkies—guaranteed. Will program to your channel at no charge if programmable (except Icom) or will crystal for \$25/channel. All mobiles with power cord, bracket & microphone.

450-470 MHz

- 12 Maxon CP-0520, 4ch, 5w w/CTCSS w/wall chgr. add \$30 for hi-rate drop-in chgr. New batt. \$170 ea.
- 2 Maxon SM-4450 mobiles, 16ch, 40w \$200 ea.
- 1 Icom ICU-400 fact. recond'n, 35w, 16ch \$200
- 1 Johnson 7172, 15w, 8ch \$170
- 1 Johnson 7185, 35w, 20ch \$215
- 1 Uniden SMU-4525, 25w, 10ch \$125
- 2 Standard GX1500U, 15w, 4ch \$140 ea.
- 3 Maxon SM4020A, 30w, 4ch \$160 ea.
- 1 Regency 100w repeater w/duplexer, good cond'n \$1200
- 1 Johnson PPL-6060 repeater, 10w w/duplexer \$600

150-170 MHz

- 3 Uniden AMH-300D, 30w, 2ch \$125 ea.

Contact Communications Inc. • 501-646-6142

Simulcast SOLUTIONS

716.223.4927 TEL

716.223.3255 FAX

www.simulcastsolutions.com



S/N Voter

See Booth #1356 at IWCE

EQUIP FOR SALE

Aircraft frequency (118-136 MHz)
Johnson's Comco 730, 3ch, 5w RF w/power cord, microphone & bracket. All have ground control 121.9 installed, some with additional. Clean, will make good Unicom or Ground vehicle mobile units. 6 units @ \$250 ea.

Contact Communications, Inc.

501-646-6142

**Sell it FAST in
MRT Classifieds!**

equipment for sale

BUY • SELL • TRADE • CLEAN WORKING EQUIPMENT

Bases, Repeaters, Paging TX

5-MSF 5000C 74CXB 7106 450 MHz 100W Repeater	From	Call
20-MSF 5000 C74CLB 7106 UHF 110W Single/Multi user Programmed	From	\$2500
Special		
5-Mot MCR-100 UHF 25 Watt Repeater	From	\$1495
3-Mot 75W UHF Repeater	From	Call
1-Mot 250W UHF Repeater	From	Call
20-GE 900 MHz-PRC-405 45W Repeaters & Digital Paging Station	Call	
10-900 MHz Paging Tx Mod. GE, Granger	From	\$995
20-Mastr II-E 75W UHF Mobile Repeaters w/ Duplexer	From	\$295
10-MICOR 600 MHz Repeaters 125W	From	\$1000
50-Mcor Base/Repeaters 100-375 Watt Low or VHF	From	\$795
1-MSR 2000 Base/Paging TX C74GRB & C73KSB Rptr	From	\$1595
20-Mastr II Base/Repeaters 60-250 Watt All Bands	From	\$1495
20-Mtrek Base 100 Watt All Bands	Call	
25-Aerotron Pioneer 1000 VHF Repeaters ACB 25W	Call	

Mobiles 25-50 MHz

50-Ranger 100 Watt 32 Channel	From	\$29500
Motek 30-39 MHz 100 Watt	From	\$150
300-Motek 30-50 MHz 60 Watt	From	\$50
20-Delta 26-42/42-50 MHz 100 Watt	From	\$100
200-Mad II 30-50 MHz 60-100 Watt	From	\$50
10-Midland 70-056B 100 Watt R/M, 36-42 MHz		\$195

Mobiles 150-175 MHz

10-Motek 45-80 Watt 4 Ch.	From	\$50
6-Midland 70-480 B R/M	From	\$100
50-Syntex X 110 Watt 32 Ch	From	\$200
20-Mastr II 60-100 Watt II Ch	From	\$50
20-Delta S 100 Watt	From	\$100
50-PAC-RT 1.5 Watt Mobile Repeater	From	\$150
200-Aerotron Pioneer 2000 ACB 25W	Call	

UHF Mobiles 450-470 MHz

30-Syntex X 9000 T74KEJ 110 Watt	Sale	\$595
10-Spectra T64FWA7H9AK 110Watt X9000	From	\$795
4-Ranger 50Watt	From	\$300
4-Delta SX 100 Watt	From	\$300
20-Syntex X T34VBU 32 Ch 110W	From	\$100
20-System 9000 PAC RT 4KEA300GA	From	\$495
50-Mastr II 45-100 Watt Repeater Builders	From	\$100
15-Mot PAC-RT Mobile Repeaters	From	\$200
30-Mtrek T44JJA 50 Watt	From	\$100

800 MHz Mobiles

10-MTX 8000 B-7 Hurry	From	\$495
20-Syntex X 9000 35 Watt	From	\$100
5-Spectra T45KGAS5JC9AK 18.2 Smartnet w/ VRS & Sen.	Call	
50-Mastrac 800T 15-35 Watt B-1-B-7	From	\$150
20-Spectra 900	Sale	\$295
20-EX II 35 Watt WM II PA	From	\$100

Misc Items

40-Centracom II Control Eq. Consols B/M, CEB, Panels, Cabinets.	Call	
6-Centracom I Consols & Lots of Parts	Call	
500-MOT & GE Tone & DG Remotes All Types	Call	

BARNETT ELECTRONICS INC.

330 HWY 236 W., Loneoke, AR 72086

ORDERS & BIDS: 800-423-3858 FAX: 501-676-2475

For Expanded List, updated weekly, look at our Website: www.barnettelec.com

Info: 501-676-5506
VISA & MC Accepted, NO C.O.D.'s

Circle (78) on Fast Fact Card

Take note:
MRT Classifieds work!

FOR SALE: USED RADIOS

800 MHz LTR Mobiles
EFJ ♦ Kenwood ♦ Uniden

800 MHz Motorola Mobiles
Maxtrac ♦ Spectra

UHF Conventional
Kenwood ♦ Midland ♦ Motorola

Call for Current Selection!

MOBILE RADIO ENGINEERING

Ph: 612-544-3319 Fax: 612-544-2078
E-mail: MRE@VISI.COM

A Passion For Excellence.

Call Today For Your FREE Catalog!

www.antenex.com



ANTENEX[®] INC

Antenex is an established leader in the design and manufacture of innovative antenna products. Our latest Antenex Catalog is the perfect reference and buying guide for dealers. It features new products, as well as color photos, graphs, patterns, detailed descriptions and specifications of our full line of antenna products.

United States:

Phone: (800) 323-3757

Fax: (800) 851-9009

International:

Phone: (630) 351-9007

Fax: (630) 351-9009

Antenex Inc., 2000-205 Bloomingdale Road • Glendale Heights, Illinois 60139

Circle (79) on Fast Fact Card

• BOARDS	• STRIPS	• ACCESSORIES	• ELEMENTS	• REEDS	• BUY • SELL • TRADE
PCI — PEKAAR COMMUNICATION INC. <i>\$ Specials of the month \$</i> Steve's back, formerly of Gregory Electronics Corp.					
MOTOROLA Mirek Tabletop base model L-44 JJA 40 watt UHF 450-470 range				\$250	
MOTOROLA Sensor pocket pager, low band on 43.42 mhz and hi-band on 152.24 mhz w/chargers, AS-IS				\$18	
ZETRON table top paging encoder Model #15				\$50	
GE RANGER mobiles 100 watt, UHF with standard accessories				\$300	
GE DELTA S or SX Mobile—110w, hi-band, 150-170 range w/accessories				\$200	
GE MPS Portables synthesized version of MPX high band with battery				\$65	
GE MPA Portable 16ch hi-band with antenna & battery				\$200	
GE MARC V SRM trunked repeater 800 MHz range, less duplexer & cabinet				\$750	
GE PHOENIX Mobile NSH11W40TB—Hi-band dual priority scan/grey case with accessories				\$200 ea.	
MOTOROLA SABER Portable 12ch hi-band with antenna, less battery				\$200	
GE portable model MPR or MPX UHF or hi-band AS-IS				\$10	
GE CMX 8630 mobiles 800 MHz range w/accessories				\$65	
Ericsson GE MDS mobiles comb. TL800, 800MHz range w/accessories				\$98	
Catalog Available...If you can't find it, try us! Call (973) 772-0704 or fax (973) 340-1902					
• REEDS	• ELEMENTS	• ACCESSORIES	• STRIPS	• BOARDS	• BUY • SELL • TRADE

classified

equipment for sale

PAGERS • PAGERS • PAGERS • PAGERS • PAGERS • PAGERS •

McMANUS COMMUNICATIONS

- Refurbished Pagers
- Pager Repair
- Factory-trained techs
- New Motorola Pagers
- Parts & accessories

We Buy Pagers
"ONE CALL GETS IT ALL"

400 North Fifth Street
 Blytheville, Arkansas 72315
 Phone: (870) 763-6250 • Fax: (870) 763-6533
 E-Mail: mcmamus@arkansas.net
 Web Site: www.mcmamuscomm.com

MINITOR III NOW AVAILABLE



eXpress Xtra™
 • Synthesized

MOTOROLA
 Authorized Paging Distributor

PAGERS • PAGERS • PAGERS • PAGERS • PAGERS • PAGERS •

Circle (80) on Fast Fact Card

(540) 891-0569 We accept VISA and MasterCard Fax: (540) 891-0538

MECHEM ELECTRONICS

Massaponax Business Park
 3605 Loren Whitney Drive
 Fredericksburg, VA 22408
 Mailing Address:
 P.O. Box 7846
 Fredericksburg, VA 22404

- ▶ Two-Way Radio Communications
- ▶ New and Reconditioned Radios
- ▶ Custom-Designed Radio Systems
- ▶ Repair and Programming
- ▶ Consulting

Console interface units
 Secure modems
 Secure spectratrac receivers
 Digitac comparators
 Centracom II CEB cards, cont. panels & complete
 GCC80 complete (MDC-1200 & MDC-600)
 R1032 DES Test Sets
 R1034 Line Test Sets
 Sirens GE Power Call, PA300, System 9000

Hi-power/Lo-band PL Mitreks 29.7-38.9MHz
 Saber I, UHF, DES hi-power (rack & indiv. chrgs. etc.)
 Mid-band bases secure

URL Address: <http://www.mechemelectronics.com> E-Mail: mechem@fils.infi.net

Circle (81) on Fast Fact Card

MOTOROLA RADIOS

RADIUS — RADIUS — RADIUS
 Tons in stock at USA's lowest prices
 SP50—P110—GP300—SM50—SM120—M120—GM300
 will absolutely be SHIPPED TODAY!

Full line of previously owned trunked & conventional radios
 HT600/VISAR/HT1000/MT2000/MARATRACS/
 TRUNKED 800 & 900 SPECTRAS/MAXTRACS/
 PP1000X/MTX/MTX8000/VISAR/STX/EXPO

RADIO EXPRESS INC.
 OFC: 800-545-7748 FAX: 703-830-8710
 e-mail: radios4sale@juno.com
 All major credit cards accepted

Circle (82) on Fast Fact Card

BUY & SELL:
LTR-800MHz & 900MHz EF Johnson • Kenwood • Uniden
MOTOROLA
 UHF • VHF • 800MHz • 900MHz
 • Mobiles • Portables • Repeaters • Amplifiers • Paging Transmitters

1-800-786-2199
 203 N. Chestnut Street • McKinney, TX 75069
 Fax: 972-562-7957
 Mike Malone
www.usedtwoway.com

STERLING ASSOCIATES INC.
 Nationwide Purchasing and Sales of Used
 Two-Way Radio Equipment

We Buy Used 2-Way Radio Equipment

All CCII Labels



WHITE, ORANGE, GREEN AND RED
 BUTTONS AVAILABLE

\$12.50 ea

CCII PROGRAMING AVAILABLE
 ORDERS SHIPPED IN 14 DAYS

NORTHEASTERN Communications, Inc.
 Waterbury, CT (203) 575-9008

The Oldest & Best
Pager Label Company

CALL NOW FOR NEW "ROLLBACK" PRICES

Anchor Graphics Marketing, Inc.
"The Label Experts"
 1425 LeMay, Carrollton, TX
 972-242-0439 • 800-875-7859
www.ANCHORGRAPHICS.com

WE BUY AND SELL USED MOTOROLA, GE AND ERICSSON FM TWO-WAY RADIOS

SCHAEFER RADIO CO.
 130 West Fayette St.,
 P.O. Box 395
 Denver, IA 50622
 PHONE: (319) 984-6115
 FAX: (319) 984-6220

3 ea CELLWAVE Duplexers, 900 MHz, TD6S42A
 14 ea PURC 5000 Bases, 900 MHz, Q2934A
 11 ea PURC 5000 Bases, 900 MHz, C85L1B1101A
 8 ea MICOR Bases, 900 MHz, C75J2B1101A
 8 ea SPECTRA, 900 MHz, D37KGA5J85
 2 ea SPECTRA, 800 MHz, D45KGA5J87
 10 ea MAXTRAC, 800 MHz, D35MAQASB1AN
 1 ea MCS2000, 800 MHz, M01HX-322W
 5 ea GTX, 800 MHz, M11UGDCB1AN
 7 ea MTX900 Classic, 800 MHz, H25B8F5184
 3 ea STX, 800 MHz, H35SD5170GN
 3 ea STX, 800 MHz, H35JNC5170GN
 2 ea STANDARD, 800 MHz, HX581T
 1 ea MICOR Comm. Rpt., 460 MHz, C94RCB3105AY
 6 ea MICOR Bases, 460 MHz, C64RCB1105A1
 71 ea SYNTOR X 900X, 460 MHz, T34KJ7J0A4K
 11 ea SYNTOR X, 460 MHz, T74VBJ7J0A4K
 83 ea SYNTOR, 460 MHz, T44SRA3200
 5 ea MARATRAC, 460 MHz, T74X1A7A7BK
 31 ea MITREK, 460 MHz, T44JJA0000
 2 ea MCX100, 460 MHz, MBM24PSA7D00BK
 9 ea RADIUS, 460 MHz, H34JNU6123
 41 ea PAC H1, 460 MHz, H14TTV3110A
 1 ea MCR2000 Rpt., 155 MHz, C73KS83106B
 2 ea MICOR Base, 155 MHz, C73R1B1145
 7 ea SYNTOR X, 155 MHz, T73VBJ7J0A4K
 9 ea SYNTOR, 155 MHz, T83SRA300DAK
 5 ea MITREK, 155 MHz, T83JJA3000
 40 ea PAC RT, 155 MHz, H131TY3110A
 19 ea SYNTOR X, 30-50 MHz, T71VBJ720A4K
 30 ea MARATRAC, 48 MHz, T81XTA70A3AK
 99 ea MITREK, 48 MHz, T81JJA4000
 10 ea MICOR Bases, 37 MHz, C71RTB1406
 41 ea MARATRAC, 37 MHz, T81XTA7TA5BK
 99 ea MITREK, 35 MHz, T81JJA900DK
 100 ea Motorola SYSTEMS 90 Sirens
 40 ea Centracom I Tone Remote Modules

WANTED: RADIUS Mobiles, Portables, Repeaters & UHF Syntors

TRINITY RADIO USED RADIOS at Low Prices!

- MICOR
- MITREK
- PORTABLES
- MOCOM 70
- MAXAR
- RPTTS
- GE
- RCA
- ACCESSORIES
- TONE ELEMENTS
- CRYSTAL ELEM.
- BASE STATIONS

(940) 433-5452 • Email: trinitytwoway.com

classified

equipment for sale



Sutter Buttes 2-Way, Inc.

Ph: 916-782-1225 Toll Free: 888 700-7532 • Fax: 916 782-9588 • <http://www.2-way.com> • E-mail: sales@2-way.com



4 Motorola MSF 5000 C74CXB7106BT 100w 450-470 mhz repeater PC prog. w/metering panel.....	\$3995	23 Johnson 8540 900mhz LTR 15w mobile.....	\$125
3 Motorola MSF 5000 C83CXB7106BT 330w 150-174 mhz repeater PC prog. w/metering panel.....	\$7500	4 Johnson 7172 470-490mhz 35w mobile.....	\$75
4 Motorola MSF 5000 C84CXB7105BT 250w 450-470 mhz repeater PC prog. w/metering panel.....	\$7500	26 Uniden SMS-930 900mhz LTR mobile (as is untested).....	\$99
20 Motorola MSF 5000 uhl various models & options 45w to 100w DC/Tone Rptr/base.....	\$CALL	4 Uniden SMS-815 800mhz LTR mobile (as is untested).....	\$99
10 Motorola Micor C73RCB3106BT 110w PL 150-174 mhz repeater (New In Box).....	\$3500	6 Uniden SMS-825 800mhz LTR mobile (as is untested).....	\$149
2 Motorola Micor C84RCB3196BT 75w 470-490 mhz repeater 4 user PL.....	\$1500	8 Uniden SMS-835 800mhz LTR mobile (as is untested).....	\$99
6 Motorola Micor C71RCB3105BT 100w 42-50 mhz repeater.....	\$1895	2 Uniden SPS-920TS 900mhz LTR portable (as is untested).....	\$99
10 Motorola Micor C71RCB3106B 100w 42-50 mhz intermittent duty base.....	\$995	5 Kenwood TK-431 900mhz LTR portable (as is untested).....	\$125
1 Motorola Micor C73RCB3196BT 110w PL 132-150.8 mhz repeater.....	\$1995	5 Kenwood TK-930HD 900mhz LTR mobile (as is untested).....	\$99
5 Motorola Micor C42RCB6105BT 30w 72-75 mhz PL/DPL repeater.....	\$1895	8 Kenwood TK-930 800mhz LTR mobile (as is untested).....	\$99
8 GE Mastr II 100w 42-50 mhz base DC/Tone control w/ CG.....	\$995	17 Kenwood TK-940 800mhz LTR mobile.....	\$175
3 GE Mastr II VHF 110w base DC control.....	\$1200	3 Kenwood TK-840 UHF trunking mobile, w/acc.....	\$225
20 GE Mastr II mobile 150-160 MHz 110w MC76KCS66A w/o acc.....	\$125	15 Kenwood TP-431 900 mhz LTR /Conv portable w/batt., Ant., & charger.....	\$175
1 Motorola Maratrac 110w UHF T74TA7DAZAK 16 mode w/acc.....	\$395	200 Maxon TP-4901 (NEW) 900mhz LTR/Conv portable w/batt., Ant., Rapid charger and Bee leather holster.....	\$225
1 Motorola Ultra Star 18 GHz microwave.....	\$CALL	1 Midland 70-050C 60w base 42-50 mhz.....	\$250
19 Motorola Maxtrac D51MJAB3ASAK 42-50 mhz 60w 8f w/acc.....	\$295	2 Midland 70-1526B UHF 25w 8f mobile.....	\$149
37 Motorola Radius D51LRA9734BK 42-50 mhz 60w 8f w/acc.....	\$295	250 Motorola STX Smartnet Type I 3 button display w/batt, ant., charger.....	\$250
12 Motorola Maxar 80 D51TSA8000AK 42-50 mhz.....	\$95	3 Motorola Visar H05WCC4CB1AN 900mhz.....	\$295
30 Motorola P200 UHF 470-490mhz 6f w/o batt.....	\$249	3 Motorola MTX H25HFAS1B3AN 900mhz 6sys w/o battery.....	\$250
34 Motorola MCX 100 VHF 30w 16f w/scan & DES (New in Box).....	\$249	1 Motorola MTX H25HFAS1B4AN 900mhz 6sys w/o battery.....	\$250
40 Motorola MCX 100 VHF 30w 16f w/scan Remote mount.....	\$99	4 Motorola MTX-9000 H01WCC4DB3AN w/battery and antenna.....	\$295
3 Motorola Spectra D37KGA5JBSFK 900mhz 30w trunked/conventional.....	\$275	3 Motorola MTX-9000 H01WCF4DB5AN w/battery and antenna.....	\$350
1 Motorola Maxtrac D37MWASGB5AK900mhz 30w trunked.....	\$295	7 Yeasu FTH-2070 Dual Band 150-174 / 450-470 w/alpha and scan, and rapid charger.....	\$550
1 Motorola Maxtrac D45MQASGB4AK 800mhz 35w trunked.....	\$225	15 MPH Industries K-55 Doppler traffic Radar units (tested).....	\$250
9 Motorola Maxtrac D45MQASGB5AK 800mhz 35w trunked.....	\$195	100 Motorola N1275A Amp 1-5w in 25w out UHF.....	\$49
3 Motorola Maxtrac D35MQASGB5AK 800mhz 15w trunked.....	\$175	4 TXXR Bandpass Cavity 11-90-41 806-960.....	\$75
21 Motorola Maxtrac D35MQASGB5BK 800mhz 15w trunked.....	\$175	7 Celwave 50980 851-960 TX 4ch combiner.....	\$950
3 Motorola Maxtrac D35MQASGB1AK 800mhz 15w trunked.....	\$175	5 Johnson 8560 LTR portable 800mhz LTR portable (as is untested).....	\$75
2 Motorola Maxtrac VHF 2F 45w D43MAJ73ASCK.....	\$195	4 Johnson 8565 LTR portable 800mhz LTR portable (as is untested).....	\$75
8 Motorola Maxtrac 800conv D45MAJ7TA4AK 35w.....	\$175	Motorola Starpoint 2 Ghz microwave 2 hops.....	\$ Make Offer
50 Motorola Syntor 450-470 mhz 40w T44SRA3900BK no/acc.....	\$50	2 Motorola VHF portable repeater P43SX3180E DES 162-174mhz (New).....	\$2500
3 Motorola Syntor VHF 75W T63SRA1200AK w/o Acc.....	\$95	25 Johnson 8505 800mhz LTR 15w mobile.....	\$125
15 Motorola Mitrek 42-50 60w T51JJA4900BK CSQ w/o Acc.....	\$50	5 Johnson 8700 800mhz LTR 15w mobile.....	\$50
2 Motorola Radius M-100 UHF 25w 2f w/acc.....	\$195	13 Johnson 8710 800mhz LTR 15w mobile.....	\$75
2 Motorola Radius GM300 UHF 40w 16f w/acc.....	\$350	1 DB Products DB4075 UHF duplexer.....	\$350
1 Motorola Radius GP300 UHF 16f, 4w w/rapid charger.....	\$350	1 DB Products DB4071 UHF duplexer.....	\$250
Misc Centra Com II modules, boards and CEB's.....	\$CALL	1 Uniden SPU 554 UHF 99f 4w portable w/alpha & rapid charger.....	\$225
20 Polyphaser IS-650HN Lightning arrestor (new in box).....	\$40	1 Uniden SPU 554KST UHF LTR trunking portable.....	\$225
1 GE Ranger 050 w/ S-825 Acc 110w 42-50MHz.....	\$395	2 Uniden SMS SMU 250KTS UHF LTR trunking mobile.....	\$195
1 GE TMX 8825 G-Mark V mobile.....	\$125	5 Uniden SPS-801 800mhz LTR portable w/rapid charger.....	\$225
4 Johnson 8600 800mhz LTR 15w mobile.....	\$125	2 Tait 25w uhl 450-470 repeater.....	\$695
3 Johnson 8610 800mhz LTR 15w mobile.....	\$149	10 Regency 15w uhl 450-470 repeater.....	\$295

Circle (83) on Fast Fact Card

Buy & Sell

Motorola, Uniden, E.F. Johnson, Kenwood
Two-Way Radios and Systems



**DELTA
COMMUNICATIONS**

1-800-880-2250
FAX: 972-278-5085
Garland, TX

<http://www.delta-twoway.com>

EQUIPMENT FOR SALE

MOT PacRT UHF	\$125
Mastr II Drawer w/100w 1 piece PA ..	\$90
Mastr II 40w cont. duty Rptr 138-150 ..	\$800
Mastr II Local Control shelf	\$250
Mastr II 40w UHF int. duty Tone control base	\$650

**WOLFE
COMMUNICATIONS**

1113 Central Avenue
Billings, MT 59102
Phone: 406-252-9220
Fax: 406-252-9617

<http://members.aol.com/cwwolfe.com>

Radius®

Repeat of a past monthly special made even better:

SP10s at dealer cost, VHF, CSQ/PL; \$144.00/\$173.00—

UHF, CSQ/PL; \$161.00/\$191.00.

NO RESELLERS, PLEASE!

You don't want to miss our updated web pages...

OUR PRICING WILL SHOCK YOU!

From your RADIUS LEADER,

PROCOMM

INFORMATION: 805-497-2397

805-494-5078

8:00 - 6:00 pm Pacific Time

Ordering: 800-497-2394

24-Hour Fax Line: 805-494-3115

805-497-3430

VISIT OUR WEB SITE: <http://www.procommusa.com>

e-mail: procommusa@aol.com

Where quality is #1, but where we want to be dead last when you call for pricing!

Circle (84) on Fast Fact Card

classified

equipment for sale

CELLULAR & PAGER LABELS

LABELS
THAT
STICK!

Labels for pagers, cellular phones and two-way radios with your company's logo. Warranty labels for batteries. Bar-code printing systems.

Call us for free samples.

ADVANCE LABEL & TAG

1725 N. McDonald St.

McKinney, TX 75069-8230

1-800-466-5345

FAX: 972-548-2518

972-542-5345

www.altag.com

World Class Service for Worldwide Customers!

Wireless... Remote... Control... Anything...

PageTap

Technically, we are on solid ground. You have the wireless application, we have the solutions. We now have Flex capabilities in all of our products.

THE WIRELESS
CONTROL SOURCE.

PageTap, Inc.

tele: 303-337-4811

fax 303-337-3084

http://www.pagetap.com

Totally Served !!!



*This is Truly a
Radiocommunication
Catalog !!!*

EPCOM

ASK FOR YOUR FREE CATALOG

Tel. (915) 533-5119 Fax (915) 542-4701

1630 Paisano Dr. El Paso, TX., 79901 U.S.A.

http://www.epcom.net

E-Mail: epcom@whc.net

Use
COLOR
to make
your ad
STAND
OUT!

PRE-OWNED RADIOS!

We currently have a selection of pre-owned radios, as well as chargers and accessories. Call for more information and great prices!

UHF	Qty.	MT2000 168 Channel	4
P110 2 Channel	16	Visar 16 Channel	14
P110 4 Channel	14	VHF	Qty.
P110 6 Channel	21	P110 6 Channel	14
SP50 2 Channel	1	SP50 2 Channel	22
SP50 6 Channel	5	SP50 10 Channel	3
P200 6 Channel	97	P200 6 Channel	24
GP300 16 Channel	140	GP300 2 Channel	4
GP350 16 Channel	87	GP350 16 Channel	9
P1225 16 Channel	15	P1225 16 Channel	2
HT1000 16 Channel	6	Visar 16 Channel	14
MT1000 100 Channel	2		

All radios include a 30-day warranty.

Open 7 Days 8am-8pm
Call to place your order or
to request a FREE catalog!

1.800.272.7111
www.racingelectronics.com



Communication Test Equipment Sales and Service

MOT R2600C/HS \$8,500
MOT R2600C/NT \$7,750
MOT R2600C/NT/Cellular \$8,200
MOT R2009D \$6,000
MOT R2008C \$4,500
T-Berd 209 \$2,000

IFR 1200S \$6,000
IFR 1500 \$6,500
HP 8590A \$4,500
HP3335A \$5,500
HP 3551A \$1,000
Sage 930A \$3,500



(888) 846-4614

WWW.EML1.COM • email: eml@pov.net

277 Mallory Station Road, Suite 101, Franklin, TN 37067



Circle (85) on Fast Fact Card

BUY & SELL QUALITY USED EQUIPMENT

Motorola • Uniden • Kenwood
Johnson • VHF • UHF • 800MHz
900MHz • Mobile • Portables
Repeaters

PLANO COMMUNICATIONS INC.
1-888-906-9006

CALL US FIRST at AIR COMM WHY PAY MORE!

Used/Reconditioned Motorola, E/GE, EFJ, Kenwood,
Uniden 2-way radios and accessories
—ALL FREQUENCY BANDS—
PLUS

"PL" and paging reeds/filters, TCXOS

Call us last to sell any of the above.

WE PAY CASH

AIR



4614 E. McDowell Rd. Ph.: 602-275-4505
Phoenix, AZ 85008 Fax: 602-275-4555

FIRST CLASS COMMUNICATIONS, INC.

1002 Willie Street, McKinney, TX 75069 • Email: fircls54@aol.com

SALES

IRF, Motorola, Wavetec, Cushman Service
Monitors in-stock. Buy one, get a FREE Bird watt
meter or a late model Motorola 2-way radio.

SERVICE

We can service your service monitor. Call for an
estimate. Have parts for all major brand service
monitors. We buy service monitors.

Phone/Fax: 972-562-8327

CRYSTALS

7 DAY DELIVERY

COMMERCIAL/CUSTOM SPECS
TWO-WAY, PAGER, SCANNER
CHANNEL ELEMENTS REDONE

Toll Free: 888-678-9825

Fax: 915-633-6209

CUEMEKS ELECTRONICS
9836 Monaco Dr., El Paso, TX 79925

PROGRAMMING CABLES FOR MOTOROLA PRODUCTS

HT1000, MT2000—\$70
GP300, P110—\$50 • VISAR—\$110
HT600—\$48 • MOBILES—\$25 • SABER—\$55
HT50—\$50 • STX—\$35 • SPECTRA—\$35
PROGRAMMING INTERFACE—\$95

ROADRUNNER COMMUNICATIONS
PO Box 654 • South River, NJ 08882

Phone: 732-254-3232

Fax: 732-257-4622

equipment for sale

DEALERS WANTED

Now you can be a dealer in a new line of
MOTOROLA 2-WAY RADIOS

WETEC ELECTRONICS
AUTHORIZED MOTOROLA TS-10 DISTRIBUTOR

Call Now 1-888-GO-WETEC, ext. 10

Visit our website at: www.wetec.com

Circle (86) on Fast Fact Card

TEST EQUIPMENT - BUY & SELL!!

HP8902A Measurement Receiver-\$10,900; HP8901B Modulation Analyzer-\$2600; HP8903B Audio Analyzers-\$1400; Anritsu MS2601A 2 GHz Spectrum Analyzer-\$3900.

SERVICE MONITORS

IFR COM 120B/4711/12 (NEW)	\$9,900	IFR 1500 (mint)	\$5900
IFR 1200S	\$9900	IFR 1100S	\$3900
IFR 500A	\$3900	HP83203A (CDMA adapter)	\$200
HP8920A 102/3/4/5/13/14	\$7900	HP8920B 102/4/13	\$8900
HP8921D (w TDMA 83201A)	\$9900	HP8920B 4/13	\$7500
HP8920B (w TDMA 83206A)	\$12,500	HP8921A	\$7900
HP83236A PCS Adapter	\$4000	HP83206A TDMA Adapter	\$4000
Motorola R2001D	\$5500	Motorola R2400A	\$4900
Motorola R2600C/HS	\$7900	Motorola R2200B	\$3600
Marconi 2955A	\$2700	Marconi 2957A	\$2700
Marconi 2957D	\$4900	Marconi 2957B	\$4500
Marconi 2955B	\$4500		

Synth. 1000 Mhz Signal Generators:

Racal 9067-1300Mhz Signal Generators, low phase noise, high stability, AM/FM/Pulse/Phase Modulation. NEW units with warranty-\$1900.
HP8657A-\$2800

Amtronix

Ph: 716-763-9104, 716-661-9964 • Fax: 716-763-0371

<http://www.amtronix.com>

CHANNEL ELEMENTS
YOUR FREQ. - \$20.00

with trade-in/3 working days

CRYSTALS

MAXON, TEKK, UNIDEN/working days

Channel Element HQ/Kirby Ent.
4120 Kirby Rd. Cincinnati, OH 45223

1-800-237-9654

FAX: 513/542-8870

SERVICE MONITORS FOR SALE

MOTOROLA R-2038/DHS	\$5,900	IFR COM-120-B	\$9,800
MOTOROLA R-2008/DHS	\$5,900	IFR 1500	\$5,900
MOTOROLA R-2410-A	\$4,800	HP-8920-B	\$12,900
MOTOROLA R-2001/CHS	\$4,200	HP-8920-A	\$8,900
MOTOROLA R-2600/CHS	\$8,500	IFR-1600	\$10,900

FOR SALE (25) IFR COM 120-B UNITS

FREQ. RANGE-1 MHz TO 1 GHz. SPECTRUM ANALYZER/
TRACKING GENERATOR/SWEEP, DUPLEX GENERATOR,
MULTIMODE CODE SYNTHESIZER.

ASKING PRICE \$9,800 EACH

USED TEST EQUIPMENT WANTED
RF IMAGING & COMMUNICATIONS

925-229-2034 FAX: 925-229-2035

<http://www.best.com/~rfimage>

e-mail: rfimage@best.com



SAVE \$\$\$\$
ON LINE
CHARGES



Reduce monthly telephone charges on lines used for transmitter monitoring. Two or more monitoring systems can be "trunked" onto one telephone line. Systems can dial out and receive calls.

2-LINE COMPRESSOR

\$179.95 plus shipping

Come see us at the
IWCE Show
Booth 1477

Tele: 847-891-2584

Fax: 847-891-2587

www.glentech-rf.com

Circle (87) on Fast Fact Card

IFR Model # 1200

Like New, Still Under Warranty

\$9500

Call Steve at 423-622-3103

NEW & USED EQUIPMENT

MOTOROLA Radius

Lowest Prices!

GP 300 VHF/UHF

GP 88 VHF/UHF

GP 68 VHF/UHF

Most popular models in stock!
Complete Radius Line!

KENWOOD

New and Used

(some restrictions may apply)

Special State & Local Gov. Discounts

1-800-264-9516

FAX 303-415-1557

COMMUNICATIONS WEST, LTD.

E-Mail: commwest@aol.com

DOMESTIC & EXPORT SALES

LOWEST PRICES!

GP-68

GP-300

GP88

SPECIAL PRICES and in STOCK!

Keypad programmable GP-68

UHF 430-470 MHz

VHF 136-174 MHz

Features:

- PL/DPL built-in
 - 9 DTMF memories
 - Auto or Programmable Repeater Offset
 - 1 or 5W Power level
- All GP-68 radios include:
3 hour rapid charger
1200mAh battery

E-mail: info@nsiradio.com

<http://www.nsiradio.com>



NSI Communications

Tel: (253) 946-2426

Fax: (253) 946-8311

GP-68, GP-300, GP-88 trademarks of Motorola Inc.



GP-68

classified

equipment for sale

3 - NEW
Radio Cables
19, 20 & 21

Radio Programming Cables

Model #s	The Motorola Radio It Programs	Price
1	HT50 and the Radius P100 Models.	\$59.
2	HT600, MT800, MT1000, P200, P500, MTX800, MTX810, MTX820, MTX900. (connection on top of radio)	\$85.
3	MARATAC, (MAXTRAC - 50, 100, 300, 820, 840, M860), M1225, (RADIUS - M100, M206, M208, M214, M216, M400, GM300), SM10, SM50.	\$59.
4	STX, STX Gemini, STX 821 trunked portables.	\$79.
5	SABER and System SABER.	\$99.
6A	SPECTRA Low and Medium Power Units.	\$79.
6B	SPECTRA 100 Watt and High Power Units.	\$79.
7	SYNTRON 9000 and 9000E Radio Line.	\$149.
8	Radius P 50 Plus.	\$95.
9	R100 Repeater.	\$49.
10	MCX1000.	\$65.
11	Cloning Cable for the Motorola HT600 / MT1000.	\$79.
12A	GP300, GP350, and P110 Models.	\$149.
13	MSF5000 Digital Unit with 3 Digit Display in Controller Tray.	\$75.
14	HT1000, MT2000, MTX 838, MTX 8000, MTX 9000 (connection on side of radio) and JEDI Series.	\$135.
15	Visar Unit.	\$119.
16	Cloning Cable for the Motorola JEDI Series.	\$129.
17	ASTRO SABER and SABER SI.	\$99.
18	SP50.	\$99.
19	M1225.	\$59.95
20	P1225.	\$119.95
21	HT750, HT1250.	\$78A



Compatible Motorola® Radio Programmers

PA-I Programming Adaptor...\$139.95
• Compatible with "RIB" unit.
• Rugged steel case.
• Power LED.
PA-II Programming Adaptor...\$159.95
• Contains rechargeable Ni-CAD Batteries:
• Perfect for field use and Portable, Laptop & Notebook Computers.
• Status LEDs: Power On and Charge.
• Power Switch.
• Power / Charger Included.
• Runs for 8 continuous hours, from a full charge.
PA-III Pocket Programmer...\$189.95
• Micro-Size Design for Convenient Portability and Field Use.
• Uses Surface Mount Technology.
• Rechargeable — Works hours on one charge.



NOTE: Hardware Only. Software sold by Motorola and other products are trademarks of Motorola, Inc.

American Express DISCOVER VISA

Polaris Industries Inc.
470 Armour Dr. NE • Atlanta GA 30324
FAX 404.872.1038

Polaris Industries

Tech info: 404.872.0722
www.polarisradio.com

Compare These Important Points, Before You Buy!
• Same Day Shipping, When Ordered before 1pm EST.
• We Accept: American Express, Discover, MasterCard and Visa.
• Professional Users Guide with Detailed Photos Included with All Radio Products.
• Compare Polaris' Features and Quality. Don't Accept Imitations!

Circle (88) on Fast Fact Card

ERICSSON



WHOLESALE

PRS radio sales to dealers only

Authorized Distributor



www.sharpcom.com

1-800-548-2484



- Mobiles
- Portables
- Conventional
- Trunked
- Accessories

SAMLEX
Power Supplies
WHELEN
Automotive
Safety & Warning
Signals
COMMSHOP
Software



Circle (89) on Fast Fact Card

Price Industries®



Fax 405-350-1455

Visit us at www.priceindustries.com

Ericsson® Compatible Programming Equipment

- P96A Programmer®
- Can replace TQ3370®
- 4 LED indicators
- Tx, Rx Data, Power on, Flash
- Only \$ 120 plus \$4 shipping
- 30 Day money back guarantee
- 1 Year Parts and labor guarantee



Circle (90) on Fast Fact Card

For Sale, 40-50 MHz Stations \$1,500 each (or best qty. offer).

- 62 Micor PURC B91JB1101B (350w)
- 10 Micor PURC C71JB1101B (100w)
- 9 Quintron QT 7082 (350w)
- 4 Quintron QT 6083 (100w)

All in excellent condition, all available for immediate shipment. FOB
Seattle, Portland or San Francisco
Call Patti (415) 460-4902

BUYING ERICSSON-GE EQUIPMENT CALL OR FAX FOR QUOTE

Panasonic computer for TQ2310	250
Panasonic RS-232 for TQ2310	85
VHF MASTR II Stations	CALL
VHF MASTR II special receiver	60
Delta/Rangr station from	450
S825 Systems Control head	200
S990 128ch head w/warranty	125
S500 8ch control head, new	65
S600 4ch control head	50
PHOENIX-SX 16ch non-scan w/acc	165
PHOENIX-SX UHF PSX200 BRAND NEW	225
MLSH040 VHF MLS w/acc	250
MLS 30-42 & 42-50 w/acc	250
MTL UHF 4w Portable w/charger	199
MPA VHF/UHF Portables	CALL
MPD UHF Scan Portable	195
MPD VHF Portable	175
PLS VHF Portable	150
MPI 8-unit multi-charger	40
RANGR 35-50 less acc. 60w	225
RANGR 35-50 less acc. 110w	325
RANGR 30-42 less acc. 100w	325
Delta-S 450-470 less acc. 100w	225
Delta-S 150-174 less acc. 100w	200
Delta-SX 150-174 less acc. 100w	250
Delta-S 42-50 less acc. 110w	135
Delta-S 42-50 less acc. 60w	100
MASTR II 150-174 110w less acc.	115
MPA/MPD Vehicular Chargers	135

NEW LONDON TECHNOLOGY

752 Alum Springs Road • Forest, VA 24551
Tel: 804-525-0068 • Fax: 804-525-0078
www.newlondontech.com

SAVE BIG BUCKS ON Used 2 Way Radio

MOTOROLA • GE • EF JOHNSON etc.
PORTABLES / PAGERS / MOBILES / BASES / REPEATERS

Contact us when you are looking for economical used equipment. We are a reliable source for all major brands of used 2 way gear

(708) 681-0300

Buy • Sell • Trade



Visit our web site: WWW.MDMRADIO.COM
or E-Mail us at mdmradio@earthlink.net

MDM Radio Ltd.

1629 N. 31st Ave. Melrose Park, IL 60160
Tel. (708) 681-0300 Fax (708) 681-9800

classified

equipment for sale

JOB COM
THE LEADER IN JOBSITE RADIO

DEALERS WANTED
1-800-USA-1-USA
NEW PRODUCTS

SELL MORE WITH:

- Sharp, full color packaging
- Point-of-purchase displays
- Direct mail flyers
- New lower factory direct pricing!



JMX-102 VHF

- 1 Channel
- 1 1/2 Watt
- Removable Battery
- Optional Drop-In Charger

As Low As \$102



JMX-152 VHF JMX-452 UHF

- Customer Selectable Frequencies
- 2 Channels
- 2 Watts
- Built-In Interference Eliminator (TONE)
- Removable Battery
- Optional Drop-In Charger

As Low As \$136

W/TONE

DROP-IN CHARGER ADAPTER



As Low As \$14

New Ultra Small JMX II Series

- Removable Battery Pack
- Drop-In Charge Capability
- Audio Accessory Jacks
- 1 Year Warranty

Each JMX II radio comes with:
• Rechargeable battery pack
• Wall charger antenna
• Belt clip

Only 4 3/4" high-fits easily in a shirt pocket.

BASE STATION/MOBILE RADIO

- VHF/UHF/Dot Radio Compatible
- 2 Watts/2 Channels
- Customer Selectable Frequencies
- Built-In Interference Eliminator (TONE)
- Loud, High Audio Output
- Built-In Mic and PTT Button
- External Antenna Connector

Includes: Antenna and 110 VAC transformer



As Low As \$180

W/TONE

Dot Radio Base Station!

RITRON
Wireless Communications Systems

MADE IN THE USA

Dealers only please.

Call 1-800-USA-1-USA (872-1-872) or fax your orders to 1-800-251-RFAX. Visa and Master Card

Circle (91) on Fast Fact Card

Wholesale Radio Communications
R C W

Your Full Service,
VALUE-ADDED Distributor of
Communications Products.

Check out our Web specials!
www.radiocomm.com

- Wholesale prices to Dealers Only.
- Self-servicing users welcome.
- We carry a wide selection of both radios and accessories for your convenience.
- We have a Flat Rate Repair service.
- We sell and install MX-COM boards.

800-726-9015 • 612-808-0069

fax: 612-808-0087

email: sales@radiocomm.com

Circle (92) on Fast Fact Card

FOR SALE

IFR-COM-120-B

RADIO SERVICE MONITORS
with Options - 24 units for sale

COM-120-B 1/12-Tracker	\$9,500
COM-120-B 1/5/12	\$9,800
IFR-1600-S	\$10,900
IFR 1900 CSA	\$24,000

All units have a 120-Day Warranty & a 10-day Right of Refusal. All units are tested and calibrated, and have soft cases & new batteries.

RF IMAGING & COMMUNICATIONS

510 Westaire Blvd. • Martinez, CA 94553
925-229-2034 FAX: 925-229-2035
E-mail: rfimage@best.com

COMPLETE CHANNEL ELEMENTS
YOUR FREQUENCY
LIFETIME GUARANTEE
Most Elements \$20.00 With Trade

Crystals
We Buy Used Elements

NKX

1814 Hancock St.
Gretna, LA 70053
504-361-5525 (in LA) • 800-237-6519
FAX 504-361-5526

STATION IDENTIFIERS

- ☐ Morse code and Voice ID
- ☐ 3 monitors and 3 timers
- ☐ Several models available
- ☐ Special prices for a limited time



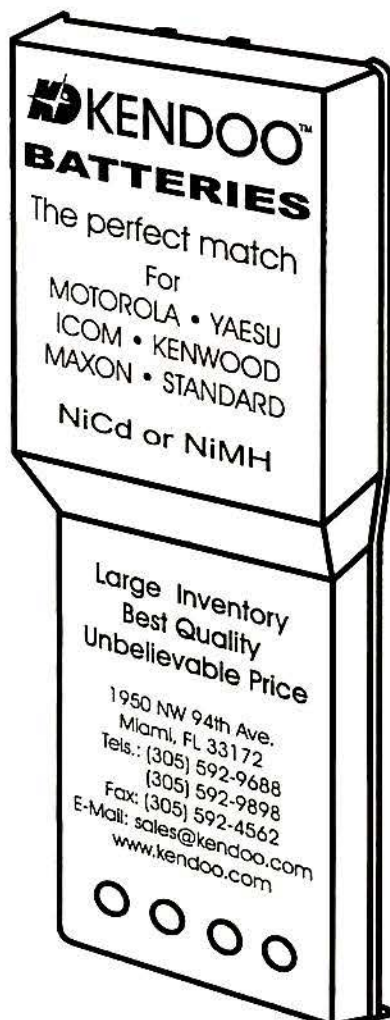
RACOM

800-722-6664

216-351-1755

Will pay **TOP DOLLAR**
for Motorola 800MHz Trunked
Mobiles & Portables.

Metro Communications LLC
(423) 546-0311 - Jim Hayes



KENDOO™
BATTERIES

The perfect match

For
MOTOROLA • YAESU
ICOM • KENWOOD
MAXON • STANDARD

NiCd or NiMH

Large Inventory
Best Quality
Unbelievable Price

1950 NW 94th Ave.
Miami, FL 33172
Tels.: (305) 592-9688
(305) 592-9898
Fax: (305) 592-4562
E-Mail: sales@kendoo.com
www.kendoo.com

Circle (93) on Fast Fact Card

classified

rentals

MOTOROLA RADIO RENTALS

- HT1000, GP300, P200
- Intrinsically Safe
- Full Line of Radio Accessories
- Mobiles & Repeaters
- 24-Hour Service
- Dealer Inquiries Invited

1-800-283-COMM

EVENT RENTAL COMM., INC.
e-mail: eventcomm@aol.com

**MOTOROLA® 2-WAY
RADIO RENTALS**

- Top Quality • Low Cost
- Overnight Delivery Anywhere

MOSS
COMMUNICATIONS
800-822-MOSS
www.mosscomm.com

business opportunity

BUSINESS FOR SALE

2-Way Radio Sales & Service
29-years, same location
Financing available
785-926-4502 • mv2r@aol.com

services

STUDY LAND MOBILE COMMUNICATIONS AT HOME!

38 Lessons written exclusively for Mobile
Communications Servicing. \$375.00
Call, e-mail or write Mobile Training Institute
for free information:

MTI 2111 Lakeridge Drive
Grapevine, TX 76051-4614
817-488-2796 or mtimti@aol.com

paging

Pagers • Parts • Service • Equipment • Training

ISO 9001 Quality
Life time Warranty

We've Got The Crystals

Over 3500 Different
Freqs in stock

PageCo Pagers
We've got
the Pagers!
Our very own
line of high
quality
aggressively
priced numeric, alpha, and
flex pagers

PagePro
The Paging Industry
Billing
Solution

PageCo
International, Inc.
let the source be with you

NEW PRODUCTS!
Isolation Chamber
with
built-in
RTL fixture
4" x 5" x 3-1/2"
Lib
Freq'n Iso Box

**Internet
Telephone**
Make all the FREE
long distance calls
you want... via
the Internet.
YOU BETTER
BELIEVE IT!

info@pageco.com
954-491-9501

CRYSTRONICS

Circle (94) on Fast Fact Card

**PRECISION QUARTZ PAGER
CRYSTALS**

Engineered for optimum performance in both Pocsag and Flex technology pagers!

MOTOROLA • NEC • UNIDEN • NIXXO • EVERON • INTEK

**1,000s of FREQUENCIES
STOCKED & READY TO SHIP!**

Decades of Crystal Manufacturing • Full Quality Control & Aging Process
All Size Accounts Served • Large Quantity Specialists • Contract Pricing Available

LCDs • **CODE BREAKERS** • **ORIGINAL PROGRAMMERS** • **BATTERIES**
• Bonders • • Cradles • with Set Up Assistance • Eveready® & Duracell®

ACCESSORIES & PARTS • **BENCH TOOLS, EQUIPMENT & SUPPLIES** • **OEM SERVICE MANUALS** • **PAGERS**
• Stocked!

MOTOROLA • NEC • UNIDEN • PANASONIC • SAMSUNG • SHINWA • AT&T • AUDIOVOX
NOKIA • OKI • SONY • NOVATEL • PHILIPS • QUALCOMM • FUJITSU • GE • TOSHIBA

ACCESSORIES & PARTS

**DOMESTIC & INTERNATIONAL CELLULAR
PRODUCTS STOCKED & READY TO SHIP!**

REFURBISH KITS • **LCDs & PARTS** • **QUALITY CLAMP-INS** • **LEATHER CASES**
• 100s of styles

BATTERIES • **CHARGERS** • **ANTENNAS** • **HELLO DIRECT HEADSETS**
NIMH/NICD-LiON Single/Twin/Travel Full Line

MOTOROLA • NEC • UNIDEN • PANASONIC • SAMSUNG • SHINWA • AT&T • AUDIOVOX
NOKIA • OKI • SONY • NOVATEL • PHILIPS • QUALCOMM • FUJITSU • GE • TOSHIBA

PageCorp 800-957-8700
Int'l Calls: 949-721-1621 • Fax: 949-721-1030
www.pagecorp.com • EMAIL: pci@pagecorp.com

ASK FOR OUR CURRENT PARTS AND PRICING HANDBOOK!

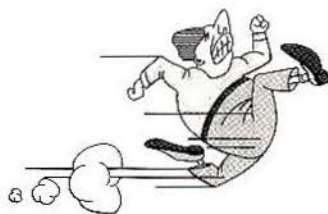
Circle (95) on Fast Fact Card

Invest
your
advertising
dollars
where
your
prospects
invest
their
time...

MRT
CLASSIFIEDS

accessories

Better **RUN** to get your ad in
next month's edition of MRT!

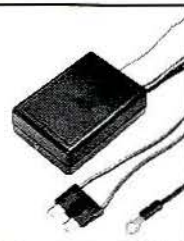


Call **Dawn** at 800-347-9375 today!

NEW! WIRELESS CELLULAR CAR STEREO MUTE

ONLY 1 WIRE INSTALLATION + GROUND!
"INSTALLS IN JUST 2 MINUTES"

Unique patented plug in fuse replaces car stereo fuse
to cut out power to radio when unit detects the RF
signal from any analog or digital cellular phone. When
your phone rings, it shuts down the power to your car
radio and turns radio back on when you end the call---
all without any wires! (Will not work with PCS.)



Part No. 9122RFK

\$49.95

ACCELE TEL: (562) 809-5090 • FAX: (562) 809-1248
ELECTRONICS, INC.

RFCAD™

Wireless system planning Software

version 2.3

- Seamless USGS topographic maps
- Integrates with GIS
- Multiple terrain data
- Point to Point profile analysis
- Most Likely Server analysis
- Carrier to Interferer evaluation

Avoid surprises in your wireless system. **RFCAD's** field tested

Biby-C algorithm and easily learned features make

"what if" scenarios simple, efficient and accurate.

RFCAD provides high quality signal strength displays on digitized USGS topo maps, or popular GIS software displays.



www.biby.com 800-441-0034

Circle (96) on Fast Fact Card

Discover the Advantages of Reprints!



For a quote or to discuss how reprints from this magazine can work for you—call me!

Jenny Eisele, PRIMEDIA Intertec Publishing
T: 913-967-1966 • F: 913-967-1898 •
jenny_eisele@intertec.com



**To Your RF Coverage
and Site Management
Problems...
On your own PC!**

For either microwave links or area coverage, our Terrain Analysis Package (TAP)™ software helps you find system design solutions in-house.



See details and download demo from our web site!

SOFTWRIGHT, LLC
1010 So. JOLIET St, SUITE 204
AURORA, CO 80012-3150 USA
TEL: (303) 344-5486 • FAX: (303) 344-2811
www.softwright.com
e-mail: sales@softwright.com

Circle (97) on Fast Fact Card

**Use
COLOR
to make
your ad
STAND
OUT!**

** WIRELESS SOFTWARE **

Save time designing, optimizing and managing wireless radio communication sites:

- Intermodulation Interference Analysis
- Transmitter Noise Analysis
- Receiver Desense Analysis
- Signal Level Analysis
- Communications Site Design
- Site Management Database
- Equipment Maintenance and Inventory
- Desktop Mapping and Data Products

COMSITE™

CALL 800-845-0408 or 850-906-0748
http://www.polaris.net/~douglas

MEASURE SIGNAL COVERAGE!

- Automate field measurements and drive-tests.
- Create signal contours from measured data.
- Compatible with HP, IFR, Z Technology and other instruments.
- Use your NMEA or TSIP GPS receiver.
- Automatically records signal

NEW

STI-9400 Software
\$4,995.00 Includes
Street Map Data for USA

FREE DEMONSTRATION CD

Toll Free: (877) 848-8500 Fax: (503) 848-8534
Email: sales@surveytech.com

Survey Technologies, Inc.

"Geographic Signal Coverage At Your Fingertips"

www.surveytech.com

Circle (98) on Fast Fact Card

classified

computer software



The worst mistakes are the ones you can't see.

*Global Trunking Management
& Billing Solutions for...*

SmartNet ♦ SmartWorks ♦ SmartZone
LTR ♦ MPT 1327

For more information,
call (903) 561-6673 or
www.GenesisWorld.com

Genesis
where great ideas begin...

Circle (99) on Fast Fact Card

**Service • Sales • SMR Billing
Pager Billing • Accounting**

**NOW AVAILABLE
CRI - PRO
YEAR 2000 COMPLIANT**

DOS • NOVELL • LANTASTIC • UNIX

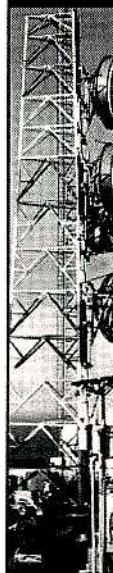
We can provide complete solutions
including software, hardware, and
training.

205-987-1523/205-987-1709 FAX

Circle (100) on Fast Fact Card

tower services

TOWER



- **Fabrication**
- **Design**
- **Engineering**
- **Installation**
- **Service**
- **Maintenance**

Swager is your
worldwide turnkey
tower company.

Phone
1-800-968-5601
or Fax
1-800-882-3414



SWAGER
Communications, Inc.

P.O. Box 656
3560 East Swager Drive
Fremont, IN 46737 USA
Phone 1-800-968-5601 • 219-495-2515
Fax 1-800-882-3414 • 219-495-4205
E-mail: sales@swager.com
Internet: www.swager.com

Circle (101) on Fast Fact Card

**Advertise in MRT
Classifieds today!**

tower space

MINIATURE TOWER MODELS
www.creativesculptures.com



Pewter Castings, Specialty
Awards & Gifts for the
Wireless Communications
Industry.



Creative Sculptures
6205 E. Tecumseh St.,
Tulsa, OK 74115
Ph: 918-832-9930
Fax: 918-834-9159
Toll-Free: 888-229-5325
e-mail: marksmith@creativesculptures.com

TOWER SPACE LONG ISLAND, NY

Prime Site off I-495 near
Long Island MacArthur Airport

40-46-39, 073-06-02. AMSL: 279 ft.

Contact Jim Taylor, NBTY, Inc.
E-Mail: jtaylor@nbty.com
(516) 244-2070
Fax (516) 567-1953



**RESCO TOWER
COMPANY**

**Sites available
GA and SC**

We build to suit.

**Call Miles McSweeney
912-233-9354**



**CHECK THE FACTS THEN
CALL THE BEST!**
CHICAGO TOWER LEASING CORP.
Environmentally controlled
equipment enclosures, back-up power,
RF engineered sites. Secure.

Premiere sites in Metro Chicago Area—choice of
Federal State, Govt. & all Class A Systems.

STAN STANN
105 MURPHY LAKE ROAD
PARK RIDGE, IL 60068

(847) 823-7713

**ARIZONA'S PREMIER
TOWER FACILITIES**
Contact Rick or Charlie Bonifasi
ANTENNA SITES, INC.
800-346-7224

**Because
it works.**

Classifieds are a smart,
inexpensive way to reach
your target audience!

Call **(800) 347-9375** for
details, or fax to:
(913) 967-1735.

repair services

Loudoun Communications Inc.

Communications Systems

REPAIR DEPOT

QUALITY SERVICE ON MICROPROCESSOR-BASED

MOBILES, PORTABLES AND CONTROL HEADS.

SURFACE MOUNT REPAIR. MOST REPAIRS \$70 PLUS PARTS.

FREE ESTIMATES.

Warranty Service Available On:

Ericsson/G.E. • Kenwood

585 Factory Shoals Rd.

Austell, Ga. 30168

770-948-9566



Triton Electronics, Inc.

SERVICE MONITOR REPAIR & CALIBRATION

Exclusive monitor repair since 1973

NIST TRACEABLE

Cushman, IFR, Motorola, Marconi

Also, Voice Logging Recorders

4300 Lincoln Ave., Unit 0

Rolling Meadows, IL 60008

(847) 934-6426 Fax: (847) 934-7195

★ Visit our Website: <http://www.tritonelec.com> ★



MRT

Dawn Rhoden

1-800-347-9375

Classified Advertising Manager

Cushman / IFR / Motorola / Wavetek

Get Your Test Equipment Needs

From Service Professionals.

We Buy & Sell Service Monitors.

Communication Service Monitor

Repair & Calibration Specialists

NS Electronics Service, Inc.

3610 Dekalb Technology Pkwy.

Suite 110/111

Atlanta, GA 30340

Phone: 770-451-3264

Fax: 770-458-8785



www.nselectronics.com

\$35.00 FLAT RATE

Plus Parts & Shipping

On the following models:

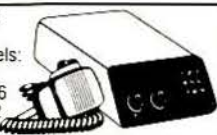
XLH-250 RH-250

RH-256 WH-2516

WH-2510 RFH-252

UC-102 UC-202

TRH-202



REGENCY/WILSON

*OTHER MODELS—\$45/HR Plus Parts & Shipping

MULTICOM

527 S Broadway

Moore, OK 73160

405-799-7356

FAST TURNAROUND

FACTORY TRAINED

VISA • MASTERCARD • COD

800-880-7356

\$40.00 FLAT RATE

PLUS PARTS & SHIPPING/HANDLING
ELECTRON & INSTALERT MONITORS

TWO-WAY REPAIRS ALL MAKES & MODELS

MOTOROLA MONITOR II PAGERS

\$40.00/HR. PLUS PARTS & SHIPPING/HANDLING

FAST TURNAROUND, FCC LICENSED TECHNICIAN

VISA • MASTERCARD • COD

CENTURION COMMUNICATIONS, INC.

892 N. DELSEA DR.

VINELAND, NJ 08360

PH: (609) 794-8000

FAX: (609) 794-8989

<http://www.centurioncomm.com>

IT IS POSSIBLE!!!

...to receive quick, quality, service at affordable rates.

We repair:

- Transmitter Amplifiers.
- Tower top Amplifiers. (most makes & models)
- Filters, duplexers & combiners re-tuning.
- Special custom projects & equipment modifications.

ADVANCED COMMUNICATIONS & ELECTRONICS INC.

2054J Airport Road

Lynchburg, VA 24502-3757

E-Mail: advcomm@worldnet.att.net

(804) 237-8255

Fax/Phone: (804) 237-4762



Minitor II Pager

Repair Just \$29.50

Price includes all

Parts and Labor

5 Day turn time

90 Day Warranty

Water/Physical damage and

housing parts not included



Paging and Wireless
Service Center

800-822-2180

Fax: 561-683-0059

1300 N FL Mango Rd #26 Dealer price

West Palm Beach, FL 33409

Make contact
at IWCE



Be sure to meet Dawn Rhoden,
Classified Sales Manager for MRT!

MOTOROLA & ERICSSON

PORTABLE & MOBILE REPAIR

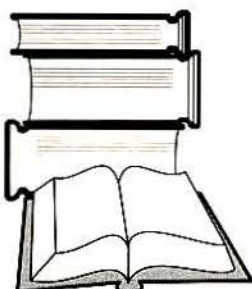
- Quick Turn Around • Free Return Shipping
- Factory Trained & FCC Licensed Techs



800-567-5636

11420 NW 45th Place • Sunrise, FL 33323

\$49
Flat Rate
Plus Parts



Intertec Books

www.internettelephony.com

Your Internet Shopping Resource!

INTERTEC
PUBLISHING
A PRIMEDIA COMPANY

ad index

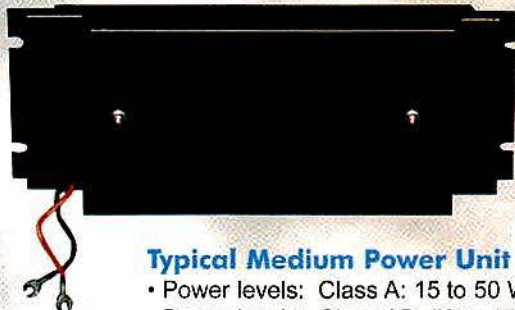
Company	Page Number	Fast Fact Number	Advertiser Hotline	Company	Page Number	Fast Fact Number	Advertiser Hotline
AEA, division of Tempo Research	49	41	760-598-9677	Mechem Electronics	70	81	540-891-0569
Anritsu Company	9	17	800-ANRITSU	Modular Communication Systems	23	23	818-764-1333
Antenex	69	79	800-323-3757	Motorola Test Equipment	13	6	800-505-TEST
AF Comm Supply	22	21	800-255-6222	Narda/L3 Communications	27	26	516-231-1700
The Antenna Specialists Co. a division of Allen Telecom	22	24	440-349-8400	New Hampshire Communications	68	77	603-668-3004
Applied Power Corp.	18	9	360-438-2110	PageCo	76	94	954-496-9501
Astron Corp	19	10	949-458-7277	PageCorp Industries	76	95	800-957-8700
Barnett Electronics Inc.	69	78	800-423-3858	Paging & Wireless Service Center	45	31	561-683-0022
Berkeley Varitronics	39	37	908-548-3737	Pipo Communications	68	75	323-466-5444
Bird Electronic Corp.	49	48	440-248-1200	Polaris Industries	74	88	404-872-0722
CELWAVE	11	19	800-321-4700	Polyphaser Corp.	20	11	800-325-7170
Citel America, Inc.	42	38	305-621-0022	Price Industries	74	90	405-350-1600
Communications Specialists	BC	3	800-854-0547	Procomm	71	84	805-497-2397
Communications Data Services	77	96	800-441-0034	Radio Express, Inc.	70	82	800-545-7748
Computer Resources Inc.	78	100	205-987-1523	RCW Distributing	75	92	612-808-0069
Connect Systems Inc.	29	12	800-545-1349	Ritron Inc.	25	25	800-USA-1USA
Control Signal Corp.	28	27	800-521-2203	Ritron Inc.	75	91	800-USA-1USA
CPI Communications Inc.	30	13	972-429-7160	Samlex America Inc.	36	36	604-525-3836
Crystronics, Inc.	76	94	954-496-9501	Sharp Communication	74	89	800-548-2484
CTI Products Inc.	68	76	513-595-5900	Shinwa Communications of America	22	22	800-627-4722
Daniels Electronics	14	7	604-382-8268	SoftWright	77	97	303-344-5486
Dataradio Corp.	47	39	770-392-0002	Survey Technologies Inc.	32	14	503-848-8500
David Clark Co., Inc.	35	35	508-751-5800	Survey Technologies Inc.	77	98	503-848-8500
Doppler Systems, Inc.	51	45	602-488-9755	Sutter Buttes Two Way	71	83	530-674-7532
Duracomm Corp.	54	44	816-472-5544	Swager Communications	78	101	800-968-5601
EAGLE	56	34	520-204-2597	Telepath	48	40	510-656-5600
EML	72	85	615-771-2560	Thunder Eagle	52	43	703-242-0122
EMR Corp.	46	42	602-581-2875	Times Microwave Systems	7	16	203-949-8400
The Genesis Group	78	99	903-561-6673	TPL Communications Inc.	33	28	213-256-3000
Glentech	73	87	847-891-2584	Transcrypt International	1	4	800-894-2609
Harris RF Communications Div.	53	47	716-242-3851	Trident Micro Systems	43	29	800-798-7881
Henry Radio	45	30	800-877-7979	TRL Technologies	IBC	2	630-208-2434
Hutton Communications	15	8	800-442-3811	TX RX Systems Inc.	3	5	716-549-4700
IFR Americas, Inc.	5	15	316-522-4981	Vega, A Mark IV Company	10	18	626-442-0782
IWCE '99	58-65		800-288-8606	VERTEX/YAESU USA	IFC	1	310-404-2700
Kantronics	56	33	785-842-7745	Vocom Products Co. LLC	55	32	800-USA-MADE
Kendoo Batteries	75	93	305-592-9688	WETEC Electronics	73	86	901-286-6275
Kenwood Communications	21	20	800-950-5005	Young Design	48	47	703-237-9090
McManus Communications	70	80	870-763-6250	Zetron Inc.	57	46	425-820-6363

NEW!!

The New *TRL Technologies'* RF Power Amplifiers and Subsystems Class A/AB Analog & Digital Operation

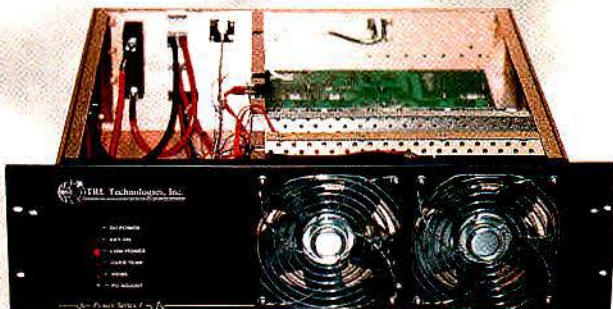
Standard Amplifier Configurations from 10 MHz to 2500 MHz
and Power Levels up to 500 Watts

- Lower IMD
- Higher Efficiency
- Proven Quality



Typical Medium Power Unit

- Power levels: Class A: 15 to 50 Watts
- Power levels: Class AB: 50 to 150 Watts
- Size: 19" x 5.20" x 5.25"



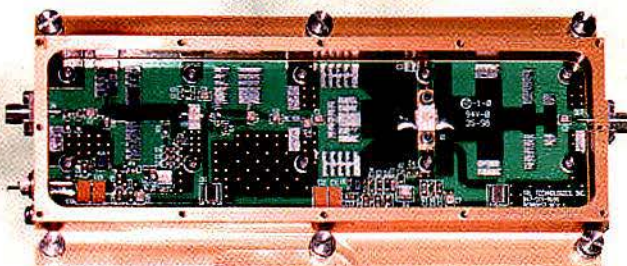
Typical High Power Unit

- Power levels: Class A: 50 to 150 Watts
- Power levels: Class AB: 150 to 500 Watts
- Size: 19" x 5.20" x 16.5"



**Typical
Bi-Directional Amplifiers**

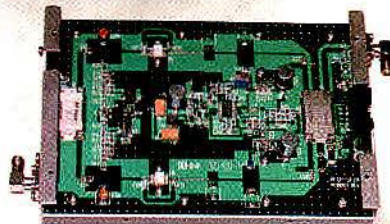
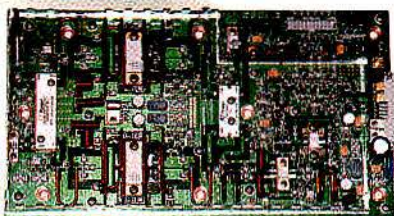
- Cellular/DCS/PCS/Trunking
- Power levels: 10 to 100 Watts
- Size: 20" x 16" x 8"



Typical Class A Modular Unit

- Power levels: Class A: 1 to 35 Watts
- Power levels: Class AB: 10 to 100 Watts
- Size: 3.5" x 7.7" x 1"

*Let our experienced staff
design to your custom
specifications. We provide
fast design cycles with high
quality and reliability to
meet your high standards.*



TRL Technologies, Inc.

2155 Stonington Avenue
Hoffman Estates, IL 60195

Phone: **847-519-9690** Fax: **847-519-9691**

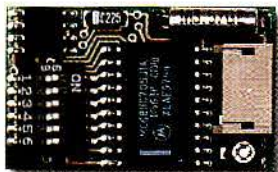
e-mail: **sales@trltech.com**

Circle (2) on Fast Fact Card

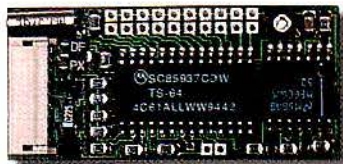
**Call now for
custom designs and
configurations!!**

Visit us on the Web at:

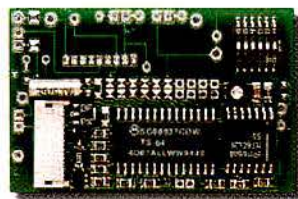
<http://www.trltech.com>



SS-64 \$28.95
Microminiature DIP Switch Programmable CTCSS Encoder.
Includes 64 tones from 33.0 to 254.1 Hz.
.66" x 1.08" x .21"



TS-64 \$54.95
Sub-miniature Programmable CTCSS Encoder-Decoder.
Includes 64 tones from 33.0 to 254.1 Hz.
.78" x 1.70" x .25"



TS-64DS \$57.95
DIP Switch Programmable CTCSS Encoder-Decoder.
Includes 64 tones from 33.0 to 254.1 Hz.
1.25" x 2.0" x .30"



ANI-1/\$39.95 **ANI-2**/\$299.95
Automatic Number Identification System
ANI-1 Encoder - 1.13" x .66" x .22"
ANI-2 Station Decoder - 5.4" x 5.8" x 1.4"



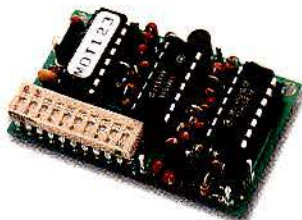
ID-8 \$69.95
Automatic Morse Station Identifier. Meets all FCC
ID Requirements. Fully field programmable
with included keypad. 1.85" x 1.12" x .35"



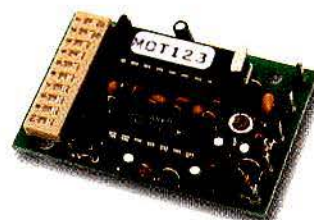
TP-3200 \$279.95
Full Featured Shared Repeater Tone Panel with ALL 157
CTCSS/DCS codes. In Desktop or Rack Mount versions.



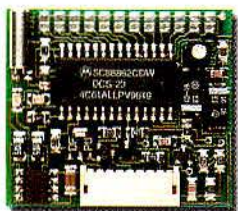
PE-1000 \$224.95
Desktop Paging Encoder. Two-Tone Sequential,
other formats available. 7.5" x 7.8" x 2.7"



SD-1000 \$59.95
Two-Tone Sequential Decoder. Programmable unit
provides switched outputs from Two-Tone paging calls.
1.25" x 2.0" x .4"



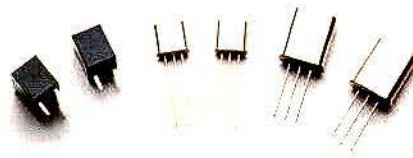
PE-2P \$54.95
Two-Tone Sequential Encoder. Sub-assembly mounts
inside radio or other enclosure. Multiple call capability.
1.25" x 2.0" x .4"



DCS-23 \$59.95
Digital Coded Squelch Encoder-Decoder. Programmable
to all 106 DCS codes. 1.36" x 1.18" x .25"



TE-64D \$129.90
Multi-Purpose CTCSS/Burst Tone Encoder w/LED Display.
Great for the Benchtop. 5.25" x 3.3" x 1.7"



FILTERS
Call us for the lowest cost, 12.5kHz channel spacing,
exact replacement, crystal and ceramic IF filters for
Part 90 Relamping.

- Same reliable and cost effective products you have known and trusted for 30 years!
- Full FIVE YEAR WARRANTY on all products
- "INFO FAX" with 24 hour information
- Same day shipping on most orders
- Toll free 800 numbers for both voice and FAX



COMMUNICATIONS SPECIALISTS, INC.

426 WEST TAFT AVENUE • ORANGE, CA 92865-4296

(714) 998-3021 • FAX (714) 974-3420

ENTIRE U.S.A. (800) 854-0547 • FAX (800) 850-0547



Outside USA or Canada: Jesscom International, Inc., 177th Avenue, San Mateo, CA 94402 USA • Phone (650) 574-1421 • FAX (650) 574-5237

See our complete
catalog and product
descriptions on our
web site at
www.com-spec.com

Circle (3) on Fast Fact Card